

# SECOND QUARTER 2019

### SUPPLEMENTARY INFORMATION FOR THE PERIOD ENDED APRIL 30, 2019

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<sup>■</sup> The financial information in this document is in Canadian dollars and is based on the condensed interim consolidated financial statements (unaudited) prepared under International Financial Reporting Standards (IFRS) and reflects the adoption of new accounting standards as at November 1, 2018. The comparative information has not been restated.

#### **HIGHLIGHTS**

							FOR	THE THREE	MON	THS ENDED							FO	R THE SIX M	ONT	HS ENDED		YEAR ENDED
In thousands of Canadian dollars, except	ОСТО	OBER 31		JULY 31		APRIL 30	JA	NUARY 31	00	TOBER 31		JULY 31		APRIL 30	J	ANUARY 31		APRIL 30		APRIL 30		CTOBER 31
per share and percentage amounts (Unaudited)		2019		2019		2019		2019		2018		2018		2018		2018		2019		2018		2018
Operating results																						
Total revenue	\$	_	\$	_	\$	239,881	\$	242,338	\$	255,857	\$	260,664	\$	259,887	\$	267,002	\$	482,219	\$	526,889	\$	1,043,410
Net income	\$		\$	_	\$	43,313	\$	40,256	\$	50,801	\$	54,903	\$	59,195	\$	59,747	\$	83,569	\$	118,942	\$	224,646
Adjusted net income <sup>(1)</sup>	\$		\$		\$	48,726	\$	44,653		54,344	\$	59,374	\$	64,625	\$	63,217	\$	93,379	\$	127,842	\$	241,560
Operating performance																						
Diluted earnings per share	\$	_	\$	_	\$	0.95	\$	0.88	\$	1.13	\$	1.23	\$	1.34	\$	1.41	\$	1.83	\$	2.74	\$	5.10
Adjusted diluted earnings per share <sup>(1)</sup>	\$	_	\$	_	\$	1.08	\$	0.98	\$	1.22	\$	1.34	\$	1.47	\$	1.49	\$	2.06	\$	2.96	\$	5.51
Return on common shareholders' equity		-%		-%		7.3%		6.5%		8.4%		9.2%		10.5%		10.8%		6.9 %		10.7%		9.7 %
Adjusted return on common shareholders' equity <sup>(1)</sup>		-%		-%		8.3%		7.3%		9.0%		10.0%		11.6%		11.5%		7.8 %		11.5%		10.5 %
Net interest margin		-%		-%		1.77%		1.80%		1.77%		1.77%		1.82%		1.77%		1.78 %		1.79%		1.78 %
Efficiency ratio		-%		-%		76.3%		76.2%		69.0%		71.8%		67.6%		66.5%		76.3 %		67.0%		68.7 %
Adjusted efficiency ratio <sup>(1)</sup>		-%		-%		73.5%		74.0%		67.2%		69.7%		65.1%		64.8%		73.7 %		64.9%		66.7 %
Operating leverage		-%		-%		(0.2%)		(10.0%)		3.9%		(6.4%)		(1.5)%		3.3 %		(12.6)%		4.8%		0.7 %
Adjusted operating leverage <sup>(1)</sup>		-%		-%		0.6%		(9.5)%		3.4%		(7.1%)		(0.4%)		(0.8%)		(12.4)%		3.9%		(0.9)%
Effective tax rate		-%		-%		8.2%		13.8%		17.2%		19.2%		20.3%		22.2%		11.0 %		21.2%		19.9 %
Financial position (\$ millions)																						
Loans and acceptances	\$	_	\$	_	\$	34,118	\$	34,103	\$	34,395	\$	35,392	\$	36,339	\$	36,754	\$	34,118	\$	36,339	\$	34,395
Balance sheet assets	\$		\$	_	\$	44,693	\$	45,120	\$	45,895	\$	46,631	\$	47,565	\$	47,424	\$	44,693	\$	47,565	\$	45,895
