

# INVESTOR FACT SHEET



Fourth Quarter 2020

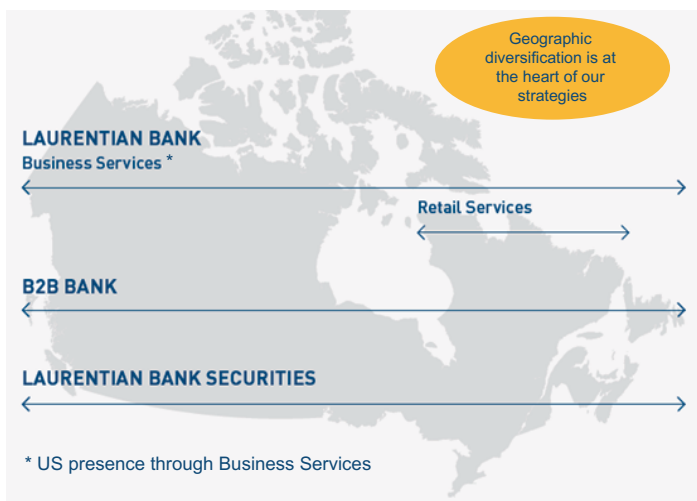
## LAURENTIAN BANK FINANCIAL GROUP OVERVIEW

Founded in 1846, Laurentian Bank Financial Group is a diversified financial services provider whose mission is to help its customers improve their financial health. The Laurentian Bank of Canada and its entities are collectively referred as Laurentian Bank Financial Group (the “Group” or “the Bank”).

With more than 2,900 employees guided by the values of proximity, simplicity and honesty, the Group provides a broad range of advice-based solutions and services to its personal, business and institutional customers. With pan-Canadian activities and a presence in the U.S., the Group is an important player in numerous market segments.

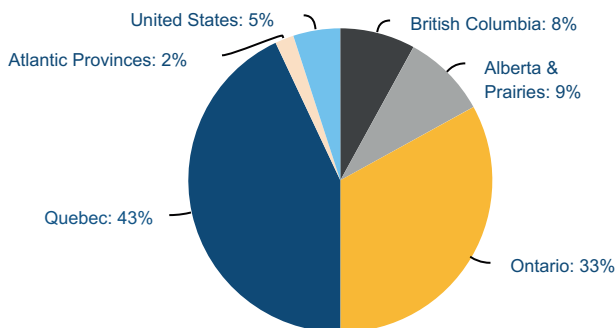
Key Metrics	Q4/20	Q4/19
Balance Sheet Assets	\$ 44.2 B	\$ 44.4 B
Average Earning Assets	\$ 37.1 B	\$ 37.4 B
Loans and Acceptances	\$ 33.2 B	\$ 33.7 B
Deposits	\$ 23.9 B	\$ 25.7 B
Common Shareholders' Equity	\$ 2,324 M	\$ 2,303 M
CET1 Capital Ratio	9.6 %	9.0 %
Market Capitalization	\$ 1,133 M	\$ 1,931 M
Assets Under Administration	\$ 27.8 B	\$ 28.9 B

## OUR PAN-CANADIAN PRESENCE

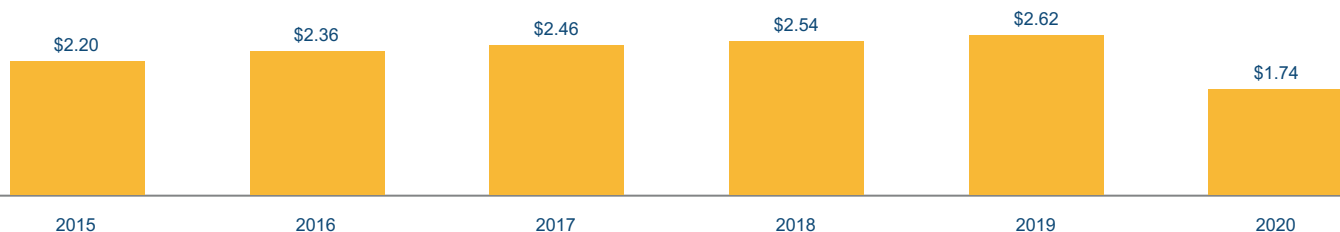


### Geographic distribution of loans

As at October 31, 2020 (as a %)



