

# FIRST QUARTER

# 2022

#### Report to Shareholders

For the period ended January 31, 2022

Laurentian Bank of Canada reported net income of \$55.5 million and diluted earnings per share of \$1.17 for the first quarter of 2022, compared with \$44.8 million and \$0.96 for the first quarter of 2021. Return on common shareholders' equity was 8.5% for the first quarter of 2022, compared with 7.1% for the first quarter of 2021. Adjusted net income was \$59.5 million and adjusted diluted earnings per share were \$1.26 for the first quarter of 2022, up from \$47.6 million and \$1.03 for the first quarter of 2021. Adjusted return on common shareholders' equity was 9.2% for the first quarter of 2022, compared with 7.5% a year ago.

"The Bank's year of execution is off to a good start, driven by strong performance in Commercial Banking, our continued focus on cost management, and sound credit quality. Across the board, our One Winning Team is engaged and focused on putting our customers first and executing against the Bank's new 3-year strategic plan, which will deliver profitable growth and drive shareholder value." said Rania Llewellyn, President and Chief Executive Officer.

	For the three months ended									
		nuary 31,	C	October 31,		Ja	inuary 31,			
In millions of dollars, except per share and percentage amounts (Unaudited)		2022		2021	Variance		2021	Variance		
Reported basis										
Net income (loss)	\$	55.5	\$	(102.9)	n.m.	\$	44.8	24 %		
Diluted earnings (loss) per share	\$	1.17	\$	(2.39)	n.m.	\$	0.96	22 %		
Return on common shareholders' equity <sup>(2)</sup>		8.5 %		(16.9)%			7.1 %			
Efficiency ratio <sup>[3]</sup>		69.1 %		142.3 %			70.4 %			
Common Equity Tier 1 (CET1) capital ratio <sup>[4]</sup>		9.8 %		10.2 %			9.8 %			
Adjusted basis										
Adjusted net income <sup>(1)</sup>	\$	59.5	\$	47.8	24 %	\$	47.6	25 %		
Adjusted diluted earnings per share <sup>[2]</sup>	\$	1.26	\$	1.06	19 %	\$	1.03	22 %		
Adjusted return on common shareholders' equity <sup>[2]</sup>		9.2 %		7.5 %			7.5 %			
Adjusted efficiency ratio <sup>(2)</sup>		67.0 %		65.5 %			68.9 %			

- [1] This is a non-GAAP financial measure. Refer to the Non-GAAP Financial and Other Measures section on page 5 for more information.
- (2) This is a non-GAAP ratio. Refer to the Non-GAAP Financial and Other Measures section on page 5 for more information.
- [3] This is a supplementary financial measure. Refer to the Non-GAAP Financial and Other Measures section on page 5 for more information.
- [4] In accordance with OSFI's "Capital Adequacy Requirements" guideline. Refer to the Capital Management section on page 12 for more information.

#### **TABLE OF CONTENTS**

Management's Discussion and Analysis	. 2	Risk Management	14
Basis of Presentation	. 2	Additional Financial Information — Quarterly Results	21
About Laurentian Bank of Canada	. 2	Corporate Governance and Changes to Internal	
Caution Regarding Forward-looking Statements	. 3	Control over Financial Reporting	2
Highlights	. 4	Critical Accounting Policies and Estimates	
Non-GAAP Financial and Other Measures		Future Changes to Accounting Policies	
Outlook	8	Glossary	22
Analysis of Consolidated Results		Condensed Interim Consolidated Financial Statements	25
Analysis of Financial Condition		Shareholder Information	48
Canital Management	12		

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

AS AT AND FOR THE PERIOD ENDED JANUARY 31, 2022

This Management's Discussion and Analysis (MD&A) presents management's view of the financial condition of Laurentian Bank of Canada (the "Bank") as at January 31, 2022 and its operating results for the period then ended, compared with the corresponding period shown. This MD&A should be read in conjunction with the Condensed Interim Consolidated Financial Statements. This MD&A is dated March 1, 2022.

Additional information about Laurentian Bank of Canada, including the 2021 Annual Information Form, is available on the Bank's website at www.lbcfg.ca and on the Canadian Securities Administrators' SEDAR website at www.sedar.com.

#### **BASIS OF PRESENTATION**

The financial information reported herein is based on the Condensed Interim Consolidated Financial Statements for the period ended January 31, 2022, and, unless otherwise indicated, has been prepared in accordance with International Financial Reporting standards (IFRS), as issued by the International Accounting Standards Board (IASB), as well as in accordance with IAS 34, *Interim Financial Reporting*. All amounts are presented in Canadian dollars.

#### ABOUT LAURENTIAN BANK OF CANADA

At Laurentian Bank, we believe we can change banking for the better. By seeing beyond numbers.

Founded in Montréal in 1846, Laurentian Bank helps families, businesses and communities thrive. Today, we have more than 2,900 employees working together as one team, to provide a broad range of financial services and advice-based solutions for customers across Canada and the United States. We protect, manage and grow \$46.1 billion in balance sheet assets and \$30.2 billion in assets under administration.

We drive results by placing our customers first, making the better choice, acting courageously, and believing everyone belongs.

#### CAUTION REGARDING FORWARD-LOOKING STATEMENTS

From time to time, Laurentian Bank of Canada (the "Bank") will make written or oral forward-looking statements within the meaning of applicable securities legislation, including such as those contained in this document (and in the documents incorporated by reference herein), and in other documents filed filings with Canadian regulatory authorities, in reports to shareholders, and in other written or oral communications. These forward-looking statements are made in accordance with, and are intended to be forward-looking statements under, current securities legislation in Canada. They include, but are not limited to, statements regarding the Bank's vision, strategic goals, business plans and strategies, priorities and financial performance objectives; the economic and market review and outlook for Canadian, United States (U.S.), European, and global economies; the regulatory environment in which the Bank operates; the risk environment, including, credit risk, liquidity, and funding risks; the anticipated ongoing and potential impact of the coronavirus (COVID-19) pandemic on the Bank's operations, earnings, financial results and financial performance, condition, objectives, and on the global economy and financial markets conditions; the statements under the headings "Outlook", "Impact of COVID-19 Pandemic" and "Risk Appetite and Risk Management Framework" contained in the Bank's 2021 Annual Report for the year ended October 31, 2021 (the "2021 Annual Report"), including the Management's Discussion and Analysis for the fiscal year ended October 31, 2021; and other statements that are not historical facts.

Forward-looking statements typically are identified with words or phrases such as "believe", "assume", "estimate", "forecast", "outlook", "project", "vision", "expect", "foresee", "anticipate", "intend", "plan", "goal", "aim", "target", and expressions of future or conditional verbs such as "may", "should", "could", "would", "will", "intend" or the negative of any of these terms, variations thereof or similar terminology.

By their very nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties, both general and specific in nature, which give rise to the possibility that the Bank's predictions, forecasts, projections, expectations, or conclusions may prove to be inaccurate; that the Bank's assumptions may be incorrect (in whole or in part); and that the Bank's financial performance objectives, visions, and strategic goals may not be achieved. Forward-looking statements should not be read as guarantees of future performance or results, or indications of whether or not actual results will be achieved. Material economic assumptions underlying the forward-looking statements contained in this document are set out in the 2021 Annual Report under the heading "Outlook", which assumptions are incorporated by reference herein.

We caution readers against placing undue reliance on forward-looking statements, as a number of risk factors, many of which are beyond the Bank's control and the effects of which can be difficult to predict or measure, could influence, individually or collectively, the accuracy of the forward-looking statements and cause the Bank's actual future results to differ significantly from the targets, expectations, estimates or intentions expressed in the forward-looking statements. These risk factors include, but are not limited to, risks relating to: credit; market; liquidity and funding; insurance; operational; regulatory compliance (which could lead to us being subject to various legal and regulatory proceedings, the potential outcome of which could include regulatory restrictions, penalties, and fines); strategic; reputation; legal and regulatory environment; competitive and systemic risks; and other significant risks discussed in the risk-related portions of the Bank's 2021 Annual Report, such as those related to: the ongoing and potential impacts of the COVID-19 pandemic on the Bank, the Bank's business, financial condition and prospects; Canadian and global economic conditions (including the risk of higher inflation); geopolitical issues; Canadian housing and household indebtedness; technology, information systems and cybersecurity; technological disruption, privacy, data and third-party related risks; competition and the Bank's ability to execute on its strategic objectives; the economic climate in the U.S. and Canada; digital disruption and innovation (including, emerging fintech competitors); Interbank offered rate (IBOR) transition; changes in currency and interest rates (including the possibility of negative interest rates); accounting policies, estimates and developments; legal and regulatory compliance and changes; changes in government fiscal, monetary and other policies; tax risk and transparency; modernization of Canadian payment systems; fraud and criminal activity; human capital; insurance; business continuity; business infrastructure; emergence of widespread health emergencies or public health crises; emergence of COVID-19 variants; development and use of 'vaccine passports'; environmental and social risk; and climate change; and the Bank's ability to manage, measure or model operational, regulatory, legal, strategic or reputational risks, all of which are described in more detail in the section titled "Risk Appetite and Risk Management Framework" beginning on page 50 of the 2021 Annual Report, including the Management's Discussion and Analysis for the fiscal year ended October 31, 2021 which information is incorporated by reference herein.

We further caution that the foregoing list of factors is not exhaustive. Additional risks, events, and uncertainties not currently known to us or that we currently deem to be immaterial may also have a material adverse effect on the Bank's financial position, financial performance, cash flows, business or reputation. When relying on the Bank's forward-looking statements to make decisions involving the Bank, investors and others should carefully consider the foregoing factors, uncertainties, and current and potential events.

The forward-looking information contained in this document presented for the purpose of assisting investors, financial analysts, and others in understanding the Bank's financial position and the results of the Bank's operations as at, and for the period ended on, the date presented, as well as the Bank's financial performance objectives, vision and strategic goals, and may not be appropriate for other purposes.

Any forward-looking statements contained in this document represent the views of management only as at the date hereof, are presented for the purposes of assisting investors and others in understanding certain key elements of the Bank's current objectives, strategic priorities, expectations and plans, and in obtaining a better understanding of the Bank's business and anticipated operating environment and may not be appropriate for other purposes. We do not undertake to update any forward-looking statements, whether oral or written, made by the Bank or on its behalf whether as a result of new information, future events or otherwise, except to the extent required by applicable securities regulations. Additional information relating to the Bank can be located on the SEDAR website at www.sedar.com. References in this document to "this Management's Discussion and Analysis" or "this MD&A" mean this Management's Discussion and Analysis dated as of March 1, 2022.

#### **HIGHLIGHTS**

TABLE 1 FINANCIAL HIGHLIGHTS

	For the three months ended								
In thousands of dollars, except when noted		January 31, 2022		October 31, 2021	Variance		January 31, 2021	Variance	
Operating results									
Total revenue	\$	257,539	\$	250,431	3 %	\$	247,374	4 %	
Net income (loss)	\$	55,518	\$	(102,876)	n.m.	\$	44,819	24 %	
Adjusted net income <sup>[1]</sup>	\$	59,491	\$	47,829	24 %	\$	47,572	25 %	
Operating performance									
Diluted earnings (loss) per share	\$	1.17	\$	[2.39]	n.m.	\$	0.96	22 %	
Adjusted diluted earnings per share <sup>[2]</sup>	\$	1.26	\$	1.06	19 %	\$	1.03	22 %	
Return on common shareholders' equity <sup>[2]</sup>	·	8.5 %		[16.9]%		·	7.1 %		
Adjusted return on common shareholders' equity <sup>(2)</sup>		9.2 %		7.5 %			7.5 %		
Net interest margin <sup>[3]</sup>		1.88 %		1.83 %			1.84 %		
Efficiency ratio <sup>[3]</sup>		69.1 %		142.3 %			70.4 %		
Adjusted efficiency ratio <sup>[2]</sup>		67.0 %		65.5 %			68.9 %		
Operating leverage <sup>[3]</sup>		52.9 %		(111.1)%			3.6 %		
Adjusted operating leverage <sup>(2)(4)</sup>		(2.3)%		4.2 %			1.5 %		
Financial position (\$ millions)									
Loans and acceptances	\$	34,375	\$	33,645	2 %	\$	33,228	3 %	
Total assets	\$	46,085	\$	45,077	2 %	\$	45,191	2 %	
Deposits	\$	24,103	\$	22,988	5 %	\$	23,607	2 %	
Basel III regulatory capital ratios									
Common Equity Tier 1 (CET1) capital ratio <sup>(5)</sup>		9.8 %		10.2 %			9.8 %		
CET1 risk-weighted assets (\$ millions) <sup>[5]</sup>	\$	21,232	\$	20,007		\$	19,715		
CETT TISK-Weighted assets (\$ IIIItions)	Ф	21,232	Φ	20,007		Φ	17,/13		
Credit quality									
Gross impaired loans as a % of loans and acceptances <sup>[3]</sup>		0.62 %		0.75 %			0.82 %		
Net impaired loans as a % of loans and acceptances <sup>[3]</sup>		0.37 %		0.49 %			0.56 %		
Provision for credit losses as a % of average loans and acceptances <sup>[3]</sup>		0.11 %		0.30 %			0.20 %		
Common share information									
Closing share price <sup>(6)</sup>	\$	44.24	\$	41.67	6 %	¢	30.90	43 %	
Price / earnings ratio (trailing four quarters) <sup>(3)</sup>	Ψ	35.4 x	Ψ	40.5 x	0 70	ψ	11.7 x	45 /0	
Adjusted price / earnings ratio (trailing four quarters) (2)		9.2 x		40.5 x 9.1 x			9.8 x		
Book value per share <sup>(2)</sup>	\$	54.97	\$	53.99	2 %	\$	7.0 x 54.42	1 %	
Dividends declared per share	⊅ \$	0.44	\$	0.40	10 %	-	0.40	10 %	
Dividends dectared per share  Dividend yield <sup>(3)</sup>	Ф	4.0 %	φ	3.8 %	10 70	Ф	5.2 %	10 70	
Dividend yield  Dividend payout ratio <sup>(3)</sup>		37.7 %		3.0 % n.m.			41.5 %		
Adjusted dividend payout ratio <sup>(2)</sup>		34.9 %		37.4 %			38.9 %		
Aujusteu uiviuenu payout i atto		34.7 70		57.4 70			JO.7 70		

<sup>[1]</sup> This is a non-GAAP financial measure. Refer to the Non-GAAP Financial and Other Measures section on page 5 for more information.

<sup>[2]</sup> This is a non-GAAP ratio. Refer to the Non-GAAP Financial and Other Measures section on page 5 for more information.

<sup>[3]</sup> This is a supplementary financial measure. Refer to the Non-GAAP Financial and Other Measures section on page 5 for more information.

<sup>(4)</sup> Quarter-over-quarter.

<sup>[5]</sup> In accordance with OSFI's "Capital Adequacy Requirements" guideline. Refer to the Capital Management section on page 12 for more information.

<sup>(6)</sup> Toronto Stock Exchange (TSX) closing market price.

#### NON-GAAP FINANCIAL AND OTHER MEASURES

#### **NON-GAAP FINANCIAL MEASURES**

Management uses financial measures based on generally accepted accounting principles (GAAP) and non-GAAP financial measures to assess the Bank's performance. Non-GAAP financial measures presented throughout this document are referred to as "adjusted" measures and exclude amounts designated as adjusting items. Non-GAAP financial measures are not standardized financial measures under the financial reporting framework used to prepare the financial statements of the Bank and might not be comparable to similar financial measures disclosed by other issuers. Adjusting items have been designated as such as management does not believe they are indicative of the current underlying business performance. Non-GAAP financial measures are considered useful to readers in obtaining a better understanding of how management analyzes the Bank's results and in assessing underlying business performance and related trends.

Tables 2 and 3 show a reconciliation of the non-GAAP financial measures to their most directly comparable financial measure that is disclosed in the primary financial statements of the Bank.

TABLE 2
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES — CONSOLIDATED STATEMENT OF INCOME

	For the three months ended							
In thousands of dollars, except per share amounts (Unaudited)		January 31, 2022		October 31, 2021		January 31, 2021		
Non-interest expenses	\$	177,930	\$	356,480	\$	174,063		
Adjusting items, before income taxes								
Strategic review-related charges <sup>(1)</sup>		2,342		96,067		_		
Personal Banking segment impairment charges <sup>[2]</sup>		_		93,392		_		
Restructuring charges <sup>(3)</sup>		_		(88)		621		
Amortization of acquisition-related intangible assets <sup>[4]</sup>		3,028		3,009		3,073		
		5,370		192,380		3,694		
Adjusted non-interest expenses	\$	172,560	\$	164,100	\$	170,369		
Income before income taxes	\$	70,209	\$	(130,949)	\$	56,511		
Adjusting items impacting non-interest expenses (detailed above)		5,370		192,380		3,694		
Adjusted income before income taxes	\$	75,579	\$	61,431	\$	60,205		
Reported net income (loss)	\$	55,518	\$	(102,876)	\$	44,819		
Adjusting items, net of income taxes								
Strategic review-related charges <sup>[1]</sup>		1,721		70,638		_		
Personal Banking segment impairment charges <sup>[2]</sup>		_		77,884		_		
Restructuring charges <sup>(3)</sup>		_		(65)		457		
Amortization of acquisition-related intangible assets <sup>[4]</sup>		2,252		2,248		2,296		
		3,973		150,705		2,753		
Adjusted net income	\$	59,491	\$	47,829	\$	47,572		
Net income (loss) available to common shareholders	\$	50,917	\$	(104,231)	\$	41,702		
Adjusting items, net of income taxes (detailed above)		3,973		150,705		2,753		
Adjusted net income available to common shareholders	\$	54,890	\$	46,474	\$	44,455		

<sup>[1]</sup> The strategic review-related charges relate to the renewed strategic direction for the Bank. Strategic review-related charges are included in the Impairment and restructuring charges line-item and, in 2021, included impairment charges, severance charges and charges related to lease and other contracts. In the first quarter of 2022, strategic review-related charges mainly resulted from charges related to lease contracts.

<sup>[2]</sup> The Personal Banking segment impairment charges relate to the impairment of the Personal Banking segment as part of the annual goodwill impairment test. Impairment charges are included in the Impairment and restructuring charges line-item.

<sup>[3]</sup> Restructuring charges mainly consisted of charges associated with the optimization of the branch network and the related streamlining of certain back-office and corporate functions, as well as to the resolution of the union grievances and complaints in 2021. Restructuring charges are included in the Impairment and restructuring charges line-item and include severance charges, salaries, legal fees, communication expenses, professional fees and charges related to lease contracts.

<sup>[4]</sup> Amortization of acquisition-related intangible assets results from business acquisitions and is included in the Non-interest expenses line item.