Deposits	\$		\$	_	\$	27,079	\$	28,217	\$	28,007	\$	29,085	\$	29,479	\$	29,435	\$	27,079	\$	29,479	\$	28,007
Common shareholders' equity	\$		\$	_	\$	2,284	\$	2,253	\$	2,260	\$	2,244	\$	2,204	\$	2,173	\$	2,284	\$	2,204	\$	2,260
Key growth drivers (\$ millions)																						
Loans to business customers	\$	_	\$	_	\$	12.733	\$	12.312	\$	12.036	\$	12,311	\$	12,362	\$	12.329	\$	12,733	\$	12.362	\$	12.312
Residential mortgage loans	\$		\$		\$	16,313	\$	16,573	\$	16,986	\$	17,536	\$	18,229	\$	18,570	\$	16,313	\$	18,229	\$	16,986
Total deposits from clients <sup>(2)</sup>	\$		\$	_	\$	23,526	\$	24,561	\$	24,410	\$	25,346	\$	25,570	\$	25,622	\$	23,526	\$	25,570	\$	24,561
Basel III regulatory capital ratios																						
Common Equity Tier I capital ratio <sup>(3)</sup>		-%		-%		9.0%		8.9%		9.0%		8.8%		8.6%		8.6%		9.0 %		8.6%		9.0 %
Risk-weighted assets (\$ millions)	\$		\$		\$	20,476	\$	20,461	\$	20,239	\$	20,571	\$	20,816	\$	20,677		20,476		20,816	\$	20,239
Credit quality																						
Net impaired loans as a % of loans and acceptances		-%		-%		0.42%		0.43%		0.42%		0.37%		0.34%		0.31%		0.42 %		0.34%		0.42 %
Provision for credit losses as a % of average loans and		-%		-%		0.11%		0.12%		0.20%		0.05%		0.11%		0.13%		0.12 %		0.12%		0.12 %
								****						*******				****		****		
Common share information Share price <sup>(4)</sup>																						
High	\$	_	\$	_	\$	46.22	\$	44.53	\$	42.07	\$	46.78	\$	53.62	\$	62.90	\$	46.22	\$	62.90	\$	62.90
Low	\$		\$		\$	40.00	\$	36.21	\$	41.52	\$	46.32	\$	46.57	\$	52.64	\$	36.21	\$	46.57	\$	41.52
Close	\$		\$	_	\$	42.44	\$	44.17	\$	41.56	\$	46.62	\$	49.31	\$	53.20	\$	42.44	\$	49.31	\$	41.56
Price / earnings ratio (trailing four quarters)	•	—х	•	—х	•	10.1x	٠	9.6x	Ψ	8.1x	۳	8.6x	Ψ	8.7x	Ψ	9.7x	٠	10.1x	Ψ	8.7x	Ψ	8.1x
Book value per share	\$	_	\$	_	\$	53.97	\$	53.41	\$	53.72	\$	53.43	\$	52.67	\$	52.08	\$	53.97	\$	52.67	\$	53.72
Market to book value	•	-%	•	-%	•	79%	•	83%	•	77%	•	87%	•	94%	-	102%	•	79 %	•	94%	•	77 %
Dividend declared per share	\$		\$		\$	0.65	\$	0.65	\$	0.64	\$	0.64	\$	0.63	\$	0.63	\$	1.30	\$	1.26	\$	2.54
Dividend yield	*	-%	•	-%	•	6.1%	•	5.9%	*	6.2%	•	5.5%	•	5.1%	Ψ.	4.7%	•	6.1 %	•	5.1%	Ψ.	6.1 %
Dividend payout ratio		-%		-%		68.5%		73.9%		56.5%		51.8%		47.0%		44.3%		71.1 %		45.6%		49.6 %
Adjusted dividend payout ratio <sup>(1)</sup>		—% —%		—% —%		60.3%		66.1%		52.6%		47.7%		42.8%		41.7%		63.1 %		42.3%		45.9 %
Other information																						
Number of full-time equivalent employees		_		_		3,324		3,559		3,642		3,739		3,834		3,771		3,324		3,834		3,642
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Number of branches		_		_		91		92		96		103		103		103		91		103		96

