

ADVANCING STRATEGIC INITIATIVES

Foundation



- **New collective agreement:** signed with unionized employees in March 2019. Now the Bank can resume its full focus on growth and performance

Growth



- **Core banking Phase 2:** all products migrated to new core banking platform by the end of 2020. Then extra costs of parallel systems to be gradually eliminated

Performance



- **Digital Banking Products:** now in pilot mode; launch to independent advisors and brokers in the Fall; direct to consumer across Canada at the end of 2019
- **Retail Services:** complete branch conversion to advice-only by the end of 2019
- **AIRB implementation:** between the end of 2021 and the H1-2022, harvest benefits thereafter

MAIN OPERATING ENTITIES

Laurentian Bank – relies on the expertise of its specialized teams to offer solutions to its commercial clients across Canada. The Bank also meets the needs of its retail clients in Quebec through its advisors

LBC Capital – provides equipment financing solutions for suppliers and businesses across Canada

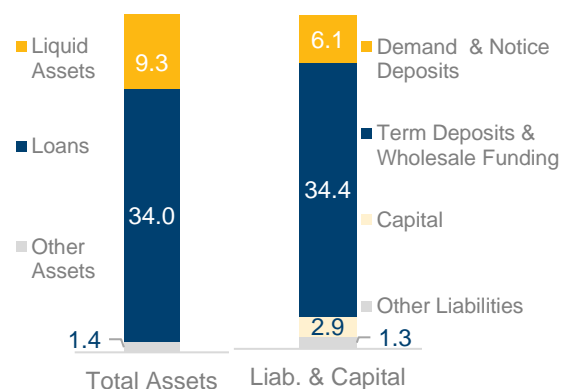
Northpoint Commercial Finance (NCF) – diversified inventory finance company that serves North American manufacturers and their dealer networks

B2B Bank – provides banking products and services and investment accounts through independent brokers and advisors across Canada

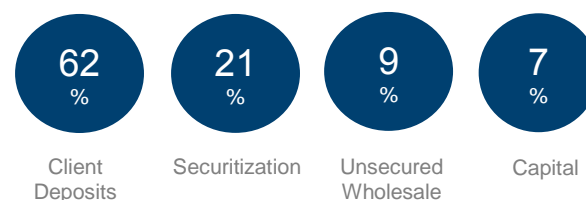
LBC Financial Services – distributes mutual funds and offers financial planning services to clients in Quebec

Laurentian Bank Securities – offers integrated brokerage services to a clientele of institutional and retail investors

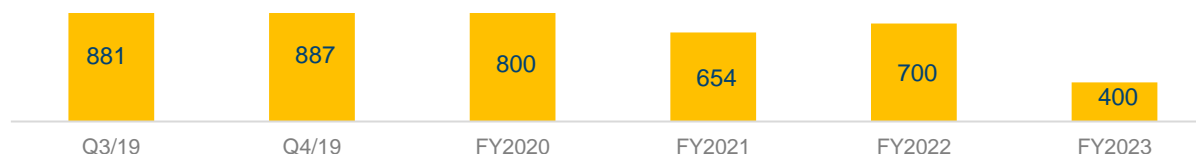
BALANCE SHEET \$44.7B as at April 30, 2019



TOTAL FUNDING \$37.8B excl. trading & other liabilities



UNSECURED WHOLESALE FUNDING MATURITIES (\$M)



REGULATORY CAPITAL

	CET1 Capital Ratio	Tier 1 Capital Ratio	Total Capital Ratio	Basel III Leverage Ratio
As at April 30, 2019	9.0%	10.2%	12.2%	4.6%
Regulatory Minimum	7.0%	8.5%	10.5%	3.0%

LBC is not subject to bail-in nor TLAC requirements

CREDIT RATINGS

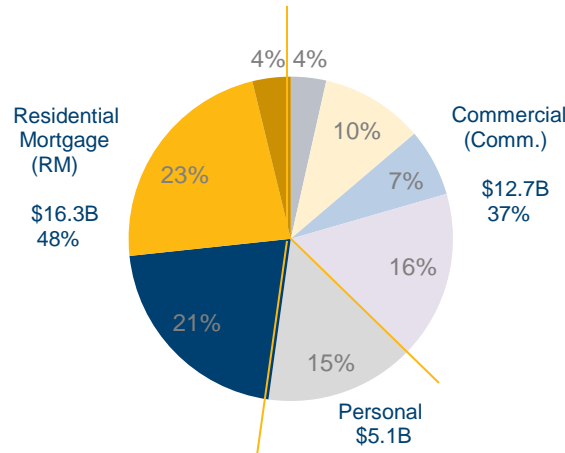
	Deposits, Senior Debt	Short-term Instruments	NVCC Sub. Debt	NVCC Pref. Share	Rating Outlook
S&P	BBB	A-2	BB+	BB-	Negative
DBRS	A (low)	R-1 (low)	BBB (low)	Pfd-3	Stable

LOAN PORTFOLIO \$34.1B as at April 30, 2019

97% Collateralized | No single industry exposure >10% | No Subprime Mortgages

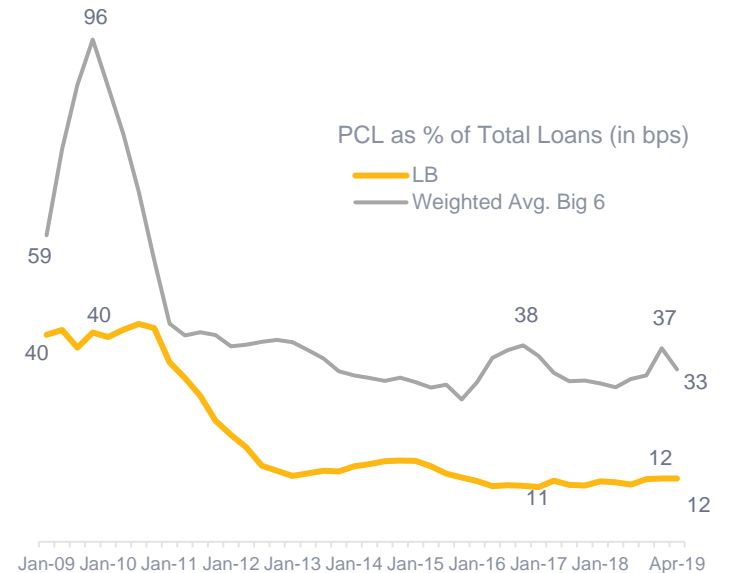
DIVERSIFIED ACROSS SECTORS

- Comm. - equipment financing (\$1.2 B)
- Comm. - commercial (\$3.5 B)
- Comm. - inventory financing (\$2.3 B)
- Comm. - real estate (\$5.7 B)
- Personal Loans (\$5.1 B)
- RM - insured (\$7.2 B)
- RM - uninsured prime (\$7.8 B)
- RM - uninsured Alt-A (\$1.3 B)



PCL RATIO OUTPERFORMED THE BIG 6 BANKS

(data source: Bloomberg)



Uninsured RM in selected regions	Prime - GMA	Prime - GTA	Prime - GVA	Alt-A CANADA
Loan balance, % of total loans	\$2.7B, 8%	\$1.8B, 5%	\$0.3B, 1%	\$1.3B, 4%

Average current LTV (%)	55%	51%	47%	54%
Average Beacon Score	754	688	693	668

LOW EARNINGS VOLATILITY IN LINE WITH THE BIG 6 BANKS

over the past 10 years (data source: Bloomberg)

Earnings Volatility = Standard Deviation of quarterly reported net income / its Mean