TABLE 3
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES — CONSOLIDATED BALANCE SHEET

	 For	the t	hree months ei	nded	1
In thousands of dollars, except per share amounts (Unaudited)	January 31, 2022		October 31, 2021		January 31, 2021
Shareholders' equity	\$ 2,659,840	\$	2,640,870	\$	2,644,947
Less:					
Preferred shares	(122,071)		(122,071)		(244,038)
Limited recourse capital notes	(121,315)		(123,612)		_
Cash flow hedges reserve <sup>(1)</sup>	(35,591)		(42,095)		(42,260)
Common shareholders' equity	\$ 2,380,863	\$	2,353,092	\$	2,358,649
Impact of averaging month-end balances <sup>[2]</sup>	(5,486)		99,451		(21,639)
Average common shareholders' equity	\$ 2,375,377	\$	2,452,543	\$	2,337,010

<sup>[1]</sup> The cash flow hedges reserve is presented in the Accumulated other comprehensive income line item.

#### **NON-GAAP RATIOS**

Non-GAAP ratios are not standardized financial measures under the financial reporting framework used to prepare the financial statements of the Bank to which the non-GAAP ratios relate and might not be comparable to similar financial measures disclosed by other issuers. Ratios are considered non-GAAP ratios if adjusted measures are used as components, refer to the Non-GAAP financial measure section above. Non-GAAP ratios are considered useful to readers in obtaining a better understanding of how management analyzes the Bank's results and in assessing underlying business performance and related trends. The following ratios are non-GAAP ratios.

**Adjusted diluted earnings per share** is calculated by dividing adjusted net income available to common shareholders by the diluted weighted-average number of common shares outstanding. The following table presents a reconciliation of adjusted diluted earnings per share to diluted earnings per share, which is disclosed in the primary financial statements of the Bank.

TABLE 4
IMPACT OF ADJUSTING ITEMS ON DILUTED EARNINGS PER SHARE

	Fort					ded	
(Unaudited)		January 31, 2022		October 31, 2021		January 31, 2021	
Diluted earnings (loss) per share	\$	1.17	\$	(2.39)	\$	0.96	
Adjusting items, net of income taxes, on a per share basis <sup>(1)</sup>		0.09		3.45		0.06	
Adjusted diluted earnings per share <sup>[2]</sup>	\$	1.26	\$	1.06	\$	1.03	

<sup>(1)</sup> Refer to Table 2 on page 5 for the detailed description of adjusting items.

**Return on common shareholders' equity (ROE)** is a profitability measure calculated as the net income available to common shareholders as a percentage of average common shareholders' equity.

Adjusted return on common shareholders' equity (Adjusted ROE) is a profitability measure calculated as the adjusted net income available to common shareholders as a percentage of average common shareholders' equity.

Adjusted efficiency ratio is a measure of productivity and cost control and is defined as adjusted non-interest expenses as a percentage of total revenue.

**Adjusted operating leverage** is a measure of efficiency and is the difference between total revenue and adjusted non-interest expenses growth rates.

Adjusted price / earnings ratio is defined as closing common share price divided by adjusted diluted earnings per share.

Adjusted dividend payout ratio is defined as dividends declared on common shares as a percentage of adjusted net income available to common shareholders.

**Book value per common share** is defined as common shareholders' equity divided by the number of common shares outstanding at the end of the period.

#### SUPPLEMENTARY FINANCIAL MEASURES

Management also uses supplementary financial measures to analyze the Bank's results and in assessing underlying business performance and related trends. Please refer to the Glossary on page 22 of this MD&A for more information about the composition of supplementary financial measures disclosed in this document.

<sup>(2)</sup> Based on the month-end balances for the period.

<sup>(2)</sup> The impact of adjusting items on a per share basis may not add due to rounding.

#### **BUSINESS HIGHLIGHTS**

#### Strategic Plan

The Bank unveiled a new strategic plan to achieve long-term, profitable growth. As part of its plan the Bank identified culture as its driving force, leading to better performance and ultimately improved financial value. Commercial Banking has been and will remain a growth engine, by focusing on growing its portfolio mix contribution from the U.S. and by diversifying into new focus industries, supported by new products and services to deepen customer relationships. Capital Markets has a unique value proposition that provides mid-sized customers with personalized service and will further align its capabilities to meet the needs of Commercial Banking customers, expand product capabilities and build out ESG-focused advisory services. Personal Banking is repositioning itself for growth by focusing on a new "digital-first" approach, including introducing new and enhanced digital capabilities. The Personal Bank will also focus on closing key foundational gaps, particularly across its mortgage, Visa and deposit products while refreshing and modernizing its brand.

#### Strategic partnership with Brim Financial to transform the VISA customer experience

The Bank announced on December 22, 2021 a strategic partnership with Brim Financial ("Brim"), one of the fastest growing fintech companies in Canada and a licensed credit card issuer, to fuel its digital transformation and enhance its end-to-end customer journey for its suite of VISA products. Through this partnership, the Bank will reduce the credit adjudication time from 25 days to instantaneous while also delivering a robust rewards platform aligned to its new purpose. Furthermore, it will simplify the Bank's VISA ecosystem and reduce the number of vendors used to issue VISA cards from five to one, and reduce manual processes by 90 per cent. The Bank plans to bring the new experience to the market later in 2022, which will allow the Bank to continue growing its national presence.

#### Digital enablement

As part of its plan to drive customer acquisition, deepen customer relationships and enhance the customer experience, the Bank is making good progress on its digital strategy. The Bank has been focusing on simplifying its offering and closing foundational capability gaps. To that end, the Bank has launched the first phase of its Mobile Banking App for Personal Banking customers on both iOS and Android. The Mobile App allows customers to do their most common banking transactions on the go. Using an agile approach, the Bank will continue to update and enhance its app, and customers will see continuous improvements through ongoing releases. To date, more than 25% of its active online customers have downloaded the app in the first three months since its release.

#### Residential mortgage loans

In 2021, as part of its plan to improve the customer experience and to renew growth in residential mortgage loans, the Bank completed an end-to-end review of its mortgage process for both the broker and branch channels and identified opportunities to improve harmonization and simplification.

The Bank has also addressed underwriting capacity following the integration of the mortgage underwriting team into the Residential Real Estate Secured Lending business unit, which is driving greater accountability and cross-functional collaboration. These updates have led to the elimination of a number of redundant processes.

Throughout the quarter, efforts related to retention continued, including the use of predictive analytics and the launch of a new customer loyalty team. This virtual team was launched, onboarded and trained throughout November and started making proactive calls to our customers in December. Initial results are promising and the team is gaining momentum.

While improving the performance of the mortgage business is expected to be a multi-year journey, we are confident that it should gradually yield benefits along the way.

#### Partnership for Carbon Accounting Financials

The Bank joined the Partnership for Carbon Accounting Financials (PCAF) on February 3, 2022. The PCAF initiative enables collaboration among the world's financial institutions to develop standardized methods for measuring and disclosing carbon emissions from their financing and investment activities.

This announcement is part of a series of steps taken by the Bank to assess and reduce its carbon footprint. In 2020, the Bank adopted a standard for assessing its carbon footprint based on the World Resources Institute/World Business Council for Sustainable Development's Greenhouse Gas (GHG) Protocol. The Bank has also put in place a roadmap to implement the recommendations of the Task Force on Climate-Related Financial Disclosures (TCFD).

#### Appointment of a new Chief Legal Officer and Corporate Secretary

On February 7, 2022, the Bank announced the appointment of Bindu Cudjoe to its executive management team, serving as Chief Legal Officer and Corporate Secretary, effective February 7, 2022. In this new role, Bindu will manage and oversee the Bank's legal, regulatory and compliance functions, as well as matters related to corporate governance and reputational risks.

#### **OUTLOOK**

#### **ECONOMIC OUTLOOK**

The COVID-19 vaccination rollout in developed countries continues to contribute to the robust economic recovery. However, healthcare capacity constraints in Canada and the Omicron variant led to brief shutdowns in late 2021, followed by provincial governments announcing partial re-openings in February 2022. The economic recovery should be aided by Canada's leading vaccination rate although uncertainty remains regarding vaccine efficacy and the emergence of new variants. Solid consumer and business spending intentions, the continuation of targeted federal government support programs and favourable Canadian commodity prices underpin above-trend real GDP growth. The increasing number of companies experiencing labour shortages and global supply bottlenecks may dampen future sales. Canadian business capex intentions in machinery and equipment are robust. Despite high CPI inflation, consumer spending intentions remain strong, supported by the intention to spend part of excess savings and solid labour market conditions.

Canadian employment in December surpassed the pre-pandemic level by one percent, before Omicron and tighter health restrictions led to a brief pullback in employment and hours worked in January. Wage growth has been accelerating as job postings are at a record high level and finding workers with the right skill set remains a challenge. The unemployment rate stood at 6.0% in December and rose to 6.5% in January. This compares to the pre-pandemic level of 5.6%.

Conditions in Canadian housing markets remain tight despite the Bank of Canada signaling its intention to begin raising interest rates. The preference for teleworking and ability to safely socialize contribute to the high demand and low supply of housing in most regional markets.

In the U.S., authorities did not tighten economic restrictions during the Omicron wave, which contributed to the positive momentum in the labour market in late 2021. Given strong economic activity and higher inflation, the Federal Reserve indicated the end of asset purchases and a policy rate liftoff this winter.

The Bank of Canada (BoC) announced the imminent withdrawal of its accommodative monetary policy, expected to be led by the overnight rate target and followed by the reduction of assets held on its balance sheet. The market has been pricing in several policy rate hikes including a policy rate liftoff this winter.

The Canadian Consumer Price Index (CPI) inflation stood at a three-decade high of 4.9% in December, driven by pandemic-related global supply disruptions, tight conditions in global energy markets and world-wide climate shocks. While recent trends in easing shipping costs and improving logistics point toward a moderation in CPI inflation of selected goods, the easing of restrictions contributes to a higher consumption of services, driving the Canadian economy into "excess demand" territory.

The Canadian dollar, which stood at US\$0.79 in February, remains volatile. Most of the strength in the Canadian dollar over late 2021 and early 2022 was driven by the market pricing in the BoC monetary policy normalization.

#### 2022 PERFORMANCE TARGETS

On December 10, 2021, the Bank announced its strategic plan to drive long-term profitable growth. Table 5 shows the Bank's 2022 performance targets and the Bank's performance year-to-date.

## TABLE 5 2022 PERFORMANCE TARGETS

Per share and percentage amounts	2022 Target	For the three months ended January 31, 2022
Adjusted diluted earnings per share growth <sup>[1][2]</sup>	>5%	22 %
Adjusted return on common shareholders' equity <sup>(2)</sup>	>8.5%	9.2 %
Adjusted efficiency ratio <sup>[2]</sup>	<68%	67.0 %
Adjusted operating leverage <sup>(1)(3)</sup>	Positive	2.8 %

<sup>(1)</sup> Compared to the three months ended January 31, 2021.

These performance targets are based on strong fundamentals with prudent capital management, a diversified funding strategy and a solid record of credit quality. The Bank expects to meet or exceed its performance targets for 2022.

The Bank maintains a strong capital and liquidity position with a CET1 capital ratio of 9.8% on a standardized basis as at January 31, 2022, providing it with flexibility to support organic growth and strategic acquisitions.

The Bank's targets do not constitute guidance and are based on certain key planning assumptions. Other factors such as those detailed in the Caution Regarding Forward-Looking Statements section on page 3 and in the "Risk Appetite and Risk Management Framework" section on page 50 of the 2021 Annual Report could also cause future results to differ materially from these objectives.

<sup>[2]</sup> The financial objectives are non-GAAP ratios based on non-GAAP financial measures. Refer to the Non-GAAP Financial and Other Measures section on page 5 for more information.

<sup>[3]</sup> Year-over-year.

#### ANALYSIS OF CONSOLIDATED RESULTS

TABLE 6
CONDENSED CONSOLIDATED RESULTS

		hree months e	hs ended			
In thousands of dollars (Unaudited)		January 31, 2022		October 31, 2021		January 31, 2021
Net interest income	\$	180,918	\$	173,095	\$	173,074
Other income		76,621		77,336		74,300
Total revenue		257,539		250,431		247,374
Provision for credit losses		9,400		24,900		16,800
Non-interest expenses		177,930		356,480		174,063
Income before income taxes		70,209		(130,949)		56,511
Income taxes		14,691		(28,073)		11,692
Net income (loss)		55,518		(102,876)		44,819
Preferred share dividends and limited recourse capital note interest		4,601		1,355		3,117
Net income (loss) available to common shareholders	\$	50,917		[104,231]	\$	41,702
Non-GAAP financial measures						
Adjusted non-interest expenses <sup>(1)</sup>	\$	172,560	\$	164,100	\$	170,369
Adjusted income before income taxes <sup>[1]</sup>	\$	75,579	\$	61,431	\$	60,205
Adjusted net income <sup>(1)</sup>	\$	59,491	\$	47,829	\$	47,572
Adjusted net income available to common shareholders <sup>[1]</sup>	\$	54,890	\$	46,474	\$	44,455

<sup>[1]</sup> This is a non-GAAP financial measure. Refer to the Non-GAAP Financial and Other Measures section on page 5 for more information.

#### FIRST QUARTER OF 2022 COMPARED WITH FIRST QUARTER OF 2021

Net income was \$55.5 million and diluted earnings per share was \$1.17 for the first quarter of 2022, compared with net income of \$44.8 million and diluted earnings per share of \$0.96 for the first quarter of 2021. Adjusted net income was \$59.5 million for the first quarter of 2022, up from \$47.6 million for the first quarter of 2021, and adjusted diluted earnings per share were \$1.26, compared with \$1.03 for the first quarter of 2021. Net income available to common shareholders included interest paid semi-annually on the limited recourse capital notes and the quarterly dividend declared on the Preferred Shares Series 13 in the first quarter of 2022, whereas, in the first quarter of 2021, it included dividends declared on the Preferred Shares Series 13 and on the Preferred Shares Series 15 redeemed in June 2021.

#### Total revenue

Total revenue was \$257.5 million for the first quarter of 2022, up 4% compared with \$247.4 million for the first quarter of 2021.

*Net interest income* increased by \$7.8 million to \$180.9 million for the first quarter of 2022, compared with \$173.1 million for the first quarter of 2021. The increase was mainly due to higher inventory financing volumes and improved funding costs. Net interest margin was 1.88% for the first quarter of 2022, an increase of 4 basis points compared with the first quarter of 2021 for the same reasons.

*Other income* increased by \$2.3 million or 3% to \$76.6 million for the first quarter of 2022, compared with \$74.3 million for the first quarter of 2021. The increase was mainly due to higher commissions from sales of mutual funds and strong revenues from lending fees which improved respectively by \$1.5 million and \$1.2 million compared with the first quarter of 2021.

#### Provision for credit losses

The provision for credit losses was \$9.4 million for the first quarter of 2022 compared with \$16.8 million for the first quarter of 2021, a decrease of \$7.4 million as lower provisions on impaired loans were partly offset by higher provisions on performing loans. The provision for credit losses as a percentage of average loans and acceptances stood at 11 bps for the quarter, compared to 20 bps for the same quarter a year ago.

The provision for credit losses on performing loans was \$5.5 million for the first quarter of 2022 compared with a recovery of \$0.9 million for the first quarter of 2021, mainly reflecting higher provisions on the personal loan portfolio. The provision for credit losses on impaired loans was \$3.9 million for the first quarter of 2022 and decreased by \$13.8 million, due to favourable repayments leading to lower write-offs in the commercial loan portfolio.

Refer to the "Credit risk management" section on pages 14 to 16 of this MD&A and to Note 5 to the Condensed Interim Consolidated Financial Statements for more information on provision for credit losses and allowances for credit losses.

#### Non-interest expenses

Non-interest expenses amounted to \$177.9 million for the first quarter of 2022, an increase of \$3.9 million compared with the first quarter of 2021. Adjusted non-interest expenses amounted to \$172.6 million for the first quarter of 2022, an increase of \$2.2 million or 1% compared with the first quarter of 2021.

Salaries and employee benefits amounted to \$97.7 million for the first quarter of 2022, an increase of \$2.3 million compared with the first quarter of 2021, mostly due to higher payroll charges due to a higher level of performance-based compensation paid at the beginning of 2022, as well as to increases in group insurance charges.

*Premises and technology costs* were \$45.0 million for the first quarter of 2022, a decrease of \$3.5 million compared with the first quarter of 2021. The decrease mostly stems from lower amortization charges and rent expenses resulting from the strategic review and the impairment effected in the fourth quarter of 2021.

Other non-interest expenses were \$32.9 million for the first quarter of 2022, an increase of \$3.3 million compared with the first quarter of 2021, mainly resulting from higher professional fees, as well as higher advertising, business development and travel expenses.

Impairment and restructuring charges were \$2.3 million for the first quarter of 2022, an increase of \$1.7 million compared with the first quarter of 2021. In the first quarter of 2022, in line with its future of work plans, the Bank successfully completed the reduction of its leased corporate office premises in Toronto, which required an adjustment of the charges recorded in the fourth quarter of 2021 by \$2.3 million. In the first quarter of 2021, restructuring charges mainly included severance charges, as well as professional fees.

#### Efficiency ratio

The efficiency ratio on a reported basis was 69.1% for the first quarter of 2022, compared with 70.4% for the first quarter of 2021. The adjusted efficiency ratio was 67.0% for the first quarter of 2022, compared to 68.9% for the first quarter of 2021. This improvement in both indicators was a result of an increase in total revenue partly offset by an increase in non-interest expenses year-over-year.

#### Income taxes

For the quarter ended January 31, 2022, income taxes were \$14.7 million, and the effective tax rate was 20.9%. The lower effective tax rate, compared to the statutory rate, is attributed to a lower taxation level of income from foreign operations, as well as from the favourable effect of holding investments in Canadian securities that generate non-taxable dividend income. For the quarter ended January 31, 2021, the income tax expense was \$11.7 million, and the effective tax rate was 20.7%.

#### FIRST QUARTER OF 2022 COMPARED WITH FOURTH QUARTER OF 2021

Net income was \$55.5 million and diluted earnings per share were \$1.17 for the first quarter of 2022, compared with a net loss of \$102.9 million and a diluted loss per share of \$2.39 for the fourth quarter of 2021. Of note, reported results for the fourth quarter of 2021 included impairment and restructuring charges of \$189.4 million (\$148.5 million after income taxes), or \$3.40 per share. These charges were mainly related to the strategic review of the Bank's operations completed in the fourth quarter of 2021 and to the impairment of the Personal Banking segment. Adjusted net income was \$59.5 million and adjusted diluted earnings per share were \$1.26 for the first quarter of 2022, compared with \$47.8 million and \$1.06 for the fourth quarter of 2021.

Total revenue increased by \$7.1 million to \$257.5 million for the first quarter of 2022, compared with \$250.4 million for the previous quarter.

Net interest income increased by \$7.8 million sequentially to \$180.9 million, mainly due to higher average inventory financing volumes. Net interest margin was 1.88% for the first quarter of 2022, an increase of 5 basis points compared with 1.83% for the fourth quarter of 2021, mainly for the same reason.

Other income amounted to \$76.6 million for the first quarter of 2022, a decrease of \$0.7 million compared with \$77.3 million for the previous quarter, mainly as a result of lower fees and securities brokerage commissions partly offset by higher income from financial instruments.