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<sup>(1)</sup> Refer to the Non-GAAP Measures section

<sup>(2)</sup> Including personal deposits from branches and independent brokers and advisors, as well as commercial deposits.

<sup>(3)</sup> Using the Standardized Approach in determining credit risk and operational risk

<sup>(4)</sup> Toronto Stock Exchange (TSX) market price

<sup>(5)</sup> Through the Bank's partnership with THE EXCHANGE® Network, customers have access to more than 3,600 automated banking machines in Canada.

# CONSOLIDATED STATEMENT OF INCOME

					FOR	THE THREE	MON	THS ENDED						FO	R THE SIX M	ONTI	HS ENDED		OR THE YEAR ENDED
In thousands of Canadian dollars, except	осто	DBER 31	JULY 31	APRIL 30	JA	ANUARY 31	OC	TOBER 31		JULY 31	APRIL 30	JA	NUARY 31		APRIL 30		APRIL 30	OCT	TOBER 31
per share amounts (Unaudited)		2019	2019	2019		2019		2018		2018	2018		2018		2019		2018		2018
Interest income																			
Loans	\$	_ \$	_	\$ 352,775	\$	361,538	\$	356,135	\$	355,302	\$ 344,870	\$	340,629	\$	714,313	\$	685,499	\$	1,396,936
Securities		_	_	19,877		19,480		18,681		16,391	13,342		13,621		39,357		26,963		62,035
Deposits with banks		_	_	2,216	i	2,121		1,488		714	675		551		4,337		1,226		3,428
Other, including derivatives		_	_	6,910		10,436		8,276		7,958	6,444		5,706		17,346		12,150		28,384
		_	_	381,778		393,575		384,580		380,365	365,331		360,507		775,353		725,838		1,490,783
Interest expense																			
Deposits		_	_	160,339		158,496		158,290		151,632	139,221		134,060		318,835		273,281		583,203
Debt related to securitization activities		_	_	41,514		42,409		42,449		42,064	41,038		40,526		83,923		81,564		166,077
Subordinated debt		_	_	3,709		3,835		3,835		3,835	3,709		3,835		7,544		7,544		15,214
Other, including derivatives		_	_	11,652		16,235		6,854		5,821	4,251		3,451		27,887		7,702		20,377
		_		217,214		220,975		211,428		203,352	188,219		181,872		438,189		370,091		784,871
Net interest income		_	_	164,564		172,600		173,152		177,013	177,112		178,635		337,164		355,747		705,912
Other income (see page 4)		_	_	75,317		69,738		82,705		83,651	82,775		88,367		145,055		171,142		337,498
Total revenue		_	_	239,881		242,338		255,857		260,664	259,887		267,002		482,219		526,889		1,043,410
Amortization of net premium on purchased financial instruments		_	_	390		442		495		547	601		653		832		1,254		2,296
Provision for credit losses (see page 14)		_	_	9,200		10,500		17,600		4,900	9,500		12,000		19,700		21,500		44,000
Non-interest expenses (see page 4)		_	_	183,131		184,676		176,437		187,245	175,554		177,545		367,807		353,099		716,781
Income before income taxes		_	_	47,160	1	46,720		61,325		67,972	74,232		76,804		93,880		151,036		280,333
Income taxes		_	_	3,847		6,464		10,524		13,069	15,037		17,057		10,311		32,094		55,687
Net income	\$	— \$	_	\$ 43,313	\$	40,256	\$	50,801	\$	54,903	\$ 59,195	\$	59,747	\$	83,569	\$	118,942	\$	224,646
Preferred share dividends, including applicable taxes		_	_	3,256		3,257		3,253		3,253	3,253		4,279		6,513		7,532		14,038
Net income available to common shareholders	\$	_ \$		\$ 40,057	\$	36,999	\$	47,548	\$	51,650	\$ 55,942	\$	55,468	\$	77,056	\$	111,410	\$	210,608
Average number of common shares outstanding (in thou	sands)																		
Basic	ounus,	_	_	42,235		42,114		42,023		41,894	41,762		39,459		42,173		40,591		41,280
Diluted		_	_	42,274		42.133		42.023		41.894	41,762		39,459		42,202		40.591		41,280
Earnings per share				, <b></b> -		,		,0		,	, . 32		22,.30		·-,- <i>-</i>		,		
Basic	\$	<b>— \$</b>	_	\$ 0.95	\$	0.88	\$	1.13	\$	1.23	\$ 1.34	\$	1.41	\$	1.83	\$	2.74	\$	5.10
Diluted	\$	_ \$	_	\$ 0.95		0.88	\$	1.13	-	1.23		\$	1.41	•	1.83	-	2.74	-	5.10

