# **Investor Fact Sheet**



### Laurentian Bank at a Glance - Q3-2021 Highlights

- 7<sup>th</sup> largest Canadian bank<sup>2</sup>
- 175 years strong
- 。 More than 2,900 employees
- 。 Serving Personal, Commercial, and Capital Markets customers
- Operations in Canada and the **United States**

\$254.9 al Reve (\$MM)

\$44.9

(\$B)

\$33.0

\$23.2

(\$B)

- \$62.1 et Incon (\$MM)
- \$1.32 luted Earnings per Share

\$1.25

66.8%

Efficiency Ratio

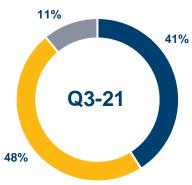
- \$59.0
  - Adjusted Diluted Earnings per Share ea Net II (\$MM)
  - 9.4%
  - Return on Common Shareholders' Equity
  - 8.9% Adjusted Return on Common Shareholders' Equity<sup>1</sup>
- 68.4% Adjusted Effic Ratio
- Refer to the Non-GAAP and Key Performance Measures section in the Q3-2021 Report to Shareholders
  Based on the total assets among publicly listed banks on the TSX

## Establishing a renewed strategic direction

- Cultivating a "Customer First" culture
- Driving an "Agile and Innovative Mindset"
- Engaging and empowering our employees to work as "One Team"

## Loan portfolio mix

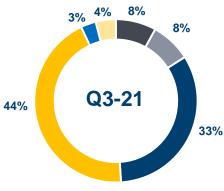
A good proportion of higher margin commercial loans in the Bank mix



- Commercial loans
- Residential mortgage loans
- Personal loans

## **Geographic footprint**

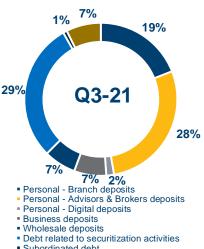
Loans across Canada and the **United States** 



- British ColumbiaAlberta & PrairiesOntarioQuebec
- Atlantic ProvincesUnited States

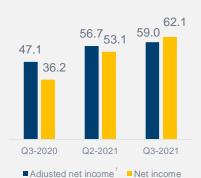
### **Multiple funding sources**

Well-diversified funding sources to support our growth

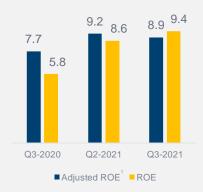


- Subordinated debtShareholders' equity

## Net income (\$MM)



#### **ROE (%)**



### Total revenue (\$MM) & adjusted efficiency ratio



<sup>1</sup> Refer to the Non-GAAP and Key Performance Measures section in the Q3-2021 Report to Shareholders

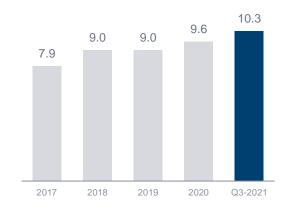
#### **CONTACT INFORMATION** Investor Relations Tel.: (514) 970-0564 Email: investor.relations@lbcfg.ca www.lbcfg.ca

# **Investor Fact Sheet**



### A Healthy Capital Position

Common Equity Tier 1 capital ratio (%)



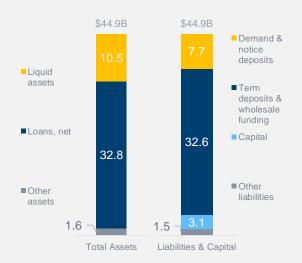
### Good track record of strong credit quality

Provision for credit losses<sup>1</sup> (bps)



<sup>&</sup>lt;sup>1</sup> As a % of average loans and acceptances

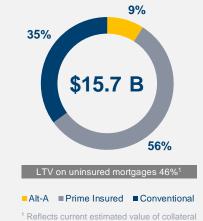
### Strong balance sheet (\$B)



### Strong and diversified commercial loan portfolio (\$B)



### High quality residential mortgage portfolio (%)

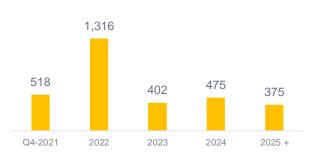


<sup>&</sup>lt;sup>1</sup> Reflects current estimated value of collateral including HELOCs.

Credit Ratings <sup>1</sup>	Deposits, Senior Debt	Covered Bonds	Short-term Instruments	NVCC Sub. Debt	NVCC LRCN	NVCC Pref. Shares	Rating Outlook
S&P	BBB	n/a	A-2	BB+	BB-	BB-	Stable
DBRS	A (low)	AAA	R-1 (low)	BBB(low)	BB(high)	Pfd-3	Stable

<sup>&</sup>lt;sup>1</sup> As at August 25, 2021

#### Unsecured wholesale funding maturities (\$MM)



# **Share information** (as at July 31, 2021)

TSX stock symbol: Common shares outstanding: Market capitalization Quarterly dividend Dividend yield Preferred Share Series 13

LB 43.5 MM \$1,845 MM \$0.40 3.8% LB.PR.H

### 2021 earnings calendar

Q1 March 3 Q2 June 2 Q3 September 1 Q4 December 10