The provision for credit losses was \$9.4 million for the first quarter of 2022, a decrease of \$15.5 million compared with \$24.9 million for the fourth quarter of 2021. The decrease is mainly due to lower provisions on performing loans as the Bank had recorded a \$19.3 million provision in the fourth quarter of 2021 in relation to its investment loan portfolio, following the Bank's strategic review. Refer to the "Risk Management" section for additional information.

Non-interest expenses decreased by \$178.6 million to \$177.9 million for the first quarter of 2022 from \$356.5 million in the fourth quarter of 2021. Of note, non-interest expenses for the fourth quarter of 2021 included impairment and restructuring charges of \$189.4 million mainly related to the strategic review of the Bank's operations and to the impairment of the Personal Banking segment. Adjusted non-interest expenses amounted to \$172.6 million in the first quarter of 2022, an increase of \$8.5 million, mainly as a result of higher salaries and employee benefits.

#### ANALYSIS OF FINANCIAL CONDITION

TABLE 7
CONDENSED BALANCE SHEET

Cash and deposits with banks Securities Securities purchased under reverse repurchase agreements Loans and acceptances, net Other assets  Abilities and Shareholders' Equity	As at January 31, 2022	as at October 31, 2021
Assets		
Cash and deposits with banks	\$ 1,043,833	\$ 667,123
Securities	6,178,569	6,499,193
Securities purchased under reverse repurchase agreements	2,972,667	2,764,281
Loans and acceptances, net	34,172,191	33,449,707
Other assets	1,717,927	1,696,720
	\$ 46,085,187	\$ 45,077,024
Liabilities and Shareholders' Equity		
Deposits	\$ 24,102,699	\$ 22,988,229
Other liabilities	7,659,858	7,842,613
Debt related to securitization activities	11,317,379	11,255,530
Subordinated debt	345,411	349,782
Shareholders' equity	2,659,840	2,640,870
	\$ 46,085,187	\$ 45,077,024

As at January 31, 2022, total assets amounted to \$46.1 billion, a 2% increase from \$45.1 billion as at October 31, 2021, mostly due to the higher level of loans and liquid assets.

#### Liquid assets

Liquid assets consist of cash, deposits with banks, securities and securities purchased under reverse repurchase agreements. As at January 31, 2022, these assets amounted to \$10.2 billion, an increase of \$0.3 billion compared with \$9.9 billion as at October 31, 2021.

The Bank continues to prudently manage its level of liquid assets. The Bank's funding sources remain well diversified and sufficient to meet all liquidity requirements. Liquid assets represented 22% of total assets as at January 31, 2022, in line with October 31, 2021.

#### Loans

Loans and bankers' acceptances, net of allowances, stood at \$34.2 billion as at January 31, 2022, an increase of \$0.7 billion or 2% since October 31, 2021. During the first quarter of 2022, strong commercial loan growth was partly offset by a decrease in personal and residential mortgage loans.

Commercial loans and acceptances amounted to \$15.4 billion as at January 31, 2022, an increase of \$1.3 billion or 9% since October 31, 2021. Growth in inventory financing volumes continued the first quarter of 2022, despite the impact of lingering supply chain challenges and high consumer demand for recreational products reducing the need for inventory financing. Continued growth in real estate lending also contributed to the increase.

Personal loans amounted to \$3.5 billion as at January 31, 2022, a decrease of \$0.1 billion since October 31, 2021, mainly as a result of the continued decline in the investment loan portfolio.

Residential mortgage loans amounted to \$15.5 billion as at January 31, 2022, a decrease of \$0.4 billion or 2% since October 31, 2021. As discussed in the Business Highlights section, as part of its plan to renew growth in residential mortgage loans, the Bank completed an end-to-end review for both the broker and branch channel mortgage processes and identified improvements and opportunities for harmonization and simplification.

#### Other assets

Other assets stood at \$1.7 billion as at January 31, 2022, an increase of 1% since October 31, 2021.

#### **LIABILITIES**

#### **Deposits**

Deposits increased by \$1.1 billion or 5% to \$24.1 billion as at January 31, 2022 compared with \$23.0 billion as at October 31, 2021, mainly as a result of deepening and expanding relationships with advisors and brokers. Personal deposits stood at \$18.8 billion as at January 31, 2022, up \$0.7 billion compared with October 31, 2021, mostly due to higher personal notice and demand deposits sourced through advisors and brokers. Personal deposits represented 78% of total deposits as at January 31, 2022, in line with October 31, 2021, and contributed to the Bank's good liquidity position. Business and other deposits increased by \$0.4 billion over the same period to \$5.3 billion, due to an increase in wholesale funding.

#### Other liabilities

Other liabilities stood at \$7.7 billion as at January 31, 2022, a decrease of 2% since October 31, 2021.

#### Debt related to securitization activities

Debt related to securitization activities increased by \$0.1 billion or 1% compared with October 31, 2021 and stood at \$11.3 billion as at January 31, 2022. Since the beginning of the year, mortgage loan securitization through the CMHC programs, supplemented by other secured funding, more than offset maturities of liabilities related to the Canada Mortgage Bond program, as well as normal repayments.

#### Subordinated debt

Subordinated debt stood at \$345.4 million as at January 31, 2022, compared with \$349.8 million as at October 31, 2021. Subordinated debt is an integral part of the Bank's regulatory capital and affords its depositors additional protection.

#### SHAREHOLDERS' EQUITY

Shareholders' equity amounted to \$2,659.8 million as at January 31, 2022, compared with \$2,640.9 million as at October 31, 2021. Compared to October 31, 2021, retained earnings increased by \$26.8 million, mainly as a result of the net income contribution of \$55.5 million, partly offset by dividends. The Bank also repurchased 294,000 common shares under its Normal Course Issuer Bid, which reduced common shares by \$7.9 million and retained earnings by \$4.7 million in the first quarter of 2022. For additional information, please refer to the Capital Management section below and to the Consolidated Statement of Changes in Shareholders' Equity.

The Bank's book value per common share was \$54.97 as at January 31, 2022 compared to \$53.99 as at October 31, 2021.

#### CAPITAL MANAGEMENT

#### REGULATORY CAPITAL

The Office of the Superintendent of Financial Institutions (OSFI) requires banks to meet minimum risk-based capital ratios drawn on the Basel Committee on Banking Supervision (BCBS) capital framework, commonly referred to as Basel III. Under OSFI's "Capital Adequacy Requirements" guideline, the Bank must maintain minimum levels of capital depending on various criteria. Tier 1 capital, the most permanent and subordinated forms of capital, consists of two components: Common Equity Tier 1 capital and Additional Tier 1 capital. Tier 1 capital is predominantly composed of common equity to ensure that risk exposures are backed by a high-quality capital base. Tier 2 capital consists of supplementary capital instruments and contributes to the overall strength of a financial institution as a going concern. Institutions are expected to meet minimum risk-based capital requirements for exposure to credit risk, operational risk and market risk. Under OSFI's guideline, minimum Common Equity Tier 1, Tier 1 and Total capital ratios are set at 7.0%, 8.5% and 10.5% respectively including a 2.5% capital conservation buffer.

#### Regulatory capital developments

#### Changes to Capital, Leverage and Liquidity Requirements and related Disclosures.

On January 31, 2022, OSFI announced revised capital, leverage, liquidity and disclosure rules that incorporate the final Basel III banking reforms with additional adjustments to make them suitable for federally regulated deposit-taking institutions (DTIs). The revised rules released include new Capital Adequacy Requirements (CAR), Leverage Requirements (LR), Liquidity Adequacy Requirements (LAR), Capital and Liquidity Requirements specifically for Small and Medium-Sized Deposit-Taking Institutions (SMSBs), and separate Pillar 3 Disclosure Requirements for D-SIBs and SMSBs. Most of these revised rules will take effect in the second fiscal quarter of 2023 for the Bank, with those related to market risk and credit valuation adjustment risk taking effect in early 2024.

The Bank is currently assessing the impact of these new regulatory capital requirements.

#### Regulatory capital ratios

Table 8 outlines the regulatory capital and risk-weighted assets (RWA) used to calculate regulatory capital ratios. The Bank complied with OSFI's capital requirements throughout the year.

#### TABLE 8

#### **REGULATORY CAPITAL**

In thousands of dollars, except percentage amounts (Unaudited)	Α	s at January 31, 2022	A	As at October 31, 2021
Regulatory capital <sup>(1)</sup>				
Common Equity Tier 1 capital	\$	2,070,431	\$	2,038,761
Tier 1 capital	\$	2,313,817	\$	2,283,297
Total capital	\$	2,765,750	\$	2,730,005
Total risk-weighted assets <sup>[2]</sup>	\$	21,232,369	\$	20,007,010
Regulatory capital ratios				
Common Equity Tier 1 capital ratio		9.8 %		10.2 %
Tier 1 capital ratio		10.9 %		11.4 %
Total capital ratio		13.0 %		13.7 %

<sup>[1]</sup> The Common Equity Tier 1, Tier 1 and Total capital ratios excluding the ECL transitional arrangements were 9.7%, 10.8% and 13.0% respectively as at January 31, 2022.

The Common Equity Tier 1 capital ratio stood at 9.8% as at January 31, 2022, compared with 10.2% as at October 31, 2021. The decrease compared with October 31, 2021 mainly results from growth in risk-weighted assets, partly offset by internal capital generation. This level of capital provides the Bank with the necessary operational flexibility to pursue growth and key initiatives prudently, considering economic conditions.

#### **BASEL III LEVERAGE RATIO**

The Basel III capital reforms introduced a non-risk-based leverage ratio requirement to act as a supplementary measure to the risk-based capital requirements. Under OSFI's Leverage Requirements Guideline, federally regulated deposit-taking institutions are expected to maintain a Basel III leverage ratio that always meets or exceeds 3%. The leverage ratio is defined as the Tier 1 capital divided by unweighted on-balance sheet assets and off-balance sheet commitments, derivatives and securities financing transactions, as defined within the requirements.

As detailed in the table below, the leverage ratio stood at 4.8% as at January 31, 2022 and exceeded regulatory requirements.

TABLE 9

BASEL III LEVERAGE RATIO

In thousands of dollars, except percentage amounts (Unaudited)	As at January 31, 2022	<i></i>	As at October 31, 2021
Tier 1 capital	\$ 2,313,817	\$	2,283,297
Total exposures	\$ 47,717,193	\$	44,973,981
Basel III leverage ratio <sup>[1]</sup>	4.8 %		5.1 %

<sup>(1)</sup> The Basel III leverage ratio excluding the ECL transitional arrangements was 4.8% as at January 31, 2022.

#### NON-VIABILITY CONTINGENT (NVCC) CAPITAL INSTRUMENTS

As at February 23, 2022, there were 5,000,000 outstanding Preferred Shares Series 13, 43,281,808 outstanding common shares and 1,318,585 outstanding stock options.

NVCC provisions require the conversion of the capital instrument into a variable number of common shares in the event that OSFI deems a bank to be non-viable or a federal or provincial government in Canada publicly announces that a bank has accepted or agreed to accept a capital injection. If a NVCC trigger event were to occur, NVCC capital instruments as at January 31, 2022, which are the Class A Preferred Shares Series 13, the subordinated debentures due on June 22, 2022, as well as the Limited Recourse Capital Notes (LRCN) Series 1 would be converted into common shares pursuant to an automatic conversion formula with a conversion price based on the greater of: (i) a contractual floor price of \$5.00, and (ii) the current market price of the Bank's common shares at the time of the trigger event (10-day weighted average). Based on a floor price of \$5.00 and assuming no accrued interest and no declared and unpaid dividends, these NVCC capital instruments would convert into a maximum of 120,000,000 common shares, in aggregate, which would represent a dilution impact of 73.5% based on the number of common shares outstanding as at January 31, 2022.

<sup>(2)</sup> Using the Standardized approach in determining credit risk and operational risk.

#### **NORMAL COURSE ISSUER BID**

On December 10, 2021, the Bank announced that it has received the approval of the Toronto Stock Exchange and the OSFI to launch a normal course issuer bid ("NCIB") to repurchase for cancellation up to 875,000 of its common shares, being approximately 2% of the total number of its shares outstanding as at December 1, 2021.

The NCIB commenced on December 15, 2021 and will terminate upon 875,000 Shares being purchased pursuant to the NCIB, or upon the Bank providing an earlier notice of termination. If not previously terminated, the NCIB will terminate on December 14, 2022. During the first quarter 2022, the Bank repurchased 294,000 common shares under its NCIB at an average price of \$42.86 per share for a total amount of \$12.6 million, of which \$7.9 million reduced common shares and \$4.7 million reduced retained earnings.

#### **DIVIDENDS**

On March 1, 2022, the Board of Directors declared a quarterly dividend of \$0.44 per common share, payable on May 1, 2022 to shareholders of record on April 1, 2022. This quarterly dividend increased by 10% compared with the dividend declared in the previous year. The Board also determined that shares attributed under the Bank's Shareholder Dividend Reinvestment and Share Purchase Plan will be made in common shares issued from Corporate Treasury without a discount.

#### **RISK MANAGEMENT**

The Bank is exposed to various types of risks owing to its activities, mainly as it relates to the use of financial instruments. In order to manage these risks, various risk management policies and risk limits, as well as other controls have been implemented. These measures aim to optimize return considering risk in all operating segments. Refer to the section "Risk Appetite and Risk Management Framework" on page 50 of the Bank's 2021 Annual Report for additional information on the Bank's risk management framework.

#### **IMPACT OF COVID-19 PANDEMIC**

In March 2020, the World Health Organization declared COVID-19 as a global pandemic. Since then, governments have implemented emergency measures such as travel restrictions, border restrictions, business closures and physical distancing in order to reduce the spread of the virus. Governments and other regulatory entities have also introduced various personal and business relief programs and changes to the monetary policy in order to stabilize the economy.

In response to the COVID-19 pandemic, the Bank has prioritized the health and safety of its customers and employees. It enhanced online and telebanking services to better serve customers remotely, and implemented and follows all public health guidelines in its branches and offices. The Bank also adopted measures to provide credit relief for its customers facing financial hardships as a result of the pandemic. The Bank continues to work with personal and commercial customers to manage the impacts of this unprecedented crisis and has supported them by offering unique solutions depending on their situations.

Recently, emergency measures are gradually being lifted. However, restrictions implemented to try to contain the spread of COVID-19 have resulted in a significant impact to business activities and the economy. These measures have heightened some of the risks the Bank is exposed to, especially considering the uncertainty associated with the scope and duration of the pandemic. As the pandemic continues, and until the virus no longer represents a menace to global health conditions, its final impact on the global economy remains hard to predict, threatening the solvency of certain customer segments of the Bank's customers' solvency, and accentuating volatility in the financial markets. Deteriorating credit and market conditions resulting from the pandemic may also further adversely impact the Bank's strategic position, expected credit losses and earnings.

The Bank's risk management framework provides the necessary mechanisms to manage the impact of the crisis on its business and operations. The core risk factors relating to the Bank's operations are described in the "Risk Appetite and Risk Management Framework" section on page 50 of the Bank's 2021 Annual Report. Refer, also, to page 73 under the "Other risks that may affect future results" section for further details relating to impacts of the COVID-19 pandemic.

#### **CREDIT RISK**

The following sections provide further details on the credit quality of the Bank's loan portfolio.

#### COVID-19 impact on credit risk and measurement uncertainty of expected credit loss estimates

To consider the evolving impact of the pandemic, as well as other changes to the Bank's environment, the Bank updated its economic scenarios to assess its allowances for credit losses as at January 31, 2022. The three scenarios, "base", "downside" and "upside", were probability weighted as part of the Bank's approach to determining the expected credit losses as at January 31, 2022 and are further described in Note 5 to the Condensed Interim Consolidated Financial Statements.

The allowance for credit losses is sensitive to the inputs used in models, including macroeconomic variables used in the forward-looking scenarios and their respective weights. The full extent of the impact of the COVID-19 pandemic on the Canadian and U.S. economies is still uncertain. Therefore, it remains difficult to predict whether the COVID-19 pandemic may result in significant write-offs in the future, or if the Bank will need to recognize additional increases or release significant portions of its allowances for credit losses in subsequent periods.

#### Provision for credit losses

#### First quarter of 2022 compared with first quarter of 2021

Total provision for credit losses of \$9.4 million decreased by \$7.4 million or 44% compared with the first quarter of 2021, as lower provisions on impaired loans were partly offset by higher provisions on performing loans. The provision for credit losses as a percentage of average loans and acceptances stood at 11 bps for the quarter, compared to 20 bps for the same quarter a year ago.

The provision for credit losses on performing loans was \$5.5 million for the first quarter of 2022 compared with a recovery of \$0.9 million for the first quarter of 2021, primarily reflecting higher provisions on personal loans.

The provision for credit losses on impaired loans of \$3.9 million decreased by \$13.8 million, due to favourable repayments leading to lower write-offs in the commercial loan portfolio.

#### First quarter of 2022 compared with fourth quarter of 2021

Total provision for credit losses of \$9.4 million decreased by \$15.5 million or 62% compared with the fourth quarter of 2021. The decrease is mainly due to lower provisions on performing loans as the Bank had recorded a \$19.3 million provision in the fourth quarter of 2021 in relation to its investment loan portfolio, following the Bank's strategic review. The provision for credit losses as a percentage of average loans and acceptances stood at 11 bps, compared to 30 bps the previous quarter.

The provision for credit losses on performing loans was \$5.5 million for the first quarter of 2022 compared with \$22.0 million for the fourth quarter of 2021, primarily reflecting lower provisions on personal loans as mentioned above.

The provision for credit losses on impaired loans of \$3.9 million increased by \$1.0 million, due to higher provisions on commercial loans, partly offset by improvements in impaired personal and residential mortgage loans.

TABLE 10 PROVISION FOR CREDIT LOSSES

	 For the three months ended							
In thousands of dollars, except percentage amounts (Unaudited)	January 31, 2022		October 31, 2021		January 31, 2021			
Personal loans								
Performing (Stage 1 and 2)	\$ 4,026	\$	21,360	\$	(307)			
Impaired (Stage 3)	(4,092)		685		2,598			
	(66)		22,045		2,291			
Residential mortgage loans								
Performing (Stage 1 and 2)	970		1,044		1,779			
Impaired (Stage 3)	(1,518)		(13)		2,298			
	(548)		1,031		4,077			
Commercial loans <sup>[1]</sup>								
Performing (Stage 1 and 2)	491		(437)		(2,359)			
Impaired (Stage 3)	9,523		2,261		12,791			
	10,014		1,824		10,432			
Total loans								
Performing (Stage 1 and 2)	5,487		21,967		(887)			
Impaired (Stage 3)	3,913		2,933		17,687			
Provision for credit losses	\$ 9,400	\$	24,900	\$	16,800			
As a % of average loans and acceptances	0.11 %		0.30 %		0.20 %			

<sup>(1)</sup> Including customers' liabilities under acceptances.

#### Allowances for credit losses

Allowances for loan losses on impaired loans increased by \$1.0 million compared with October 31, 2021, mainly due to the commercial loan portfolio. Allowances for loan losses on performing loans amounted to \$114.4 million as at January 31, 2022, up \$6.3 million compared with October 31, 2021.