## DIVIDENDS DECLARED

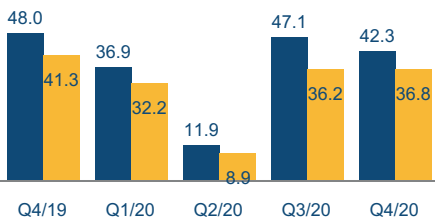


Declared Q4/20 dividend \$0.40

# HIGHLIGHTS

## Net Income

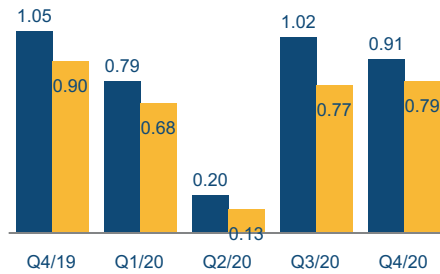
(\$ millions)



■ Net income  
■ Adjusted net income<sup>(1)</sup>

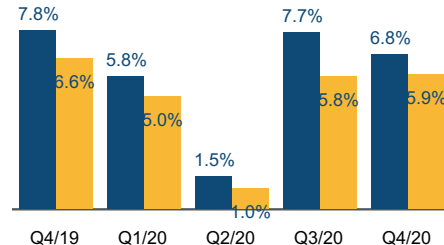
## Diluted EPS

(\$/share)



■ Diluted EPS  
■ Adjusted diluted EPS<sup>(1)</sup>

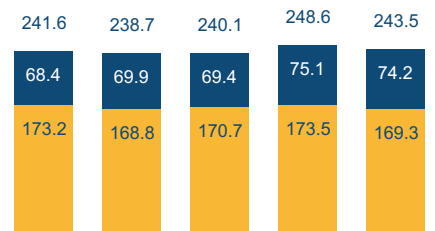
## ROE



■ ROE  
■ Adjusted ROE<sup>(1)</sup>

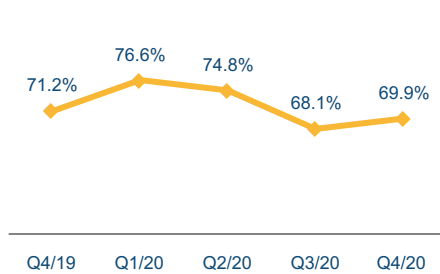
## Total Revenue

(\$ millions)



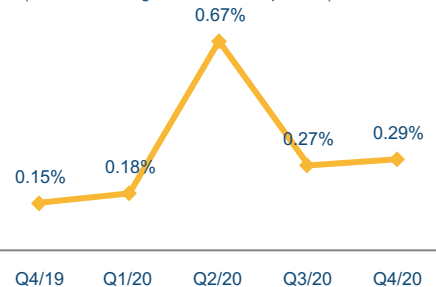
■ Net interest income  
■ Other income

## Adjusted Efficiency Ratio<sup>(1)</sup>



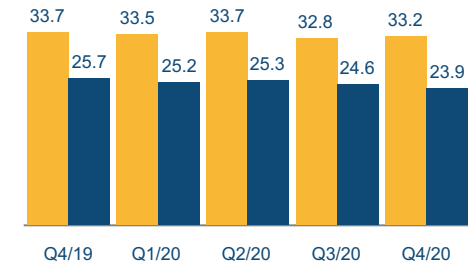
## Provision for Credit Losses

(As a % of average loans and acceptances)



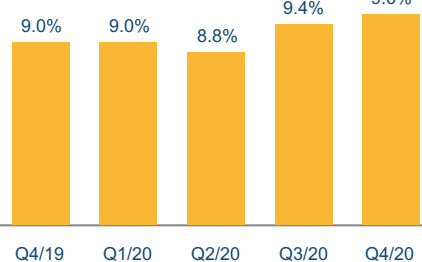
## Loans and Deposits

(\$ billions)



■ Loans and acceptances  
■ Deposits

## CET1 Capital Ratio



## 2021 EARNINGS CALENDAR

<b>Q1</b>	March 5
<b>Q2</b>	June 4
<b>Q3</b>	September 3
<b>Q4</b>	December 10

## STOCK-RELATED INFORMATION

As at October 31, 2020

»Share Price	\$26.21
»Number of shares outstanding	43.2 million
»Market capitalization	\$ 1,133 million

## Q4 2020

»Dividend declared	\$0.40
»Dividend yield	6.1%

## SHARES

### STOCK SYMBOLS

- Common Shares: LB (TSX)
- Non-Cumulative Class A

### preferred shares:

- Series 13 : LB.PR.H
- Series 15 : LB.PR.J

## CONTACT INFORMATION

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