### **Investor Fact Sheet**



### Laurentian Bank at a Glance – Q1-2023 Highlights

#### Who We Are

- Founded in 1846
- Approximately 3,000 employees
- Serving Personal, Commercial, and Capital Markets customers
- · Operations in Canada and the **United States**
- Solid financial foundation and good diversification

\$260.1
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Total Revenue (\$MM)

Total Assets

(\$B)

Loans and

Acceptances

(\$B)

\$27.6

Deposits

\$51.9 Net Income (\$MM)

\$1.09

Diluted Earnings per Share

\$50.4

\$54.3 Adjusted Net Income (\$MM)

\$1.15

Adjusted Diluted Earnings per Share<sup>2</sup>

\$37.6

7.5%

7.8%

Adjusted Return on

Shareholders' Equity<sup>2</sup>

70.6%

Return on Common Efficiency Ratio<sup>3</sup> Shareholders' Equity

69.4%

Adjusted Efficiency

### 5-Point Plan for Future Growth

- 1. Build One Winning Team
- 2. Make Size our Advantage
- 3. Think Customer First
- 4. Simplify
- 5. Make the Better Choice

### Loan portfolio mix

A good proportion of higher margin commercial loans in the Bank mix



Commercial loans Residential mortgage Personal loans

### Geographic footprint

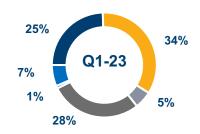
Loans across Canada and the **United States** 



■ British Columbia Atlantic Provinces Alberta & Prairies Quebec United States

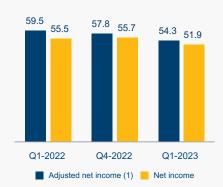
### **Multiple funding sources**

Well-diversified funding sources to support our growth

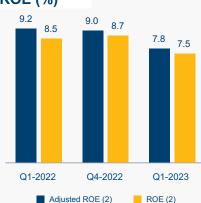


- Notice and demand deposits
- Wholesale deposits
- Debt related to securitization activities
- Subordinated debt
- Shareholders' equity

### Net income (\$MM)



**ROE (%)** 



### Total revenue (\$MM) & adjusted efficiency ratio<sup>(2)</sup>



(1) This is a non-GAAP financial measure. (2) This is a non-GAAP ratio. (3) This is a supplementary financial measure.

(4) For more information, refer to the Non-GAAP Financial and Other Measures section beginning on page 5 of the First Quarter 2023, including the Management's Discussion and Analysis (MD&A) for the period ended January 31, 2023, which pages are incorporated by reference herein. The MD&A is available on SEDAR at www.sedar.com.

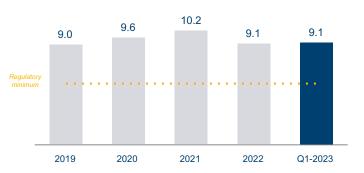


### **Investor Fact Sheet**



### **A Healthy Capital Position**

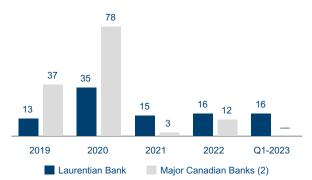
Common Equity Tier 1 capital ratio<sup>1</sup> (%)



<sup>&</sup>lt;sup>1</sup> In accordance with OSFI's "Capital Adequacy Requirements" guideline.

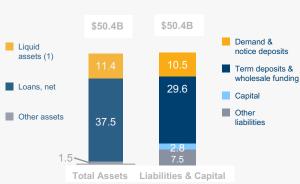
### Good track record of strong credit quality

Provision for credit losses (PCL)<sup>1</sup> (bps)



<sup>&</sup>lt;sup>1</sup> PCL as a % of average loans and acceptances is a supplementary financial measure.

### Strong balance sheet (\$B)

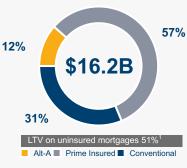


<sup>&</sup>lt;sup>1</sup> This is a supplementary financial measure.

## Diversified commercial loan portfolio (\$B)



# High quality residential mortgage portfolio (%)



<sup>&</sup>lt;sup>1</sup> Reflects current estimated value of collateral including HELOCs.

250

2026

775

Greater than 4

years

#### Unsecured wholesale funding maturities (\$MM)

Credit Ratings <sup>1</sup>	Deposits, Senior Debt	Short-term Instruments	NVCC Sub. Debt	NVCC Pref. Share	Rating Outlook	400	472	800	
S&P	BBB	A-2	BB+	BB-	Stable				
DBRS	A (low)	R-1 (low)	BBB(low)	Pfd-3	Stable	2023	2024	2025	

<sup>1</sup> As at January 31, 2023

### **Share information**

(as at January 31, 2023)

TSX stock symbol
Common Shares outstanding
Market capitalization
Quarterly dividend
Dividend yield
Preferred share Series 13
Preferred share Series 15

LB 43.4 MM \$1,553 MM \$0.46 5.1% LB.PR.H LB.PR.J

### 2023 earnings calendar

Q1 February 28 Q2 May 31 Q3 August 30 Q4 December 6



<sup>&</sup>lt;sup>2</sup> Weighted-average PCL based on industry data.