TABLE 11
ALLOWANCES FOR CREDIT LOSSES (ACL)

In thousands of dollars, except percentage amounts (Unaudited)	As at January 31 2022	•	As at October 31, 2021	As	s at January 31, 2021
Allowances for loan losses					
Personal	\$ 52,459	\$	53,086	\$	41,182
Residential mortgages	14,313	3	15,404		17,017
Commercial	135,575	j	126,566		127,127
Total allowances for loan losses	202,347	,	195,056		185,326
Allowances for off-balance sheet exposures losses	6,569	)	7,522		8,240
Total allowances for credit losses	\$ 208,916	\$	202,578	\$	193,566
ACL on performing loans (Stage 1 and 2)	\$ 114,388	\$	108,064	\$	98,867
ACL on impaired loans (Stage 3)	87,959	)	86,992		86,459
Total allowances for loan losses	\$ 202,347	\$	195,056	\$	185,326

#### Impaired loans

Gross impaired loans amounted to \$214.2 million as at January 31, 2022, down \$36.8 million or 15% compared with October 31, 2021, due to improvements in economic conditions which led to decreases in all loan categories. See Note 5 to the Condensed Interim Consolidated Financial Statements for additional information.

TABLE 12
IMPAIRED LOANS

In thousands of dollars, except percentage amounts (Unaudited)	As	at January 31, 2022	As	at October 31, 2021	As a	at January 31, 2021
Gross impaired loans (GIL)						
Personal	\$	15,452	\$	16,201	\$	29,762
Residential mortgages		53,538		58,192		66,260
Commercial		145,168		176,517		178,085
	\$	214,158	\$	250,910	\$	274,107
Allowances for loan losses on impaired loans (Stage 3)						
Personal	\$	(4,535)	\$	(9,471)	\$	(16,211)
Residential mortgages		(2,140)		(4,209)		(4,962)
Commercial		(81,284)		(73,312)		(65,286)
	\$	(87,959)	\$	(86,992)	\$	(86,459)
Net impaired loans						
Personal	\$	10,917	\$	6,730	\$	13,551
Residential mortgages		51,398		53,983		61,298
Commercial		63,884		103,205		112,799
	\$	126,199	\$	163,918	\$	187,648
Impaired loans as a % of loans and acceptances						
Gross		0.62 %		0.75 %		0.82 %
Net		0.37 %		0.49 %		0.56 %

#### MARKET RISK

Market risk is the financial loss that the Bank may incur due to unfavourable fluctuations in the value of financial instruments as a result of changes in the underlying factors used to measure them, such as interest rates, currency exchange rates or equity prices. This risk is inherent to the Bank's financing, investment, trading and asset and liability management (ALM) activities.

The purpose of ALM activities is to control structural interest rate risk, which corresponds to the potential negative impact of interest rate movements on the Bank's net interest income and economic value of its capital. Dynamic management of structural interest rate risk is intended to maximize the Bank's profitability while preserving the economic value of common shareholders' equity.

The table below provides a measure of the sensitivity to changes in interest rates of the Bank as at January 31, 2022. As presented, the effect on the economic value of common shareholders' equity and on net interest income before taxes of a sudden and sustained 1% increase in interest rates was as follows.

TABLE 13
SENSITIVITY ANALYSIS OF THE STRUCTURAL INTEREST RATE RISK

In thousands of dollars (Unaudited)	As a	t January 31, 2022	,	As at October 31, 2021
Effect of a 1% increase in interest rates				
Increase in net interest income before taxes over the next 12 months	\$	3,042	\$	15,635
Decrease in the economic value of common shareholders' equity (net of income taxes)	\$	(29,185)	\$	(33,420)

#### Potential cessation of the Canadian Dollar Offered Rate

In October 2020, the Canadian Alternative Reference Rate (CARR) working group was tasked with analyzing the current status of the Canadian Dollar Offered Rate (CDOR) and to make recommendations based on that analysis. CARR has recommended that the administrator of CDOR, Refinitiv Benchmark Services (UK) Limited (RBSL), cease publication of all of CDOR's remaining tenors after the end of June 2024. However, the decision to cease CDOR ultimately lies solely with RBSL and CARR's recommendation does not constitute a public statement or publication of information that CDOR has ceased or will cease permanently or indefinitely.

The Bank has established an enterprise wide program, aimed at ensuring the transition from Interbank Offered Rates (IBORs) to risk-free rates (RFRs). The program has been focused on identifying and quantifying the Bank's exposures to various interest rate benchmarks, providing the capability to trade products referencing alternative RFRs, including assessing system changes and impacts on hedge accounting, as well as evaluating existing contract amendment language. The Bank has in place detailed plans, processes and procedures to support the transition of a significant portion of its IBOR exposure to RFRs during 2022.

#### LIQUIDITY AND FUNDING RISK

Liquidity and funding risk is the possibility that the Bank may not be able to gather sufficient cash resources when required and on reasonable conditions, to meet its financial obligations. Financial obligations include obligations to depositors and suppliers, as well as lending commitments, investments and posting collateral requirements.

The Bank maintains liquidity and funding that is appropriate for the execution of its strategy, with liquidity and funding risk remaining well within its approved limits.

The Bank monitors cash resources daily and ensures that liquidity indicators are within established limits, paying particular attention to deposit and loan maturities, as well as to funding availability and demand when planning financing. A reserve of unencumbered liquid assets that are readily available to face contingencies is maintained and constitutes the Bank's liquidity buffer. This reserve does not factor in the availability of the central bank's emergency liquidity facilities. Requirements are based on scenarios evaluating required liquid assets necessary to cover predetermined rates of withdrawal of wholesale financing and retail deposits over specified periods.

The Bank originates deposits from Personal, Business and Institutional customers, and has access to wholesale financing from diversified sources. Personal deposits are sourced through multiple channels including the Quebec Retail Network, Advisors and Brokers, as well as the Digital Channel. Wholesale funding options include loan securitization and the issuance of equity or debt instruments through capital markets. Limits on funding sources are monitored by the Asset-Liability Committee, the Executive Committee and the Board of Directors.

The Bank also manages its liquidity to comply with the regulatory liquidity metrics in the OSFI domestic Liquidity Adequacy Requirements (LAR) Guideline. These regulatory metrics include the Liquidity Coverage Ratio (LCR), drawn on the BCBS international Basel III liquidity framework, and the OSFI-designed Net Cumulative Cash Flow (NCCF) supervisory tool. The LCR requires that banks maintain sufficient high-quality liquid assets to meet net short-term financial obligations over a thirty-day period in an acute stress scenario.

The Bank remained compliant with the LAR Guideline throughout the three months ended January 31, 2022.

#### Credit ratings

Personal deposits are the most important source of financing for the Bank. The Bank also accesses wholesale markets to obtain financing through securitization and unsecured funding. The Bank's capacity to obtain such financing, especially wholesale funding, is tied to the credit ratings set by rating agencies such as DBRS Morningstar ("DBRS") and S&P Global Ratings ("S&P"). Revisions of the Bank's credit ratings may therefore influence financing operations, as well as other collateral obligations.

Changes to credit ratings could also impact the Bank involvement with other operational banking arrangements. The Bank regularly monitors the impact of a hypothetical downgrade of its credit rating on collateral requirements. As at January 31, 2022, additional collateral that would be required in the event of a one-to-three-notch rating downgrade was not significant.

On December 16, 2021, DBRS confirmed the Bank's "A (low)" and "R-1 (low)" long- and short-term issuer credit ratings. In addition, DBRS maintained the stable outlook.

Table 14 presents the Bank's credit ratings as established by the rating agencies.

## TABLE 14 CREDIT RATINGS

As at January 31, 2022

	DBRS <sup>[1]</sup>	S&P <sup>(2)</sup>
Long-term deposits and debt	A (low)	BBB
Covered bonds	AAA	n/a
Short-term instruments	R-1 (low)	A-2
NVCC Subordinated debt	BBB (low)	BB+
NVCC Limited recourse capital notes	BB (high)	BB-
NVCC Preferred Shares	Pfd-3	BB-
Outlook	Stable	Stable

<sup>[1]</sup> Each DBRS rating category is appended with one of three rating trends — "Positive," "Stable," "Negative"— in addition to "Under Review." The rating trend helps to give investors an understanding of DBRS's opinion regarding the outlook for the rating in question. However, investors must not assume that a positive or negative trend necessarily indicates that a rating change is imminent.

#### Contractual maturities of assets and liabilities

The following tables provide remaining contractual maturity profiles of assets and liabilities at their carrying value (e.g., amortized cost or fair value) as at the following balance sheet dates. Details of contractual maturities are a source of information for the management of liquidity risk.

<sup>[2]</sup> The S&P rating outlook assesses the potential direction of a long-term credit rating over the intermediate term (typically six months to two years). In determining a rating outlook, consideration is given to any changes in the economic and/or fundamental business conditions. An outlook is not necessarily a precursor of a rating change or future action. The S&P rating outlooks have the following meanings: "Positive" means that a rating may be raised; "Negative" means that a rating may be lowered; "Stable" means that a rating is not likely to change; "Developing" means a rating may be raised or lowered.

TABLE 15
CONTRACTUAL MATURITIES OF ASSETS AND LIABILITIES

As at January 31, 2022 Term Over 3 Over 6 Over 9 Over 1 No specific Over 0 to 3 Over 2 years months to months to months to year to 2 years In thousands of dollars (Unaudited) 5 years months 6 months 9 months 12 months to 5 years maturity Total Assets Cash and non-interestbearing deposits with banks \$ \$ \$ 63,522 \$ 63,522 Interest-bearing deposits with banks 863,269 25,000 92,042 980,311 Securities 171.145 679.910 120.083 748.614 873.969 1,731,608 1,544,276 308.964 6,178,569 Securities purchased under reverse repurchase agreements 2,736,573 94.118 91,981 49,995 2,972,667 Loans<sup>(1)</sup> 5,999 29,546 3,349,738 Personal loans 13,891 21,617 36,306 55.947 18,347 3,531,391 Residential mortgages 691,739 1,053,415 879,077 628,159 1,640,815 10,421,034 44,502 112,725 15,471,466 Commercial loans 2,509,359 1,116,688 987,845 882,567 2,584,979 2,635,132 1,571,568 3,068,543 15,356,681 Customers' liabilities under acceptances 15,000 15,000 Allowances for loan losses (202,347)(202,347) 1,622,069 3,229,989 2,191,721 1,896,468 1,547,032 4,281,741 13,074,512 6,328,659 34,172,191 **Others** 935 1,592 424 1,458 341 1,712,630 1,717,927 Total assets \$7,001,911 \$2,967,341 \$2,108,956 \$2,372,099 \$5,156,257 \$14,806,461 \$3,166,345 \$ 8,505,817 \$46,085,187 Liabilities and equity Deposits Personal deposits<sup>(1)</sup> \$1,689,805 \$1,693,885 \$1,509,667 \$1,860,148 \$3,222,846 \$ 1,976,488 \$ 44,479 \$ 6,844,598 18,841,916 Business, Banks and other deposits 181,860 203,084 129,400 108,098 134,813 34,721 1,214 1,693,387 2,486,577 701,750 313,239 336,355 50,000 403,029 2,525,752 Wholesale deposits 721,379 248,454 Covered bonds 248.454 8,537,985 2,573,415 2,210,208 1,975,423 2,018,246 3,760,689 2,981,041 45,693 24,102,699 Obligations related to securities sold short<sup>(2)</sup> 961,750 67,350 9,940 24,669 265,164 1,027,337 1,069,340 465 3,426,015 Obligations related to

securities sold under

Other liabilities

Debt related to

Equity

Subordinated debt

repurchase agreements

securitization activities<sup>(3)</sup>

Total liabilities and equity

\$5,900,952

2,181,151

18.504

166,132

189,654

518,666

345,411

\$3,334,543

3,254

187,357

330,544

\$2,506,503

3,240

146,644

576,604

\$2,769,351

3,188

24,796

1,081,240

\$5,131,888

23,998

7,033,611

\$11,065,988

74,697

1,631,825

\$2,821,555

1,377,360

(21,243)

2,659,840

\$12,554,407

2,704,806

1,529,037

11,317,379

345,411

2,659,840

\$46,085,187

<sup>[1]</sup> Amounts collectible on demand are considered to have no specific maturity.

<sup>(2)</sup> Amounts are disclosed according to the remaining contractual maturity of the underlying security.

<sup>[3]</sup> Personal loan securitization cash flows are based on a behavioural prepayment model.

								As at Oc	tober 31, 2021
				Te	rm				
In the covered of 1.11	0 to 3	Over 3 months to	Over 6 months to	Over 9 months to	Over 1 year	Over 2 years	Over	No specific	
In thousands of dollars (Unaudited)	months	6 months	9 months	12 months	to 2 years	to 5 years	5 years	maturity	Total
Assets									
Cash and non-interest- bearing deposits with banks	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 69,002	\$ 69,002
Interest-bearing deposits with banks	472,093	_	_	25,000	_	_	_	101,028	598,121
Securities	700,462	236,520	545,582	95,149	1,306,974	1,658,171	1,631,214	325,121	6,499,193
Securities purchased under reverse repurchase agreements	2,216,738	311,441	94,118	91,988	49,996	_	_	_	2,764,281
Loans <sup>(1)</sup>									
Personal loans	35,591	16,087	17,350	29,578	81,966	27,021	6,729	3,467,019	3,681,341
Residential mortgages	854,713	834,365	1,058,118	910,309	1,789,023	10,246,094	47,017	117,360	15,856,999
Commercial loans	2,456,796	922,397	1,163,813	752,675	2,539,074	2,462,739	1,484,525	2,324,404	14,106,423
Allowances for loan losses	_	_	_	_	_	_	_	(195,056)	(195,056
	3,347,100	1,772,849	2,239,281	1,692,562	4,410,063	12,735,854	1,538,271	5,713,727	33,449,707
Others	2,524	594	1,344	213	628	396	_	1,691,021	1,696,720
Total assets	\$ 6,738,917	\$2,321,404	\$2,880,325	\$1,904,912	\$5,767,661	\$14,394,421	\$3,169,485	\$7,899,899	\$45,077,024
Liabilities and equity Deposits									
Personal deposits <sup>(1)</sup>	\$ 1,857,632	\$1,689,257	\$1,718,259	\$1,531,813	\$3,337,987	\$ 1,932,861	\$ 38,926	\$6,044,309	\$18,151,044
Business, Banks and other deposits <sup>(1)</sup>	78,551	177,233	224,022	132,476	135,507	36,978	1,214	1,744,226	2,530,207
Wholesale deposits	507,500	232,000	243,270	346,341	401,908	327,422	_	_	2,058,441
Covered bonds	_	_	_	_	_	248,537	_	_	248,537
	2,443,683	2,098,490	2,185,551	2,010,630	3,875,402	2,545,798	40,140	7,788,535	22,988,229
Obligations related to securities sold short <sup>(2)</sup>	164,118	370,808	28,237	190,432	354,891	918,046	1,200,660	24,490	3,251,682
Obligations related to securities sold under									
repurchase agreements	1,620,728	627,277	189,573	187,288	146,608	_	_	_	2,771,474
Other liabilities	4,052	4,020	3,956	3,876	25,167	19,072	59,998	1,699,316	1,819,457
Debt related to securitization activities <sup>(3)</sup>	567,601	180,014	523,331	338,379	1,472,184	6,490,459	1,658,956	24,606	11,255,530
Subordinated debt	_		349,782	_	-	-, ., ., ., .		,550	349,782
Equity	_	_		_	_	_	_	2,640,870	2,640,870
Total liabilities and equity	\$ 4,800,182	\$3,280,609	\$3,280,430	\$2,730,605	\$5,874,252	\$ 9,973,375	\$2,959,754	\$12,177,817	\$45,077,024

Amounts collectible on demand are considered to have no specific maturity.
 Amounts are disclosed according to the remaining contractual maturity of the underlying security.
 Personal loan securitization cash flows are based on a behavioural prepayment model.

#### **ADDITIONAL FINANCIAL INFORMATION - QUARTERLY RESULTS**

TABLE 16
ADDITIONAL FINANCIAL INFORMATION - QUARTERLY RESULTS

In thousands of dollars, except per share and percentage amounts (Unaudited)	Ja	nuary 31, 2022	C	October 31, 2021	July 31, 2021	April 30, 2021	Ji	anuary 31, 2021	0	ctober 31, 2020	July 31, 2020	April 30, 2020
Net interest income	\$	180,918	\$	173,095	\$ 174,696	\$ 171,476	\$	173,074	\$	169,346	\$ 173,546	\$ 170,747
Other income		76,621		77,336	80,188	78,292		74,300		74,193	75,063	69,401
Total revenue		257,539		250,431	254,884	249,768		247,374		243,539	248,609	240,148
Amortization of net premium on purchased financial instruments		_		_	_	_		_		100	127	179
Provision for credit losses		9,400		24,900	5,400	2,400		16,800		24,200	22,300	54,900
Non-interest expenses		177,930		356,480	170,258	179,561		174,063		177,592	183,777	183,516
Income before income taxes		70,209		(130,949)	79,226	67,807		56,511		41,647	42,405	1,553
Income taxes		14,691		(28,073)	17,162	14,745		11,692		4,836	6,188	(7,332)
Net income (loss)	\$	55,518	\$	(102,876)	\$ 62,064	\$ 53,062	\$	44,819	\$	36,811	\$ 36,217	\$ 8,885
Earnings (loss) per share												
Basic	\$	1.17	\$	(2.39)	\$ 1.32	\$ 1.15	\$	0.96	\$	0.79	\$ 0.77	\$ 0.13
Diluted	\$	1.17	\$	(2.39)	\$ 1.32	\$ 1.15	\$	0.96	\$	0.79	\$ 0.77	\$ 0.13

# CORPORATE GOVERNANCE AND CHANGES TO INTERNAL CONTROL OVER FINANCIAL REPORTING

Internal Control over Financial Reporting (ICFR) is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with IFRS. During the first quarter ended January 31, 2022, there have been no changes to ICFR that affected materially or are reasonably likely to materially affect ICFR.

The Board of Directors of Laurentian Bank of Canada approved this document prior to its release.

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The significant accounting policies followed by the Bank are outlined in Notes 2 and 3 to the 2021 Annual Consolidated Financial Statements. The Condensed Interim Consolidated Financial Statements for the first quarter ended January 31, 2022 have been prepared in accordance with these accounting policies.

Some of these accounting policies are deemed critical as they require management to apply judgment in order to make particularly significant estimates that, by their very nature, involve uncertainties. Changes in these estimates could materially affect the Bank's Consolidated Financial Statements. Refer to the section "Critical Accounting Policies and Estimates" of the Bank's 2021 Annual Report, as well as to Notes 2 and 3 to the 2021 Annual Consolidated Financial Statements. for additional information.