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

				FOR 1	THE THREE	MON	THS ENDED					FO	R THE SIX MC	NTHS END	DED	Y	ÆAR NDED
	OCTOBER 31	JULY 31	APRIL 30	JAI	NUARY 31	OC.	TOBER 31	JULY 31	APRIL 30	JΑ	NUARY 31		APRIL 30	APRII	L 30	ОСТ	OBER 31
In thousands of Canadian dollars (Unaudited)	2019	2019	2019		2019		2018	2018	2018		2018		2019	2	018		2018
Net income	\$ _	\$ 	\$ 43,313	\$	40,256	\$	50,801 \$	54,903	\$ 59,195	\$	59,747	\$	83,569	\$ 118	,942	\$	224,646
Other comprehensive income (loss), net of income taxes																	
Items that may subsequently be reclassified to the statement of income																	
Net change in debt securities at fair value through other comprehensive income (FVOCI)																	
Unrealized net gains (losses) on debt securities at FVOCI	_	_	1,129		1,036		n/a	n/a	n/a		n/a		2,165		n/a		n/a
Reclassification of net (gains) losses on debt securities at FVOCI to net income	_		(32)		(69)		n/a	n/a	n/a		n/a		(101)		n/a		n/a
	_	_	1,097		967		n/a	n/a	n/a		n/a		2,064		n/a		n/a
Net change in available-for-sale securities																	
Unrealized net gains (losses) on available-for-sale securities	n/a	n/a	n/a		n/a		(4,797)	722	(4,582)		985		n/a	(3	,597)		(7,672)
Reclassification of net (gains) losses on available-for-sale securities to net income	n/a	n/a	n/a		n/a		(3,144)	(107)	(53)		(1,902)		n/a	(1	,955)		(5,206)
	n/a	n/a	n/a		n/a		(7,941)	615	(4,635)		(917)		n/a	(5	,552)		(12,878)
Net change in value of derivatives designated as cash flow hedges	_	_	11,347		23,984		(5,191)	(748)	3,974		(2,986)		35,331		988		(4,951)
Net foreign currency translation adjustments																	
Net unrealized foreign currency translation gains (losses) on investments in foreign operations	_	_	7,847		(963)		4,404	4,742	14,802		(14,936)		6,884		(134)		9,012
Unrealized net gains (losses) on hedges of investments in foreign operations	_	_	(4,444)		(1,910)		(3,341)	(3,466)	(7,529)		7,659		(6,354)		130		(6,677)
	_	_	3,403		(2,873)		1,063	1,276	7,273		(7,277)		530		(4)		2,335
	_	_	15,847		22,078		(12,069)	1,143	6,612		(11,180)		37,925	(4	,568)		(15,494)
Items that may not subsequently be reclassified to the statement of income																	
Remeasurement gains (losses) on employee benefit plans	_	_	5,156		(2,031)		58	7,573	246		5,146		3,125	5	,392		13,023
Net gains (losses) on equity securities designated at FVOCI		_	1,552		(13,283)		n/a	n/a	n/a		n/a		(11,731)		n/a		n/a
	_	_	6,708		(15,314)		58	7,573	246		5,146		(8,606)	5	,392		13,023
Total other comprehensive income (loss), net of income taxes	_	_	22,555		6,764		(12,011)	8,716	6,858		(6,034)		29,319		824		(2,471)
Comprehensive income	\$ —	\$ _	\$ 65,868	\$	47,020	\$	38,790 \$	63,619	\$ 66,053	\$	53,713	\$	112,888	\$ 119	,766	\$	222,175

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#### OTHER INCOME

					FOR T	HE THREE	MONTH	S ENDED					FOF	R THE SIX M	TNC	IS ENDED	,	OR THE YEAR ENDED
	осто	BER 31	JULY 31	APRIL 30	JAN	NUARY 31	ОСТС	BER 31	JULY 31	APRIL 30	JAN	NUARY 31		APRIL 30		APRIL 30	ОСТ	TOBER 31
In thousands of Canadian dollars (Unaudited)		2019	2019	2019		2019		2018	2018	2018		2018		2019		2018		2018
Fees and commissions on loans and deposits																		
Lending fees	\$	_ \$	_ \$	14,749	\$	14,581	\$	18,654	\$ 16,758	\$ 15,012	\$	16,116	\$	29,330	\$	31,128	\$	66,540
Deposit service charges		_	_	10,408		10,543		11,154	12,337	12,502		12,979		20,951		25,481		48,972
Card service revenues		_	_	8,438		8,594		7,821	8,529	8,453		8,982		17,032		17,435		33,785
		_	_	33,595		33,718		37,629	37,624	35,967		38,077		67,313		74,044		149,297
Fees and commissions - brokerage operations		_	_	11,622		10,021		13,438	12,226	12,104		13,620		21,643		25,724		51,388
Commissions from sales of mutual funds		_	_	10,726		10,711		11,630	11,907	11,843		12,229		21,437		24,072		47,609
Fees on investment accounts		_	_	4,657		4,603		4,508	4,769	5,139		5,730		9,260		10,869		20,146
Income from treasury and financial market operations		_	_	2,408		1,621		5,798	5,358	1,486		5,622		4,029		7,108		18,264
Insurance income, net		_	_	3,702		3,635		3,701	3,808	4,217		3,547		7,337		7,764		15,273
Securities gains - brokerage operations		_	_	5,417		1,688		3,194	4,001	2,262		4,966		7,105		7,228		3,194
Other				3,190		3,741		2,807	3,958	9,757		4,576		6,931		14,333		21,098
Total other income	\$	— \$	- \$	75,317	\$	69,738	\$	82,705	\$ 83,651	\$ 82,775	\$	88,367	\$	145,055	\$	171,142	\$	337,498