#### COVID-19 impact on judgments, estimates and assumptions

The preparation of financial information requires the use of estimates and judgments about future economic conditions. The global COVID-19 pandemic has amplified uncertainty on the assumptions used by management in making its judgments and estimates. The full extent of the impact that the COVID-19 pandemic will have on the Canadian and U.S. economies and the Bank's business continues to be uncertain and difficult to predict. Refer to the section "Critical Accounting Policies and Estimations" of the Bank's 2021 Annual Report, as well as to Notes 2 and 3 to the 2021 Annual Consolidated Financial Statements.

#### **FUTURE CHANGES TO ACCOUNTING POLICIES**

The IASB has issued new standards and amendments to existing standards which are applicable for the Bank in various annual periods beginning on November 1, 2023. There have been no significant updates to the future accounting changes disclosed in Note 4 of the 2021 Annual Consolidated Financial Statements and in the section "Future Changes to Accounting Policies" of the Bank's 2021 Annual Report.

#### **GLOSSARY**

#### **GENERAL TERMS**

Allowances for credit losses (ACL) represent the Bank's estimate of expected credit losses (ECL) at the balance sheet date. ECLs are a probability-weighted estimate of credit losses over the remaining expected life of the financial instrument. These allowances are primarily related to loans and acceptances and off-balance sheet exposures, including letters of guarantee and certain undrawn amounts under approved credit facilities.

**Alt-A mortgages** represent a classification of mortgages where borrowers have a clean credit history consistent with prime lending criteria. However, characteristics about the mortgage such as loan to value, loan documentation, occupancy status or property type, may cause the mortgage not to qualify under standard underwriting programs.

**Bankers' acceptances (BAs)** are bills of exchange or negotiable instruments drawn by a borrower for payment at maturity and accepted by a bank. BAs constitute a guarantee of payment by the Bank and can be traded in the money market. The Bank earns a "stamping fee" for providing this guarantee.

Basis point represents one one-hundredth of a percentage point.

**Derivatives** are contracts whose value is "derived" from movements in interest or foreign exchange rates, or equity or commodity prices. Derivatives allow for the transfer, modification or reduction of current or expected risks from changes in rates and prices.

Earnings per share (EPS) is calculated by dividing net income after deduction of preferred dividends, by the average number of common shares outstanding. Diluted EPS is calculated by adjusting the number of shares outstanding for possible conversions of financial instruments into common shares.

Effective interest rate represents the discount rate applied to estimated future cash payments or receipts over the expected life of the financial instrument to arrive at the net carrying amount of the financial asset or liability.

Fair value is the estimated price that would be received or paid in an orderly transaction between market participants at the measurement date.

**Hedging** is a risk management technique used to neutralize or manage interest rate, foreign currency, or credit exposures arising from normal banking activities by taking positions that are expected to react to market conditions in an offsetting manner.

**Impaired loans** consist of loans where one or more events that have a detrimental impact on the estimated future cash flows of a loan have occurred or when contractual payments are 90 days past due.

**Net interest income** is comprised of earnings on assets, such as loans and securities, including interest and dividend income, less interest expense paid on liabilities, such as deposits.

Notional amount refers to the principal used to calculate interest and other payments under derivative contracts.

**Off-balance sheet financial instruments** represent a variety of financial arrangements offered to clients, which include for the Bank derivatives, credit commitments and guarantees, and other indemnifications.

**Options** are contractual agreements between two parties in which the writer of the option grants the buyer the right, but not the obligation, to either buy or sell, at or by a specified date, a specific amount of a financial instrument at a price agreed upon when the agreement is entered into. The writer receives a premium for selling this instrument.

**Provision for credit losses** (PCL) is an amount charged or credited to income to adjust the allowances for credit losses to the appropriate level, for both performing and impaired financial assets.

Securities purchased under reverse repurchase agreements and obligations related to securities sold under repurchase agreements are short-term purchases of securities under agreements to resell as well as short-term sales of securities under agreements to repurchase at predetermined prices and dates. Given the low risk transfer associated with these purchases and sales, these agreements are treated as collateralized lending.

**Swaps** are contractual agreements between two parties to exchange a series of cash flows for a specified period of time. The various swap agreements that the Bank enters into are interest rate swaps, cross-currency swaps, foreign exchange swaps and total return swaps.

#### SUPPLEMENTARY FINANCIAL MEASURES

Allowances for credit losses as a % of total loans and acceptances is defined as allowances for credit losses as a percentage of total loans and acceptances.

**Assets under administration** mostly refers to assets related to registered and non-registered investment accounts, clients' brokerage assets, mutual funds and loans administered by the Bank that are beneficially owned by clients and therefore not reported on the balance sheet of the Bank.

Average earning assets include the Bank's loans net of allowances, as well as interest-bearing deposits with other banks, securities, securities purchased under reverse repurchase agreements used in the Bank's treasury operations and derivatives, but exclude average earning assets related to trading activities. The averages are based on the daily balances for the period.

**Dividend payout ratio** is defined as dividends declared on common shares as a percentage of net income available to common shareholders.

Dividend yield is defined as dividends declared per common share divided by the closing common share price.

Efficiency ratio is a measure of productivity and cost control and is defined as non-interest expenses as a percentage of total revenue.

Gross impaired loans as a % of loans and acceptances is defined as impaired loans as a percentage of total loans and acceptances at the end of the period.

Interest-bearing liabilities include the Bank's deposits, debt related to securitization activities and subordinated debt used in the Bank's treasury operations and derivatives, but exclude interest-bearing liabilities related to trading activities.

**Net interest margin** is the ratio of net interest income to average earning assets (based on the daily balances for the period), expressed as a percentage or basis points.

Net impaired loans as a % of loans and acceptances is defined as impaired loans less allowances for credit losses for impaired loans, as a percentage of total loans and acceptances at the end of the period.

Operating leverage is a measure of efficiency and is the difference between total revenue and non-interest expenses growth rates.

Provision for credit losses as a % of average loans and acceptances is defined as provision for credit losses as a percentage of average loans and acceptances. For average loans and acceptances, the averages are based on the daily balances for the period.

Price / earnings ratio is defined as closing common share price divided by basic earnings per share.

#### **RISK AND CAPITAL TERMS**

**Basel II** is the second of the Basel Accords, which are recommendations on banking laws and regulations issued by the Basel Committee on Banking Supervision (BCBS). The purpose of Basel II is to create an international standard that banking regulators can use when creating regulations about how much capital banks need to put aside to guard against the types of financial and operational risks banks face. The Basel II Accord also introduced the Advanced Internal-Ratings Based (AIRB) approach for credit risk.

**Basel III** is a comprehensive set of reform measures, developed by the BCBS, to strengthen the Basel II Accord as well as the supervision and risk management of the banking sector. These measures also introduced liquidity adequacy requirements.

Capital ratios are defined as either Common Equity Tier 1 capital, Tier 1 capital or Total capital divided by risk-weighted assets.

Common Equity Tier 1 (CET1) capital represents, under Basel III, more permanent forms of capital, and primarily consists of common shareholders' equity and accumulated other comprehensive income (AOCI), less a deduction for goodwill, software and other intangibles, net pension assets, cash flow hedge reserves and certain other deductions prescribed by OSFI.

**Credit and counterparty risk** is the risk of a financial loss occurring if a counterparty (including a debtor, an issuer or a guarantor) in a transaction fails to fully honour its contractual or financial obligation towards the Bank.

**Leverage ratio** is comprised of Tier 1 capital, divided by unweighted on-balance sheet assets and off-balance sheet commitments, derivatives and securities financing transactions.

**Liquidity coverage ratio (LCR)** measures the sufficiency of high-quality liquid assets available to meet net short-term financial obligations over a thirty-day period in an acute stress scenario.

**Operational risk** is the risk of loss or harm resulting from a failure ascribable to human resources, inadequate or failed internal processes or technology and systems, or from external events including legal risk but excluding regulatory, strategic and reputational risks

**Probability of default (PD)** is an estimated percentage that represents the likelihood of default within a given time period of an obligor for a specific rating grade or for a specific pool of exposure.

Exposure at default (EAD) is an amount expected to be owed by an obligor at the time of default.

**Loss given default (LGD)** is an estimated percentage of EAD that is not expected to be recovered during the collections and recovery process.

**Risk-weighted assets** are assets calculated by applying a risk-weight factor to on and off-balance sheet exposure. The Bank uses standardized risk-weight factors as stipulated by OSFI, based on the guidelines developed by the Bank for International Settlement (BIS).

**Tier 1 capital** primarily consists of CET1 capital and preferred shares.

**Total capital** includes Tier 1 and Tier 2 capital, net of certain deductions. Tier 2 capital is primarily comprised of subordinated debt and the eligible portion of collective allowances for loan losses.

THIS PAGE INTENTIONALLY LEFT BLANK

# LAURENTIAN BANK OF CANADA CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

AS AT AND FOR THE PERIOD ENDED JANUARY 31, 2022

#### **TABLE OF CONTENTS**

CON	SOLIDATED BALANCE SHEET				26							
CON	SOLIDATED STATEMENT OF INCOME				27							
CON	CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME											
CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY												
CONSOLIDATED STATEMENT OF CASH FLOWS												
NOT	ES TO CONDENSED INTERIM CONSOLIDATED FIN	IANCIAL STAT	EMENTS									
1.	General Information	32	9.	Share-Based Compensation	43							
2.	Basis of Presentation	32	10.	Post-Employment Benefits	4							
3.	Future Accounting Changes	32	11.	Earnings per Share	4							
4.	Securities	33	12.	Financial Instruments – Fair Value	44							
5.	Loans and Allowances for Credit Losses	34	13.	Income Related to Financial Instruments	45							
6.	Securitization and Structured Entities	39	14.	Contingent Liabilities	45							
7.	Deposits	40		Impairment and Restructuring Charges								
8	Share Capital	41										

#### **CONSOLIDATED BALANCE SHEET**

In thousands of Canadian dollars (Unaudited)	Notes	As	at January 31, 2022	As	at October 31, 2021
Assets					
Cash and non-interest bearing deposits with banks		\$	63,522	\$	69,002
Interest-bearing deposits with banks			980,311		598,121
Securities	4 and 6				
At amortized cost			2,965,087		3,189,455
At fair value through profit or loss (FVTPL)			2,960,789		3,050,658
At fair value through other comprehensive income (FVOCI)			252,693		259,080
			6,178,569		6,499,193
Securities purchased under reverse repurchase agreements			2,972,667		2,764,281
Loans	5 and 6				
Personal			3,531,391		3,681,341
Residential mortgage			15,471,466		15,856,999
Commercial			15,356,681		14,106,423
Customers' liabilities under acceptances			15,000		_
			34,374,538		33,644,763
Allowances for loan losses			(202,347)		(195,056
			34,172,191		33,449,707
Other					
Derivatives			197,363		263,014
Premises and equipment			119,567		100,576
Software and other intangible assets			277,244		278,295
Goodwill			79,841		78,429
Deferred tax assets			59,166		58,492
Other assets			984,746		917,914
			1,717,927		1,696,720
		\$	46,085,187	\$	45,077,024
Liabilities and shareholders' equity					
Deposits	7				
Personal		\$	18,841,916	\$	18,151,044
Business, banks and other			5,260,783		4,837,185
			24,102,699		22,988,229
Other					
Obligations related to securities sold short			3,426,015		3,251,682
Obligations related to securities sold under repurchase agreements			2,704,806		2,771,474
Acceptances			15,000		_
Derivatives			178,772		153,069
Deferred tax liabilities			50,913		48,244
Other liabilities	14		1,284,352		1,618,144
			7,659,858		7,842,613
Debt related to securitization activities	6		11,317,379		11,255,530
Subordinated debt			345,411		349,782
Shareholders' equity					
Preferred shares	8		122,071		122,071
Limited recourse capital notes	8		121,315		123,612
Common shares	8		1,165,683		1,172,722
Retained earnings			1,222,052		1,195,264
Accumulated other comprehensive income			24,685		23,534
Share-based compensation reserve	9	_	4,034		3,667
			2,659,840		2,640,870
		\$	46,085,187	\$	45,077,024

The accompanying notes are an integral part of the Condensed Interim Consolidated Financial Statements.

#### CONSOLIDATED STATEMENT OF INCOME

			For	the tl	nree months ei	nded	
In thousands of Canadian dollars, except per share amounts (Unaudited)	Notes		January 31, 2022		October 31, 2021		January 31, 2021
Interest and dividend income	13						
Loans		\$	277,388	\$	272,606	\$	288,817
Securities			11,969		11,499		11,753
Deposits with banks			561		425		427
Other, including derivatives			21,102		19,751		25,373
			311,020		304,281		326,370
Interest expense	13						
Deposits			80,555		82,204		103,851
Debt related to securitization activities			44,571		44,366		43,908
Subordinated debt			3,835		3,835		3,828
Other, including derivatives			1,141		781		1,70
			130,102		131,186		153,29
Net interest income			180,918		173,095		173,074
Other income							
Lending fees			17,346		17,581		16,097
Fees and securities brokerage commissions			12,686		16,886		14,110
Commissions from sales of mutual funds			13,163		13,075		11,635
Service charges			7,576		7,693		7,23
Income from financial instruments	13		7,586		5,502		9,09
Card service revenues			7,406		7,578		6,699
Fees on investment accounts			3,668		3,360		3,755
Insurance income, net			2,616		2,018		2,689
Other			4,574		3,643		2,98
			76,621		77,336		74,300
Total revenue			257,539		250,431		247,374
Provision for credit losses	5		9,400		24,900		16,800
Non-interest expenses							
Salaries and employee benefits	9 and 10		97,706		87,655		95,40
Premises and technology			45,004		45,449		48,456
Other			32,878		34,005		29,580
Impairment and restructuring charges	15		2,342		189,371		62
			177,930		356,480		174,060
Income before income taxes			70,209		(130,949)		56,51
Income taxes			14,691		(28,073)		11,692
Net income (loss)		\$	55,518	\$	(102,876)	\$	44,819
Preferred share dividends and limited recourse capital note interest	8		4,601		1,355		3,11
Net income (loss) available to common shareholders		\$	50,917	\$	(104,231)	\$	41,702
Earnings (loss) per share	11						
Basic	• •	\$	1.17	\$	(2.39)	\$	0.9
Diluted		\$	1.17	\$	(2.39)		0.90
Dividends per common share		\$	0.44	\$	0.40	\$	0.40
Direction bei common mare		Ψ	0.44	Ψ	0.40	Ψ	0.40

The accompanying notes are an integral part of the Condensed Interim Consolidated Financial Statements.

#### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	For	the t	hree months end	ed
In thousands of Canadian dollars (Unaudited)	January 31, 2022		October 31, 2021	January 31, 2021
Net income (loss)	\$ 55,518	\$	(102,876)	\$ 44,819
Other comprehensive income, net of income taxes				
Items that may subsequently be reclassified to the Consolidated Statement of Income				
Net change in debt securities at FVOCI				
Unrealized net gains (losses) on debt securities at FVOCI	(233)		(217)	17
Reclassification of net (gains) losses on debt securities at FVOCI to net income	63		(36)	(204)
	(170)		(253)	(187)
Net change in value of derivatives designated as cash flow hedges	(6,504)		3,681	(1,333)
Net foreign currency translation adjustments				
Net unrealized foreign currency translation gains (losses) on investments in foreign operations	13,756		(5,235)	(19,277)
Net gains (losses) on hedges of investments in foreign operations	(5,931)		1,957	6,479
	7,825		(3,278)	(12,798)
	1,151		150	(14,318)
Items that may not subsequently be reclassified to the Consolidated Statement of Income				
Remeasurement gains on employee benefit plans	1,289		4,465	4,620
Net gains (losses) on equity securities designated at FVOCI	(1,548)		7,277	15,243
	(259)		11,742	19,863
Total other comprehensive income, net of income taxes	892		11,892	5,545
Comprehensive income (loss)	\$ 56,410	\$	(90,984)	50,364

#### INCOME TAXES — OTHER COMPREHENSIVE INCOME

The following table shows income tax expense (recovery) for each component of other comprehensive income.

		For t	the thr	ee months er	nded	
In thousands of Canadian dollars (Unaudited)	J	anuary 31, 2022		October 31, 2021		January 31, 2021
Net change in debt securities at FVOCI						
Unrealized net gains (losses) on debt securities at FVOCI	\$	(84)	\$	(178)	\$	6
Reclassification of net (gains) losses on debt securities at FVOCI to net income		23		(13)		(73)
		(61)		(191)		(67)
Net change in value of derivatives designated as cash flow hedges		(2,343)		1,324		(481)
Net foreign currency translation adjustments						
Net gains (losses) on hedges of investments in foreign operations		(26)		(6)		(86)
Remeasurement gains on employee benefit plans		464		1,608		1,664
Net gains (losses) on equity securities designated at FVOCI		(558)		2,652		5,496
	\$	(2,524)	\$	5,387	\$	6,526

The accompanying notes are an integral part of the Condensed Interim Consolidated Financial Statements.

#### CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

							For	the three mo	nths ended	Janu	ary 31, 2022
		Limited recourse		_	Accumulate	ed other co	mprehensive inco	me	Share- based		
In thousands of Canadian dollars (Unaudited)	Preferred shares (Note 8)	capital notes (Note 8)		Retained earnings	Debt ecurities at FVOCI	Cash flow hedges	Translation of foreign operations	Total	compen- sation reserve	sh	Total nareholders' equity
Balance as at October 31, 2021	\$ 122,071	\$ 123,612	\$ 1,172,722	\$ 1,195,264	\$ 278 \$	42,095	(18,839) \$	23,534 \$	3,667	\$	2,640,870
Net income				55,518							55,518
Other comprehensive income, net of income taxes											
Unrealized net losses on debt securities at FVOCI					(233)			(233)			(233)
Reclassification of net losses on debt securities at FVOCI to net income					63			63			63
Net change in value of derivatives designated as cash flow hedges						(6,504)		(6,504)			(6,504)
Net unrealized foreign currency translation gains on investments in foreign operations							13,756	13,756			13,756
Net losses on hedges of investments in foreign operations							(5,931)	(5,931)			(5,931)
Remeasurement gains on employee benefit plans				1,289							1,289
Net losses on equity securities designated at FVOCI				(1,548)							(1,548)
Comprehensive income				55,259	(170)	(6,504)	7,825	1,151			56,410
Impact of limited recourse capital notes purchased or sold for trading		(2,297)									(2,297)
Issuance of common shares			871								871
Repurchase of common shares for cancellation			(7,910)	(4,691)							(12,601)
Share-based compensation									367		367
Dividends and other											
Preferred shares and limited recourse capital notes				(4,601)							(4,601)
Common shares				(19,179)							(19,179)
Balance as at January 31, 2022	\$ 122,071	\$ 121,315	\$ 1,165,683	\$ 1,222,052	\$ 108 \$	35,591	\$ (11,014) \$	24,685 \$	4,034	\$	2,659,840

The accompanying notes are an integral part of the Condensed Interim Consolidated Financial Statements.

#### CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (CONT'D)

									For the three mo	onths ended a	January 31, 2021
		Preferred shares (Note 8)	Common shares (Note 8)		Retained	Accumulat	ed Other Co	mprehensive Ir	ncome	Share-	
In thousands of Canadian dollars (Unaudited)				5		Debt ities at FVOCI	Cash flow hedges	Translation of foreign operations	Total	based compen- sation reserve	Total shareholders' equity
Balance as at October 31, 2020	\$	244,038	\$ 1,159,488	3 \$ 1	,152,973	\$ 1,784 \$	43,593	\$ 6,838	\$ 52,215 \$	2,527	\$ 2,611,241
Net income					44,819						44,819
Other comprehensive income, net of income taxes											
Unrealized net gains on debt securities at FVOCI						17			17		17
Reclassification of net gains on debt securities at FVOCI to net income						(204)			(204)		(204)
Net change in value of derivatives designated as cash flow hedges							(1,333)		(1,333)		(1,333)
Net unrealized foreign currency translation losses on investments in foreign operations								(19,277)	(19,277)		(19,277)
Net gains on hedges of investments in foreign operations								6,479	6,479		6,479
Remeasurement gains on employee benefit plans					4,620						4,620
Net gains on equity securities designated at FVOCI					15,243						15,243
Comprehensive income					64,682	(187)	[1,333]	(12,798)	(14,318)		50,364
Issuance of common shares			3,186	5							3,186
Share-based compensation										568	568
Dividends											
Preferred shares					(3,117)						(3,117)
Common shares					(17,295)						(17,295)
Balance as at January 31, 2021	\$	244,038	\$ 1,162,674	\$ \$ 1	,197,243	\$ 1,597 \$	42,260	\$ (5,960)	\$ 37,897 \$	3,095	\$ 2,644,947

The accompanying notes are an integral part of the Condensed Interim Consolidated Financial Statements.

#### **CONSOLIDATED STATEMENT OF CASH FLOWS**

			For	the t	hree months er		
In thousands of Canadian dollars (Unaudited)	Notes		January 31, 2022		October 31, 2021		January 31, 2021
Cash flows relating to operating activities							
Net income (loss)		\$	55,518	\$	(102,876)	\$	44,819
Adjustments to determine net cash flows relating to operating activities:		•	00,0.0	Ψ	(102,070)	Ψ	11,017
Provision for credit losses	5		9,400		24,900		16,800
Deferred income taxes			4,349		(48,225)		540
Impairment of goodwill, software and intangible assets, and premises and equipment			847		163,279		_
Depreciation of premises and equipment			4,244		4,498		5,924
Amortization of software and other intangible assets			8,572		8,592		10,365
Loans			(730,747)		(701,662)		(38,492)
Acceptances			15,000		(20,000)		(00,472)
Securities at FVTPL			89,869		264,175		(615,775)
Securities purchased under reverse repurchase agreements			(208,386)		223,488		(364,706)
Accrued interest receivable			7,833		(13,259)		5,373
Derivative assets					5,825		
			65,651				(24,455)
Deposits Obligations related to accurities cald short			1,114,470		(173,300)		(312,851)
Obligations related to securities sold short			174,333		230,856		652,329
Obligations related to securities sold under repurchase agreements			(66,668)		(555,869)		306,912
Accrued interest payable			(44,997)		2,661		(57,915)
Derivative liabilities			25,703		48,617		(23,617)
Debt related to securitization activities			61,849		471,205		399,152
Other, net			(399,859)		71,026		(128,811)
Cash flows relating to financing activities			186,981		[96,069]		(124,408)
Payment of lease liabilities			(4,761)		(4,771)		[4,676]
Net proceeds from issuance of limited recourse capital notes	8		(4,701)		(4,771)		(4,0/0)
Impact of limited recourse capital notes purchased or sold for trading	8		(0.007)		(37)		_
	8		(2,297)		_		_
Net proceeds from issuance of common shares			128		21		_
Repurchase of common shares for cancellation	8		(12,601)		- (4.0(4))		(0.050)
Dividends and other distributions			(15,422)		(1,261)		(3,058)
Cash flows relating to investing activities			(34,953)		(6,048)		(7,734)
Change in securities at amortized cost							
Acquisitions			(852,103)		(800,513)		(310,175)
Proceeds on sale and at maturity			1,076,516				
Change in securities at FVOCI			1,070,010		779,843		516,257
			(00/ 00/)		(/20.072)		(00.070)
Acquisitions			(204,994)		(430,072)		(80,243)
Proceeds on sale and at maturity			208,940		467,941		101,090
Proceeds on sale of loan portfolios			- (720)		19,529		- (7,000)
Additions to premises and equipment and software and other intangible assets			(6,738)		(15,144)		(4,288)
Change in interest-bearing deposits with banks			(382,190)		78,473		(77,780)
Effect of evaluation was about an each and non-interest bearing denseits with banks			(160,569)		100,057		144,861
Effect of exchange rate changes on cash and non-interest-bearing deposits with banks			3,061		(744)		(3,347)
Net change in cash and non-interest bearing deposits with banks  Cash and non-interest bearing deposits with banks at beginning of period			(5,480)		(2,804)		9,372
Cash and non-interest bearing deposits with banks at end of period		\$	69,002 63,522	\$	71,806 69,002	\$	69,661 79,033
• • • • • • • • • • • • • • • • • • • •		Ψ	03,322	ψ	07,002	ψ	/ / ,000
Supplemental disclosure about cash flows relating to operating activities:  Interest paid during the period		ď	102 100	ď	100 5/1	¢	215 50/
		\$	183,109	\$	133,561	\$	215,504
Interest received during the period		\$	323,793	\$	•	\$	334,928
Dividends received during the period		\$	3,444	\$	3,256		3,290
Income taxes paid (received) during the period		\$	31,268	\$	(14,285)	\$	23,866

The accompanying notes are an integral part of the Condensed Interim Consolidated Financial Statements.

 $<sup>\</sup>label{lem:comparative} Comparative\ figures\ have\ been\ reclassified\ to\ conform\ to\ the\ current\ year\ presentation.$ 

#### NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

All tabular amounts are in thousands of Canadian dollars, unless otherwise indicated (Unaudited)

#### 1. GENERAL INFORMATION

Laurentian Bank of Canada (the Bank) provides financial services to its personal, commercial and institutional customers. The Bank operates primarily across Canada, with a presence in the United States.

The Bank is the ultimate parent of the group. The Bank is a chartered bank under Schedule 1 of the Bank Act (Canada) and has its head office in Montreal, Canada, with a registered office in Toronto, Canada. The Bank's common shares (stock symbol: LB) are listed on the Toronto Stock Exchange.

The Condensed Interim Consolidated Financial Statements for the period ended January 31, 2022 were approved for issuance by the Board of Directors on March 1, 2022.

#### 2. BASIS OF PRESENTATION

These Condensed Interim Consolidated Financial Statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), as well as in accordance with IAS 34, *Interim Financial Reporting*. These Condensed Interim Consolidated Financial Statements also comply with the Bank Act, which states that, except as otherwise specified by the Office of the Superintendent of Financial Institutions Canada (OSFI), financial statements are to be prepared in accordance with IFRS.

These Condensed Interim Consolidated Financial Statements should be read in conjunction with the Annual Consolidated Financial Statements for the year ended October 31, 2021 prepared in accordance with IFRS. The accounting policies described in Note 3 to the Annual Consolidated Financial Statements have been applied consistently to all periods presented within these financial statements.

These Condensed Interim Consolidated Financial Statements were prepared under a historical cost basis, except for certain items carried at fair value as discussed in Note 3 to the Annual Consolidated Financial Statements for the year ended October 31, 2021.

Unless otherwise indicated, all amounts are expressed in Canadian dollars, which is the Bank's presentation currency. Items included in the financial statements of each of the Bank's entities are measured using their functional currency, which is the currency of the primary economic environment in which they operate.

#### 2.1 SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS

In preparing these Condensed Interim Consolidated Financial Statements, management is required to make significant judgments and subjective estimates and assumptions that affect the reported amounts of certain assets, liabilities, revenues, expenses and related disclosures. Estimates made by management are based on historical experience and other assumptions that are believed to be reasonable.

Significant accounting judgments, estimates and assumptions have been made specifically in the following areas and are further discussed in the Annual Consolidated Financial Statements for the year ended October 31, 2021 as follows:

Fair value of financial instruments	Notes 3 and 22	Post-employment benefits	Notes 3 and 18
Allowances for credit losses	Notes 3 and 6	Income taxes	Notes 3 and 19
Goodwill and other intangible assets	Notes 3, 9 and 10	Provisions and contingent liabilities	Notes 3 and 29

In view of the inherent uncertainties and the high level of subjectivity involved in the recognition or measurement of the items listed above, it is possible that the outcomes in future reporting periods could differ from those on which management's estimates are based. This could result in materially different estimates and judgments from those reached by management for the purposes of the Condensed Interim Consolidated Financial Statements.

#### COVID-19 impact on judgments, estimates and assumptions

The preparation of financial information requires the use of estimates and judgments about future economic conditions. The global COVID-19 pandemic has amplified uncertainty on the assumptions used by management in making its judgments and estimates. The full extent of the impact that the COVID-19 pandemic will have on the Canadian and U.S. economies and the Bank's business continues to be uncertain and difficult to predict.

#### 3. FUTURE ACCOUNTING CHANGES

The IASB has issued new standards and amendments to existing standards which are applicable for the Bank in various annual periods beginning on November 1, 2023. There have been no significant updates to the future accounting changes disclosed in Note 4 of the 2021 Annual Consolidated Financial Statements.

#### 4. SECURITIES

#### Credit quality

As at January 31, 2022, debt securities at amortized cost and at FVOCI are classified in Stage 1, with their credit rating falling mainly in the "Low risk" category according to the Bank's internal risk-rating categories. As at January 31, 2022, allowances for credit losses amounted to \$0.2 million (\$0.2 million as at October 31, 2021) for debt securities at amortized cost and \$0.2 million (\$0.2 million as at October 31, 2021) for debt securities at FVOCI.

#### Securities at amortized cost

	As at January 31, 2022	As a	at October 31, 2021
Securities issued or guaranteed			
by Canada <sup>(1)</sup>	\$ 1,230,715	\$	1,245,547
by provinces	1,597,125		1,729,373
by municipalities	112,288		133,873
Other debt securities	24,959		80,662
	\$ 2,965,087	\$	3,189,455

<sup>[1]</sup> Including mortgage-backed securities that are fully guaranteed by the Canada Mortgage and Housing Corporation pursuant to the National Housing Act.

#### Securities at FVOCI

Accumulated unrealized gains and losses recognized in other comprehensive income are detailed as follows:

	Amortized cost	Unrealized gains	Unrealized losses	Fair value <sup>(1)</sup>
Securities issued or guaranteed				
by Canada <sup>(2)</sup>	\$ 18,382	\$ 1	\$ 63	\$ 18,320
by provinces	6,095	_	42	6,053
by municipalities	13,682	130	14	13,798
Other debt securities	15,488	259	38	15,709
Asset-backed securities	174	1	_	175
Preferred shares	159,805	16,470	397	175,878
Common shares and other securities	17,883	4,940	63	22,760
	\$ 231,509	\$ 21,801	\$ 617	\$ 252,693

					As a	t Oct	ober 31, 2021
	ļ	Amortized cost		Unrealized gains	Unrealized losses		Fair value <sup>(1)</sup>
Securities issued or guaranteed							
by Canada <sup>(2)</sup>	\$	8,028	\$	_	\$ 84	\$	7,944
by provinces		5,845		_	5		5,840
by municipalities		31,535		207	2		31,740
Other debt securities		14,347		365	4		14,708
Asset-backed securities		407		5	_		412
Preferred shares		161,623		18,441	797		179,267
Common shares and other securities		13,405		5,835	71		19,169
	\$	235,190	\$	24,853	\$ 963	\$	259,080

<sup>[1]</sup> The allowances for credit losses on debt securities at FVOCI, amounting to \$0.2 million as at January 31, 2022 (\$0.2 million as at October 31, 2021) are reported in Accumulated other comprehensive income.

<sup>[2]</sup> Including mortgage-backed securities that are fully guaranteed by the Canada Mortgage and Housing Corporation pursuant to the National Housing Act.

#### Equity securities designated at FVOCI

The Bank designated certain equity securities, the business objective of which is mainly to generate dividend income, at FVOCI without subsequent reclassification of gains and losses to net income.

Dividend income recognized in earnings on these investments was \$2.8 million for the three months ended January 31, 2022 (\$2.3 million for the three months ended January 31, 2021), including a negligible amount for investments that were sold during all such periods.

	For the thi	ree r	months ended
	January 31, 2022		January 31, 2021
Fair value at beginning of period	\$ 198,436	\$	170,157
Change in fair value	(2,459)		21,053
Designated at FVOCI	6,057		15,610
Sales or redemptions	(3,397)		(21,253)
Fair value at end of period	\$ 198,637	\$	185,567

#### 5. LOANS AND ALLOWANCES FOR CREDIT LOSSES

As at January 31, 2022 and October 31, 2021, loans are recognized on the Consolidated Balance Sheet at amortized cost as outlined in Note 3 to the Annual Consolidated Financial Statements for the year ended October 31, 2021.

#### Determining and measuring expected credit losses (ECL)

For additional information on the measurement of expected credit losses, see Note 6 to the Annual Consolidated Financial Statements for the year ended October 31, 2021.

#### Credit risk exposure

The following table shows the gross and net carrying amounts of loans and acceptances and off-balance sheet exposures as at January 31, 2022 and October 31, 2021, according to credit quality and ECL impairment stage of each loan category at amortized cost.

	As at January 31, 20											tober 31, 2021	
		Perfor	min	g	li	mpaired		Perfo	rmii	ng		mpaired	
		Stage 1		Stage 2		Stage 3	Total	Stage 1		Stage 2		Stage 3	Total
Personal loans													
Very low risk	\$	2,622,874	\$	221	\$	_	\$ 2,623,095	\$ 2,788,385	\$	596	\$	_	\$ 2,788,981
Low risk		329,655		57,540		_	387,195	337,546		98,748		_	436,294
Medium risk		244,265		252,143		_	496,408	191,675		235,612		_	427,287
High risk		_		9,241		_	9,241	_		12,578		_	12,578
Default		_		_		15,452	15,452	_		_		16,201	16,201
Gross carrying amount		3,196,794		319,145		15,452	3,531,391	3,317,606		347,534		16,201	3,681,341
Allowances for loan losses		9,346		38,578		4,535	52,459	8,432		35,183		9,471	53,086
Net carrying amount	\$	3,187,448	\$	280,567	\$	10,917	\$ 3,478,932	\$ 3,309,174	\$	312,351	\$	6,730	\$ 3,628,255
Residential mortgage loans													
Very low risk	\$	10,676,297	\$	997	\$	_	\$10,677,294	\$10,867,771	\$	51	\$	_	\$10,867,822
Low risk		2,758,461		31,389		_	2,789,850	2,837,423		38,733		_	2,876,156
Medium risk		1,557,675		324,793		_	1,882,468	1,650,657		332,921		_	1,983,578
High risk		_		68,316		_	68,316	_		71,251		_	71,251
Default		_		_		53,538	53,538	_		_		58,192	58,192
Gross carrying amount		14,992,433		425,495		53,538	15,471,466	15,355,851		442,956		58,192	15,856,999
Allowances for loan losses		6,663		5,510		2,140	14,313	6,506		4,689		4,209	15,404
Net carrying amount	\$	14,985,770	\$	419,985	\$	51,398	\$15,457,153	\$15,349,345	\$	438,267	\$	53,983	\$15,841,595
Commercial loans <sup>(1)</sup>													
Very low risk	\$	3,269,217	\$	18,518	\$	_	\$ 3,287,735	\$ 3,106,102	\$	28,029	\$	_	\$ 3,134,131
Low risk		8,845,117		67,495		_	8,912,612	7,961,225		59,468		_	8,020,693
Medium risk		2,497,050		320,378		_	2,817,428	2,336,298		304,990		_	2,641,288
High risk		_		208,738		_	208,738	_		133,794		_	133,794
		_		_		145,168	145,168	_		_		176,517	176,517
Gross carrying amount		14,611,384		615,129		145,168	15,371,681	13,403,625		526,281		176,517	14,106,423
Allowances for loan losses		41,468		12,823		81,284	135,575	40,358		12,896		73,312	126,566
Net carrying amount	\$	14,569,916	\$	602,306	\$	63,884	\$15,236,106	\$13,363,267	\$	513,385	\$	103,205	\$13,979,857
Total loans													
Gross carrying amount	\$	32,800,611	\$	1,359,769	\$	214,158	\$34,374,538	\$32,077,082	\$	1,316,771	\$	250,910	\$33,644,763
Allowances for loan losses		57,477		56,911		87,959	202,347	55,296		52,768		86,992	195,056
Net carrying amount	\$	32,743,134	\$	1,302,858	\$	126,199	\$34,172,191	\$32,021,786	\$	1,264,003	\$	163,918	\$33,449,707
Off-balance sheet exposures [2]													
Very low risk	\$	1,048,684	\$	237	\$	_	\$ 1,048,921	\$ 1,002,461	\$	414	\$		\$ 1,002,875
Low risk	Ψ	1,236,993	Ψ	22,174	Ψ		1,259,167	1,333,287	Ψ	23,440	Ψ		1,356,727
				•			495,223					_	
Medium risk		437,287		57,936		_	•	429,430		56,673			486,103
High risk		_		5,987		_	5,987	_		6,771		_	6,771
Default				-		_	-	-				_	
Total exposure		2,722,964		86,334		_	2,809,298	2,765,178		87,298		_	2,852,476
Allowances for off-balance sheet exposures losses		5,147		1,422		_	6,569	5,775		1,747		_	7,522
Total exposure, net	\$	2,717,817	\$	84,912	\$	_	\$ 2,802,729	\$ 2,759,403	\$	85,551	\$	_	\$ 2,844,954

<sup>(1)</sup> Including customers' liabilities under acceptances.

<sup>[2]</sup> Including letters of guarantee and certain undrawn amounts under approved credit facilities.

#### Impaired loans

				As at	Janu	ary 31, 2022		As a	t Oct	ober 31, 2021
	Gross impaired loans			Allowances against Ne impaired impaired loans loans			Gross impaired loans	Allowances against impaired loans		Net impaired loans
Personal loans	\$	15,452	\$	4,535	\$	10,917	\$ 16,201	\$ 9,471	\$	6,730
Residential mortgage loans		53,538		2,140		51,398	58,192	4,209		53,983
Commercial loans		145,168		81,284		63,884	176,517	73,312		103,205
	\$	214,158	\$	87,959	\$	126,199	\$ 250,910	\$ 86,992	\$	163,918

#### Loans past due but not impaired

The following table shows personal and residential mortgage loans that are past due but not classified as impaired. The Commercial loans past due but not impaired are not significant. Loans granted payment deferrals are not considered past due if the new contractual terms are respected.

			As at October 31, 2021						
	1 day- 31 days		32 days- 90 days	Total	1 day- 31 days		32 days- 90 days		Total
Personal loans	\$ 51,321	\$	18,955	\$ 70,276	\$ 48,897	\$	19,823	\$	68,720
Residential mortgage loans	114,557		41,555	156,112	131,931		29,925		161,856
	\$ 165,878	\$	60,510	\$ 226,388	\$ 180,828	\$	49,748	\$	230,576

# Reconciliation of allowances for credit losses

The following table presents the reconciliation of allowances for credit losses for each exposure category at amortized cost according to ECL impairment stage.

Quarterly reconciliation of allowances for credit losses

				he three m	onth		nuar	y 31, 2022					ionth	s ended Ja	nuar	y 31, 2021
		Perfo	rmin			Impaired				Perfo	rmır			Impaired		
		Stage 1		Stage 2		Stage 3		Total		Stage 1		Stage 2		Stage 3		Total
Personal loans																
Balance at beginning of period	\$	9,561	\$	36,551	\$	9,471	\$	55,583	\$	8,758	\$	19,532	\$	17,212	\$	45,502
Transfers:																
to Stage 1		3,041		(2,532)		(509)		_		3,454		(2,752)		(702)		_
to Stage 2		(1,870)		2,651		(781)		_		(655)		2,026		(1,371)		_
to Stage 3		(33)		(1,205)		1,238		_		(21)		(863)		884		_
Originations		177						177		128		_		_		128
Derecognitions		(265)		(1,488)		(5.744)		(7,497)		(164)		[496]		(2,936)		(3,596
Net remeasurement of allowances		(226)		5,776		1,704		7,254		(2,777)		1,813		6,723		5,759
Provision for (reversal of) credit losses		824		3,202		(4,092)		(66)		(35)		(272)		2,598		2,291
Write-offs		_		0,202		(2,701)		(2,701)		(00)		(2/2)		(6,640)		(6,640
Recoveries		_		_		2,078		2,078		_		_		3,263		3,263
		_		_		(221)		(221)		_		_		(222)		(222
Foreign exchange and other	\$	10,385	\$	39,753	\$	4,535	ď	54,673		8,723	\$		<u> </u>	16,211	Ф	44,194
Balance at end of period	Þ		Þ	39,/33	Þ		\$	34,673	\$	8,723	Ф	19,260	\$	10,211	\$	44,174
Total allowances for loan losses	\$	9,346	\$	38,578	\$	4,535	\$	52,459	\$	7,257	\$	17,714	\$	16,211	\$	41,182
Total allowances for off-balance sheet																
exposures		1,039		1,175		_		2,214		1,466		1,546		_		3,012
Total allowances for credit losses	\$	10,385	\$	39,753	\$	4,535	\$	54,673	\$	8,723	\$	19,260	\$	16,211	\$	44,194
		·														
Residential mortgage loans Balance at beginning of period	\$	/ E77	\$	/ 707	\$	/ 200	\$	15,493	\$	E /01	Ф	E 0/0	\$	2 /05	\$	1/ 05/
	<b>&gt;</b>	6,577	<b>&gt;</b>	4,707	<b>&gt;</b>	4,209	<b>Þ</b>	15,473	<b>&gt;</b>	5,401	\$	5,048		3,605	<b></b>	14,054
Transfers:		4 (50		(4.00()		(450)				0.000		(4.5.(0)		(0.44)		
to Stage 1		1,458		(1,306)		(152)		_		2,003		(1,762)		(241)		_
to Stage 2		(330)		801		(471)		_		(305)		1,076		(771)		_
to Stage 3		(14)		(158)		172		_		(17)		(200)		217		_
Originations		565		. –.		. –		565		532						532
Derecognitions		(664)		(337)		(1,323)		(2,324)		(382)		(367)		(451)		(1,200
Net remeasurement of allowances		(872)		1,827		256		1,211		(491)		1,692		3,544		4,745
Provision for (reversal of) credit losses		143		827		(1,518)		(548)		1,340		439		2,298		4,077
Write-offs		_		_		(461)		(461)		_		_		(917)		(917)
Recoveries		_		_		292		292		_		_		357		357
Foreign exchange and other		_		_		(382)		(382)		_		_		(381)		(381)
Balance at end of period	\$	6,720	\$	5,534	\$	2,140	\$	14,394	\$	6,741	\$	5,487	\$	4,962	\$	17,190
Total allowances for loan losses	\$	6,663	\$	5,510	\$	2,140	\$	14,313	\$	6,607	\$	5,448	\$	4,962	\$	17,017
Total allowances for off-balance sheet	*	0,000	•	0,0.0	•	_,	*	,	Ψ	0,007	Ψ	0,	Ψ	1,702	Ψ	.,,,
exposures		57		24		_		81		134		39		_		173
Total allowances for credit losses	\$	6,720	\$	5,534	\$	2,140	\$	14,394	\$	6,741	\$	5,487	\$	4,962	\$	17,190
	<u> </u>	0,720	<u> </u>	0,004	<u> </u>	2,140	<u> </u>	14,074	Ψ	0,741	Ψ	0,407	Ψ	4,702	Ψ	17,170
Commercial loans																
Balance at beginning of period	\$	44,933	\$	13,257	\$	73,312	\$	131,502	\$	51,031	\$	18,765	\$	55,618	\$	125,414
Transfers:																
to Stage 1		2,462		(1,393)		(1,069)		_		1,993		(1,822)		(171)		_
to Stage 2		(674)		858		(184)		_		(980)		1,834		(854)		_
to Stage 3		(20)		(270)		290		_		(174)		(1,086)		1,260		_
Originations		2,847		_		_		2,847		3,531		_		_		3,531
Derecognitions		(5,471)		(3,495)		(7,048)		(16,014)		(6,994)		(3,304)		(2,207)		(12,505
Net remeasurement of allowances		1,537		4,110		17,534		23,181		1,374		3,269		14,763		19,406
Provision for (reversal of) credit losses		681		(190)		9,523		10,014		(1,250)		(1,109)		12,791		10,432
Write-offs		_		_		(1,163)		(1,163)		_		_		(3,289)		(3,289
Recoveries		_		_		177		177		_		_		1,002		1,002
Foreign exchange and other		(95)		(21)		(565)		(681)		(391)		(150)		(836)		(1,377)
Balance at end of period	\$	45,519	\$	13,046	\$	81,284	\$	139,849	\$	49,390	\$	17,506	\$	65,286	\$	132,182
·																
Total allowances for loan losses	\$	41,468	\$	12,823	\$	81,284	\$	135,575	\$	44,837	\$	17,004	\$	65,286	\$	127,127
Total allowances for off-balance sheet										/ ===		F00				F 055
exposures		4,051	_	223	_			4,274		4,553	_	502		-		5,055
Total allowances for credit losses	\$	45,519	\$	13,046	\$	81,284	\$	139,849	\$	49,390	\$	17,506	\$	65,286	\$	132,182
Total exposure																
Total allowances for loan losses	\$	57,477	\$	56,911	\$	87,959	\$	202,347	\$	58,701	\$	40,166	\$	86,459	\$	185,326
Total allowances for off-balance sheet	Ψ	J., 7.7	Ψ	55,711	Ψ	5,,,5,	Ψ	202,047	Ψ	55,701	Ψ	-0,100	Ψ	00,407	Ψ	100,020
exposures		5,147		1,422		_		6,569		4 150		2,087				8,240
	•		ď		ď	07.050	d.		đ	6,153	đ			0/ /50	ď	
Total allowances for credit losses	\$	62,624	\$	58,333	\$	87,959	\$	208,916	\$	64,854	Ф	42,253	\$	86,459	\$	193,566

#### Main macroeconomic factors

The following tables show the main macroeconomic factors used to estimate the collective allowances for credit losses as at January 31, 2022 and as at October 31, 2021.

As at January 31, 2022

	E	Base scenario	Up	side scenario	Down	side scenario
	Next 12 months <sup>(1)</sup>	Remaining forecast period <sup>(2)</sup>	Next 12 months <sup>[1]</sup>	Remaining forecast period <sup>[2]</sup>	Next 12 months <sup>[1]</sup>	Remaining forecast period <sup>(2)</sup>
Main macroeconomic factors						
GDP growth	3.4%	4.3%	4.7%	4.9%	0.3%	4.5%
Average unemployment rate (percentage points)	5.9	5.0	5.5	4.5	6.7	5.9
Housing price index growth	2.2%	4.9%	5.5%	5.7%	(4.8)%	6.5%
S&P/TSX index growth <sup>(3)</sup>	9.1%	8.0%	13.4%	10.6%	(9.5)%	15.8%

As at October 31, 2021

						,
	Е	Base scenario	Up	side scenario	Down	side scenario
	Next 12 months <sup>(1)</sup>	Remaining forecast period <sup>(2)</sup>	Next 12 months <sup>(1)</sup>	Remaining forecast period <sup>(2)</sup>	Next 12 months <sup>[1]</sup>	Remaining forecast period <sup>(2)</sup>
Main macroeconomic factors						
GDP growth	3.8%	4.8%	5.8%	4.9%	1.3%	5.4%
Average unemployment rate (percentage points)	6.5	5.6	5.8	4.9	8.6	7.3
Housing price index growth (decrease)	2.6%	4.6%	4.6%	5.4%	(3.0)%	4.6%
S&P/TSX index growth <sup>[3]</sup>	8.4%	8.7%	10.2%	8.4%	(1.9)%	16.3%

<sup>[1]</sup> Expected variation over the next 12 months for growth indicators and average unemployment rate over the next 12 months. These factors are used for Stage 1 ECL calculations.

The main macroeconomic factors used for the personal and residential mortgage loan portfolios are the unemployment rate, the housing price index and the S&P/TSX growth. The main macroeconomic factors used for the commercial loan portfolio is the GDP growth. An increase in unemployment will generally correlate with higher allowances for credit losses, whereas an increase in the other macroeconomic factors (GDP growth, S&P/TSX growth and housing price index growth) will generally correlate with lower allowances for credit losses.

# Description of scenarios

In the base scenario, the Omicron variant has a brief, limited adverse impact on the Canadian economy in January 2022. The gradual easing of restrictions by governments begins in February, strengthening the economic momentum. Future variants do not threaten health care capacity and the constructive path toward the mid-2022 endemic phase continues. Consumers spend a moderate fraction of accumulated savings and further re-orient spending toward services. Pandemic-led sources of inflation including global supply bottlenecks moderate, easing inflationary pressures during 2022. Federal emergency income support ends with no major financial friction due to progress in labour market conditions and stronger household balance sheets. Confident businesses strongly invest in machinery and investment due to capacity limits. Immigration continues to improve, and unemployment falls further, contributing to dynamic housing market conditions. North American central banks withdraw stimulus, beginning with policy rate increases during the first half of 2022 and followed by a reduction in assets held on balance sheets. Above trend economic momentum lasts into 2023.

In the downside scenario, the Omicron variant persists this winter and delay the easing of restrictions until this summer. Furthermore, a new variant forces Canadian and U.S. authorities to tighten restrictions in the third quarter of 2022, leading to another dip in economic activity. Global supply bottlenecks worsen and market-based inflation expectations and bond yields sharp. The outlook for corporate profits deteriorates, leading to a correction in equity markets. The purchasing power of households erodes, unemployment increases and governments extend emergency income support programs. Monetary tightening from central banks work, inflation cools but economic momentum is weak. The endemic phase begins in 2023, underpinning a steady economic recovery.

In the upside scenario, the Omicron variant quickly ends. The rebound in economic activity is very strong and North American authorities lift all restrictions in March. Future variants are gentle and the endemic phase foster confidence. Most global supply chain bottlenecks vanish quickly, and inflation falls substantially. Households spend a large fraction of accumulated savings and wage growth accelerates, boosting demand-driven CPI inflation. Businesses heavily invest in machinery and investment due to the bright outlook. Financial markets revise up the corporate earnings outlook, leading to further gains in equities. Housing market conditions are very tight. Central banks tighten monetary policy conditions faster and the policy rate ends up above the pre-pandemic level.

<sup>[2]</sup> Expected variation over the remaining forecast period of 24 months for growth indicators and average unemployment rate over the remaining forecast period of 24 months. These factors are used for Stage 2 and Stage 3 ECL calculations.

<sup>(3)</sup> Main stock index in Canada.

# Sensitivity analysis of allowances for credit losses on performing loans

The following table shows a comparison of the Bank's allowances for credit losses on performing loans (Stages 1 and 2) under IFRS 9 as at January 31, 2022 and as at October 31, 2021, including off-balance sheet exposures, with the estimated allowances for credit losses that would result if the base scenario was weighted at 100% or if all these performing loans were in Stage 1.

	As at January 31, 2022		As at October 31, 2021
Allowances for credit losses on performing loans (under IFRS 9)	\$ 120,957	\$	115,586
Simulations			
100% base scenario	\$ 84,572	. \$	80,327
Performing loans if they were all in Stage 1	\$ 98,035	\$	90,437

#### Loans not recognized on balance sheet

#### Canada Emergency Business Account Program

Under the Canada Emergency Business Account (CEBA) Program, the Bank provides interest-free loans of up to \$60,000 to its eligible business customers. The funding for the CEBA Program is provided to the Bank by the Government of Canada. In addition, all loans are guaranteed by the Government of Canada. As such, the Bank is not assuming risks related to the loans and only acts as an administrator of the CEBA Program. The Bank receives an administration fee to recover the costs to administer the program for the Government of Canada. Accordingly, loans issued under the program are not recognized on the Bank's Consolidated Balance Sheet, since the conditions of a qualifying pass-through arrangement have been met and the Bank has determined that substantially all risks and rewards of ownership of the loans have been transferred to the Canadian government. As at January 31, 2022, the Bank had provided 1,837 customers with CEBA loans and had funded \$102.2 million in loans under the program for an outstanding amount of \$94.4 million (1,837 customers and an outstanding amount of \$96.9 million as at October 31, 2021).

#### Finance lease receivables

The Commercial loans line item includes net investment in leases of \$1,005.2 million as at January 31, 2022 (\$957.7 million as at October 31, 2021).

# 6. SECURITIZATION AND STRUCTURED ENTITIES

#### **6.1 TRANSFER OF FINANCIAL ASSETS**

The Bank primarily sells residential mortgage loans through the Canada Mortgage Bond (CMB) program and to third-party investors under the National Housing Act (NHA) Mortgage-Backed Securities (MBS) program set-up by the Canada Mortgage and Housing Corporation (CMHC), as well as through other multi-seller conduits set up by other Canadian banks.

# Financial assets not qualifying for derecognition and associated financial liabilities

The following table summarizes the carrying amounts of financial assets that do not qualify for derecognition and their associated financial liabilities included on the Consolidated Balance Sheet.

	As at January 31, 2022	As	s at October 31, 2021
Residential mortgage loans	\$ 9,444,926	\$	9,248,259
Replacement Assets <sup>[1]</sup>	644,166		735,625
Debt related to securitization activities	\$ (10,098,682)	\$	(10,068,782)

<sup>[1]</sup> Includes cash and deposits with banks, securities purchased under reverse repurchase agreements and securities acquired as part of the principal reinvestment account that is required to be maintained for the Bank to participate in the program.

In addition, as at January 31, 2022, the Bank has also securitized other residential mortgage loans for a total amount of \$72.2 million (\$605.4 million as at October 31, 2021) as part of the NHA MBS program, which were not subsequently sold. The resulting NHA MBS are presented as part of residential mortgage loans. Of these NHA MBS, \$53.0 million (\$111.3 million as at October 31, 2021) were pledged as collateral with the Bank of Canada.

# **6.2 STRUCTURED ENTITIES SECURITIZATON VEHICLES**

In the ordinary course of business, the Bank enters into transactions with structured entities as part of securitization programs to obtain alternative sources of funding. The Bank sells personal loans and finance lease receivables to two intermediate partnerships, B2B Securitization Limited Partnership and LBC Leasing Limited Partnership (the Partnerships), respectively. To fund these purchases, the Partnerships issue interest-bearing liabilities to securitization conduits of other Canadian banks. These Partnerships are consolidated as the Bank holds 100% of the rights, has the ability to direct the relevant activities and can exercise power to affect returns. The interest-bearing liabilities issued by the Partnerships are recorded as debt related to securitization activities on the Consolidated Balance Sheet.

# Financial assets not qualifying for derecognition and associated financial liabilities

The following table summarizes the carrying amounts of financial assets securitized through structured entities that do not qualify for derecognition and their associated financial liabilities included in the Consolidated Balance Sheet.

	As at January 31, 2022	 As at October 31, 2021
Personal loans	\$ 1,180,293	\$ 1,230,712
Commercial loans <sup>[1]</sup>	574,938	650,289
Debt related to securitization activities	\$ (1,218,697)	\$ (1,186,748)

<sup>[1]</sup> The Bank securitizes finance lease receivables which are included in the Commercial loans line item.

#### **6.3 COVERED BONDS**

On April 21, 2021, the Bank received approval from Canada Mortgage and Housing Corporation ("CMHC") to establish a \$2.0 billion legislative covered bond programme (the "Programme") pursuant to the Canadian Registered Covered Bond Programs Guide, published by CMHC, and, on May 6, 2021, the Bank issued its inaugural \$250.0 million covered bonds which bear interest at a rate of 1.603% annually, payable semi-annually. The covered bonds are presented as Deposits on the Bank's Consolidated Balance Sheet.

The Bank will periodically transfer mortgages to LBC Covered Bond (Legislative) Guarantor Limited Partnership (the Guarantor LP) to support funding activities and asset coverage requirements under the Programme. The Guarantor LP was created to guarantee payment of the principal and interest owed to the bondholders. The covered bonds guaranteed by the Guarantor LP are direct, unsecured and unconditional obligations of the Bank; therefore, investors have a claim against the Bank which will continue if the covered bonds are not paid by the Bank and the mortgage assets in the Guarantor LP are insufficient to satisfy the obligations owing on the covered bonds. As at January 31, 2022 the total amount of mortgages outstanding was \$330.6 million.

#### 7. DEPOSITS

						As at .	Janu	ary 31, 2022
		Demand <sup>(1)</sup>		Notice <sup>(2)</sup>		Term <sup>(3)</sup>		Total
Personal	\$	139,917	\$	6,725,748	\$	11,976,251	\$	18,841,916
Business, banks and other <sup>[4]</sup>		1,270,850		417,058		3,572,875		5,260,783
	\$	1,410,767	\$	7,142,806	\$	15,549,126	\$	24,102,699
						As at	Octo	ber 31, 2021
		Demand <sup>[1]</sup>		Notice <sup>(2)</sup>		Term <sup>[3]</sup>		Total
Personal	\$	138,469	\$	5,927,684	\$	12,084,891	\$	18,151,044
Business, banks and other <sup>[4]</sup>	Ť	1,274,335	ŕ	461,959	,	3,100,891	*	4,837,185
	\$	1,412,804	\$	6,389,643	\$	15,185,782	\$	22,988,229

<sup>[1]</sup> Demand deposits consist of deposits in respect of which the Bank is not authorized to require notice prior to withdrawal by customers. These deposits primarily consist of chequing accounts.

<sup>[2]</sup> Notice deposits consist of deposits in respect of which the Bank may legally require a withdrawal notice. These deposits generally consist of savings accounts.

<sup>[3]</sup> Term deposits include deposits maturing at a specific date, particularly term deposits and guaranteed investment certificates, as well as senior unsecured notes and covered bonds.

<sup>[4]</sup> The Bank has access to a credit facility agreement for an amount of up to \$250 million secured by insured residential mortgage loans and maturing in August 2022, of which nil was drawn as at January 31, 2022 (nil as at October 31, 2021).

# 8. SHARE CAPITAL

### Preferred shares

#### Issued and outstanding

The variation and outstanding number and amount of preferred shares were as follows.

			For the th	ree n	nonths ended
		January 31, 2022			January 31, 2021
	Number of shares	Amount <sup>(1)</sup>	Number of shares		Amount <sup>(1)</sup>
Non-Cumulative Class A Preferred Shares (NVCC)					
Series 13 Outstanding at beginning and end of period	5,000,000	\$ 122,071	5,000,000	\$	122,071
Series 15 Outstanding at beginning and end of period	_	_	5,000,000		121,967
	5,000,000	\$ 122,071	10,000,000	\$	244,038

<sup>[1]</sup> Incremental costs directly attributable to the issuance of preferred shares are recorded in equity as a deduction from the proceeds, net of applicable income taxes.

There were no outstanding Non-Cumulative Class A Preferred Shares, Series 14 as at January 31, 2022 (no outstanding Non-Cumulative Class A Preferred Shares Series 14 as at October 31, 2021).

# Limited Recourse Capital Notes (LRCN)

					As atJanuary 31, 2022
	Maturity	Interest rate	Earliest par value redemption date <sup>[2][3]</sup>	Redempt price per n (S	
Limited Recourse Capital Notes (NVCC)					
Series 1 <sup>(1)</sup>	June 15, 2081	5.30 %	May 15, 2026	\$ 1,0	4.33 %

<sup>[1]</sup> Recourse is limited to assets held by a third party trustee in a bare trust. The trust assets in respect of LRCN Series 1 consist of \$125.0 million of the Bank's Preferred Shares Series 17 issued concurrently with LRCN Series 1.

#### Issued and outstanding

The variation and outstanding number and amount of Limited Recourse Capital Notes were as follows.

	 For the three	months ended
	January 31, 2022	January 31, 2021
	Amount	Amount
Limited Recourse Capital Notes (NVCC)		
Series 1		
Outstanding at beginning of period	\$ 123,612	n/a
Impact of limited recourse capital notes purchased or sold for trading	(2,297)	n/a
Outstanding at the end of period	\$ 121,315	n/a

For accounting purposes, the LRCN Series 1 are compound instruments with both equity and liability features. The liability component of the LRCN Series 1 has a nominal value and, as a result, the full proceeds received are presented as equity on the Bank's Consolidated Balance Sheet.

<sup>(2)</sup> Non-Viability Contingent Capital (NVCC).

<sup>[2]</sup> Redeemable in cash at the Bank's option, only upon the redemption by the Bank of the Preferred Shares Series 17 held in the Limited Recourse Trust in accordance with the terms of such Preferred Shares Series 17, and subject to the provisions of the Bank Act and to the prior consent of OSFI.

<sup>[3]</sup> Redeemable as of the date fixed for redemption during the period from May 15 to and including June 15 and on the same dates every five years thereafter.

#### Common shares

#### Issued and outstanding

The variation and outstanding number and amounts of common shares were as follows.

		For the three months ende					
		January 31, 2022		January 31, 2021			
	Number of shares	Amount	Number of shares	Amount			
Common shares							
Outstanding at beginning of year	43,586,656 \$	1,172,722	43,237,931	\$ 1,159,488			
Issuance under the employee share purchase option plan	3,074	140	_	_			
Issuance under the Shareholder Dividend Reinvestment and Share Purchase Plan	17,054	735	104,769	3,204			
Repurchase of shares for cancellation	(294,000)	(7,910)	_	_			
Net issuance costs	n/a	(4)	n/a	[18]			
	43,312,784 \$	1,165,683	43,342,700	\$ 1,162,674			

#### Normal course issuer bid

On December 10, 2021, the Bank announced that it has received the approval of the Toronto Stock Exchange and the OSFI to launch a normal course issuer bid ("NCIB") to repurchase for cancellation up to 875,000 of its common shares, being approximately 2% of the total number of its shares outstanding as at December 1, 2021.

The NCIB commenced on December 15, 2021 and will terminate upon 875,000 Shares being purchased pursuant to the NCIB, or upon the Bank providing an earlier notice of termination. If not previously terminated, the NCIB will terminate on December 14, 2022. During the first quarter 2022, the Bank repurchased 294,000 common shares under its NCIB at an average price of \$42.86 per share for a total amount of \$12.6 million, of which \$7.9 million reduced common shares and \$4.7 million reduced retained earnings.

#### Shareholder dividend reinvestment and share purchase plan

The Bank determined that as of March 1, 2022, reinvestment related to the dividend declared would be made in common shares issued from Corporate Treasury without a discount.

#### Dividends and other

On February 15, 2022, the Board of Directors declared regular dividends on the Preferred Shares Series 13 to shareholders of record on March 7, 2022. On March 1, 2022, the Board of Directors declared a dividend of \$0.44 per common share, payable on May 1, 2022, to shareholders of record on April 1, 2022.

# Capital management

# Regulatory capital

OSFI requires banks to meet minimum risk-based capital ratios drawn on the Basel Committee on Banking Supervision (BCBS) capital framework, commonly referred to as Basel III. Under OSFI's "Capital Adequacy Requirements" guideline, the Bank must maintain minimum levels of capital depending on various criteria. Tier 1 capital, the most permanent and subordinated forms of capital, consists of two components: Common Equity Tier 1 capital and Additional Tier 1 capital. Tier 1 capital is predominantly composed of common equity to ensure that risk exposures are backed by a high-quality capital base. Tier 2 capital consists of supplementary capital instruments and contributes to the overall strength of a financial institution as a going concern. Under OSFI's guideline, minimum Common Equity Tier 1, Tier 1 and Total capital ratios are set at 7.0%, 8.5% and 10.5% respectively including a 2.5% capital conservation buffer.

Under OSFI's Leverage Requirements Guideline, Federally regulated deposit-taking institutions are expected to maintain a Basel III leverage ratio that meets or exceeds 3% at all times. The leverage ratio is defined as the Tier 1 capital divided by unweighted on-balance sheet assets and off-balance sheet commitments, derivatives and securities financing transactions, as defined within the requirements.

The Bank has complied with regulatory capital requirements throughout the three-month period ended January 31, 2022.

Regulatory capital is detailed below.

	As	at January 31, 2022	Д	s at October 31, 2021
Common shares	\$	1,165,683	\$	1,172,722
Retained earnings		1,222,052		1,195,264
Accumulated other comprehensive income, excluding cash flow hedge reserve		(10,907)		(18,561)
Share-based compensation reserve		4,034		3,667
Transitional arrangements for expected credit losses in response to COVID-19 <sup>(1)</sup>		10,482		19,006
Deductions from Common Equity Tier 1 capital <sup>(2)</sup>		(320,913)		(333,337)
Common Equity Tier 1 capital		2,070,431		2,038,761
Qualifying preferred shares and limited recourse capital notes		243,386		245,683
Total regulatory adjustments to Additional Tier 1 capital		_		(1,147)
Additional Tier 1 capital		243,386		244,536
Tier 1 capital		2,313,817		2,283,297
Qualifying subordinated debt		345,411		349,782
Collective allowances		110,895		97,000
Deductions from Tier 2 capital <sup>(3)</sup>		(4,373)		[74]
Tier 2 capital		451,933		446,708
Total capital	\$	2,765,750	\$	2,730,005
Common Equity Tier 1 capital ratio		9.8 %		10.2 %
Tier 1 capital ratio		10.9 %		11.4 %
Total capital ratio		13.0 %		13.6 %

<sup>[1]</sup> Represents ECL transitional arrangements provided by OSFI in April 2020 to afford financial institutions further flexibility in addressing economic conditions due to COVID-19.

#### 9. SHARE-BASED COMPENSATION

# Share purchase option plan

During the three months ended January 31, 2022, the Bank awarded 338,647 stock options under the New Stock Option Plan with an exercise price of \$40.26 (269,861 stock options with an exercise price of \$33.13 during the three months ended January 31, 2021). The weighted-average fair value of options granted during the three months ended January 31, 2022 was \$6.00 per option (\$4.87 per option during the three months ended January 31, 2021).

The weighted-average fair value of options granted was estimated on the award date using the Black-Scholes model as well as the following assumptions.

	For the three	e months ended
	January 31, 2022	January 31, 2021
Risk free interest rate	1.24 %	0.62 %
Expected life of options	8 years	8 years
Expected volatility <sup>(1)</sup>	23 %	24 %
Expected dividend yield	5.00 %	5.40 %

<sup>[1]</sup> Expected volatility is extrapolated from the implied volatility of the Bank's share price and observable market inputs, which are not necessarily representation of actual results.

For the three months ended January 31, 2022, the Bank recognized a compensation expense for stock option awards of \$0.4 million (\$0.6 million for the three months ended January 31, 2021).

<sup>(2)</sup> Comprised of deductions for software and other intangible assets, goodwill, pension plan assets and other.

<sup>(3)</sup> Investments in own Tier 2 capital instruments.

# 10. POST-EMPLOYMENT BENEFITS

### Expense for post-employment benefits

The total expense recognized for post-employment benefit plans was as follows:

		For the three months ended				
	Janu	uary 31, 2022		October 31, 2021		January 31, 2021
Defined benefit pension plans	\$	2,013	\$	2,904	\$	3,266
Settlement gain, net		_		(62)		_
Defined contribution pension plans		2,180		2,212		1,999
Other plans		153		(1,304)		142
	\$	4,346	\$	3,750	\$	5,407

# 11. EARNINGS PER SHARE

Basic and diluted earnings per share is detailed as follows<sup>[1]</sup>.

	For the three months ended				
		January 31, 2022		October 31, 2021	January 31, 2021
Earnings per share – basic					
Net income	\$	55,518	\$	(102,876)	\$ 44,819
Preferred share dividends and limited recourse capital note interest		4,601		1,355	3,117
Net income attributable to common shareholders	\$	50,917	\$	(104,231)	\$ 41,702
Weighted-average number of outstanding common shares (in thousands)		43,549		43,533	43,273
Earnings per share – basic	\$	1.17	\$	(2.39)	\$ 0.96
Earnings per share – diluted					
Net income attributable to common shareholders	\$	50,917	\$	(104,231)	\$ 41,702
Weighted-average number of outstanding common shares (in thousands)		43,549		43,533	43,273
Dilutive share purchase options (in thousands)		106		107	_
Diluted weighted-average number of outstanding common shares (in thousands)		43,655		43,640	43,273
Earnings per share – diluted	\$	1.17	\$	(2.39)	\$ 0.96

<sup>[1]</sup> There have been no transactions involving ordinary shares or potential ordinary shares between the reporting date and the date of the completion of these Condensed Interim Consolidated Financial Statements which would require the restatement of earnings per share.

# 12. FINANCIAL INSTRUMENTS - FAIR VALUE

# Determining fair value

The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under current market conditions. The fair value of financial instruments is best evidenced by an independent quoted market price for the same instrument in an active market when available. Otherwise, fair value is measured using valuation techniques that maximize the use of relevant observable inputs and minimize the use of unobservable inputs. Fair value measurements are categorized into levels within a fair value hierarchy based on the nature of valuation inputs (Level 1, 2 or 3). Additional information on the fair value hierarchy and the valuation methodologies used by the Bank to measure the fair value of financial instruments can be found in Note 22 of the 2021 Annual Consolidated Financial Statements. There were no changes in fair value measurement methods in the period.

Financial instruments recorded at fair value in the financial statements are classified in Level 2 of the fair value hierarchy, except for securities of \$318.0 million which are classified in Level 1 as at January 31, 2022 (\$322.1 million as at October 31, 2021). Financial instruments recorded at fair value classified in Level 3 are not significant. There were no significant transfers between Level 1 and Level 2 of the hierarchy in the period.

# 13. INCOME RELATED TO FINANCIAL INSTRUMENTS

#### Net interest income

	For the three months ended				
		January 31, 2022		October 31, 2021	January 31, 2021
Interest and similar income					
Interest income calculated using the effective interest method					
Financial instruments measured at amortized cost	\$	285,528	\$	281,240	\$ 296,554
Financial instruments measured at FVOCI		192		206	563
Interest and similar income for financial instruments not measured at amortized cost <sup>[1]</sup>		25,300		22,835	29,253
		311,020		304,281	326,370
Interest and similar expense					
Interest expenses calculated using the effective interest method					
Financial instruments measured at amortized cost		129,816		131,011	152,956
Interest expense and derivative expense for financial instrument that are measured at FVTPL		286		175	340
		130,102		131,186	153,296
Net interest income	\$	180,918	\$	173,095	\$ 173,074

<sup>[1]</sup> Including interest income, derivative income and dividend income for financial instruments that are measured at FVTPL and from equity securities designated at FV0CI. Dividend income was \$3.9 million for three months ended January 31, 2022 [\$3.1 million for the three months ended October 31, 2021 and \$3.4 million for the three months ended January 31, 2021].

#### 14. CONTINGENT LIABILITIES

# Contingent liabilities and legal provisions

In the ordinary course of business, the Bank and its subsidiaries are involved in various legal and regulatory proceedings. Such proceedings involve a variety of issues and the timing of their resolution is varied and uncertain.

Legal provisions are recognized when it becomes probable that the Bank will incur an expense related to legal proceedings and the amount can be reliably estimated. Legal provisions are recorded at the best estimate of the amounts required to settle the obligation as at the reporting date, taking into account the risks and uncertainties associated with the obligation. Management and external experts are involved in estimating any legal provision, as necessary. The actual costs of settling some obligations may be substantially higher or lower than the amounts of the provisions. In some cases, it is not possible to either determine whether an obligation is probable or to reliably estimate the amount of loss, in which case no accrual can be made. This is an area of significant judgment and uncertainty, given the varying stages of the proceedings, the fact that the Bank's liability, if any, has yet to be determined and the fact that the underlying matters will change from time to time. As such the extent of our financial and other exposure to such legal proceedings, after taking into account current accruals, could be material to our results of operations in any particular period.

# 15. IMPAIRMENT AND RESTRUCTURING CHARGES

The following table details the Impairment and restructuring charges line item.

	 For the three months ended			
	January 31, 2022		October 31, 2021	January 31, 2021
Strategic review-related charges <sup>[1]</sup>				
Impairment charges				
Impairment of premises and equipment	\$ 842	\$	36,668 \$	_
Impairment of software and intangible assets	_		31,549	_
	842		68,217	_
Charges related to lease and other contracts	1,500		18,425	_
Severance charges	_		9,425	_
	2,342		96,067	_
Personal Banking segment impairment charges <sup>[2]</sup>				
Impairment of goodwill	_		34,852	_
Impairment of software and intangible assets	_		52,741	_
Impairment of premises and equipment	_		5,800	_
	_		93,393	_
Restructuring charges <sup>[3]</sup>				
Severance charges	_		(929)	225
Charges related to lease contracts	_		(493)	_
Other restructuring charges	_		3,806	396
	_		2,384	621
Total	\$ 2,342	\$	191,844 \$	621

<sup>[1]</sup> The strategic review-related charges relate to the renewed strategic direction and include impairment charges, severance charges and charges related to lease and other contracts.

# Provision for restructuring charges

The following table shows the change in the provision for restructuring charges, including severance charges and charges related to lease and other contracts, which is included in the Other liabilities line item in the Consolidated Balance Sheet.

	For the thr	For the three months ended		
	January 3 20	,	January 31, 2021	
Balance at beginning of the period	\$ 25,24	1 \$	5,041	
Restructuring charges incurred during the period	1,50	0	621	
Payments made during the period	(3,12	(9)	(2,979)	
Balance at end of the period	\$ 23,6	2 \$	2,683	

As at January 31, 2022 and January 31, 2021, the remaining provision mainly relates to lease contracts and severances.

<sup>[2]</sup> The Personal Banking segment impairment charges relate to the impairment of the Personal Banking segment as part of the annual goodwill impairment test.

<sup>[3]</sup> Restructuring charges mainly consist of charges associated with the optimization of the branch network and the related streamlining of certain back-office and corporate functions, as well as the resolution of the union grievances and complaints in 2021. Restructuring charges include severance charges, salaries, legal fees, communication expenses, professional fees and charges related to lease contracts.

THIS PAGE INTENTIONALLY LEFT BLANK

# SHAREHOLDER INFORMATION

# Corporate offices

#### Montreal

1360 René-Lévesque Blvd West, Suite 600 Montreal, Quebec H3G 0E5 www.lbcfg.ca

#### Toronto

199 Bay St, Suite 600 Toronto, Ontario M5L 0A2 www.lbcfq.ca

# Ombudsman's office

1360 René-Lévesque Blvd West, Suite 600 Montreal, Quebec H3G 0E5 ombudsman@lbcfg.ca Tel.: 514-284-7192 or 1-800-479-1244

# Transfer agent and registrar

Computershare Investor Services Inc. 1500 Robert-Bourassa Blvd, Suite 700 Montreal, Quebec H3A 3S8 service@computershare.com

Tel.: 514-982-7888

inquiries

Shareholders must notify the Bank's transfer agent and registrar of any change of address. Inquiries or requests may be

Change of address and

directed to the Bank's Corporate Secretariat's Office at corporate\_secretariat@lbcfg.ca

# Direct deposit service

Shareholders of the Bank may, by advising the transfer agent in writing, have their dividends deposited directly into an account held at any financial institution member of the Payments Canada.

# Investors and analysts

Investors and analysts may contact the Bank's Investor Relations Department at investor.relations@lbcfg.ca.

# Media

Journalists may contact the Bank's Executive Office at media@lbcfg.ca or by calling 514-451-3201.

#### Social media



# Dividend reinvestment and share purchase plan

The Bank has a dividend reinvestment and share purchase plan for Canadian holders of its common and preferred shares under which they can acquire common shares of the Bank without paying commissions or administration fees. Participants acquire shares through the reinvestment of cash dividends paid on the shares they hold or through optional cash payments of a minimum amount of \$500 per payment, up to an aggregate amount of \$20,000 in each 12 month period ending October 31. For more information, shareholders may contact the Bank's transfer agent, Computershare Trust Company of Canada, at service@computershare.com or by calling 1-800-564-6253. To participate in the plan, the Bank's non-registered shareholders must contact their financial institution or broker.

# STOCK SYMBOL AND DIVIDEND RECORD AND PAYMENT DATES

The common and preferred shares indicated below are listed on the Toronto Stock Exchange.	CUSIP CODE / STOCK SYMBOL	RECORD DATE*	DIVIDEND PAYMENT DATE*
Common shares	51925D 10 6 / LB	First business day of:	
		January	February 1
		April	May 1
		July	August 1
		October	November 1
Preferred shares			
Series 13	51925D 82 5 / LB.PR.H	**	March 15
		**	June 15
		**	September 15
		**	December 15

<sup>\*</sup> Subject to the approval of the Board of Directors.

<sup>\*\*</sup> On such day (which shall not be more than 30 days preceding the date fixed for payment of such dividend) as may be determined from time to time by the Board of Directors of the Bank.