### **NON-INTEREST EXPENSES**

					FOR T	HE THREE	MONT	THS ENDED	)					FOI	R THE SIX M	ONTH	HS ENDED		OR THE YEAR ENDED
	ОСТ	OBER 31	JULY 31	APRIL 30	JAN	IUARY 31	OC.	TOBER 31		JULY 31	APRIL 30	JAI	NUARY 31		APRIL 30		APRIL 30	OC.	TOBER 31
In thousands of Canadian dollars (Unaudited)		2019	2019	2019		2019		2018	_	2018	2018		2018		2019		2018		2018
Salaries and employee benefits																			
Salaries	\$	_ \$		\$ 58,065	\$	60,805	\$	56,097	\$	59,956	\$ 59,871	\$	60,164	\$	118,870	\$	120,035	\$	236,088
Employee benefits		_	_	18,488		18,900		15,867		18,568	19,249		20,121		37,388		39,370		73,805
Performance-based compensation		_	_	13,921		12,384		15,836		14,486	12,430		13,377		26,305		25,807		56,129
			_	90,474		92,089		87,800		93,010	91,550		93,662		182,563		185,212		366,022
Premises and technology																			
Technology costs		_	_	29,181		27,614		25,332		26,498	25,089		25,053		56,795		50,142		101,972
Rent and property taxes		_	_	11,423		11,678		13,464		12,810	13,284		13,429		23,101		26,713		52,987
Depreciation and amortization		_	_	8,329		7,554		7,425		7,193	7,049		6,848		15,883		13,897		28,515
Other				1,650		2,200		2,137		2,260	2,530		1,976		3,850		4,506		8,903
				50,583		49,046		48,358		48,761	47,952		47,306		99,629		95,258		192,377
Other																			
Advertising and business development		_	_	8,490		9,459		9,156		8,757	8,169		9,525		17,949		17,694		35,607
Professional and advisory services		_	_	9,550		10,259		11,128		11,443	9,027		7,720		19,809		16,747		39,318
Communications		_		4,168		4,230		4,017		4,356	4,740		4,376		8,398		9,116		17,489
Other <sup>(1)</sup>				16,426		17,587		14,946		18,675	10,607		13,439		34,013		24,046		57,667
				38,634		41,535		39,247		43,231	32,543		35,060		80,169		67,603		150,081
Restructuring charges <sup>(2)</sup>																			
Severance charges		_	_	2,420		1,347		925		_	_		_		3,767		_		925
Other restructuring charges				 1,020		659		107		2,243	 1,751		918		1,679		2,669		5,019
				3,440		2,006		1,032		2,243	1,751		918		5,446		2,669		5,944
Costs related to business combinations										_	 1,758		599				2,357		2,357
Total non-interest expenses	\$	\$	_	\$ 183,131	\$	184,676	\$	176,437	\$	187,245	\$ 175,554	\$	177,545	\$	367,807	\$	353,099	\$	716,781
Adjusted non-interest expenses <sup>(3)</sup>	\$	_ \$	_	\$ 176,255	\$	179,237	\$	172,039	\$	181,632	\$ 169,059	\$	173,045	\$	355,492	\$	342,104	\$	695,775

<sup>(1)</sup> Other non-interest expenses includes the amortization of acquisition-related intangible assets. Refer to the Reconciliation of GAAP and non-GAAP measures section.

<sup>(2)</sup> For the three and six-month periods ended April 30, 2019, severance charges are presented net of a \$4.8 million curtailment gain on pension plans and other post-employment benefits obligations and reversals of provisions amounting to \$3.5 million.

<sup>(3)</sup> Refer to the Reconciliation of GAAP and non-GAAP measures section.

# CONSOLIDATED BALANCE SHEET

	AS AT OCTOBER 31	AS AT JULY 31	AS AT APRIL 30	AS AT JANUARY 31	AS AT OCTOBER 31	AS AT JULY 31	AS AT APRIL 30	AS AT JANUARY 31
In thousands of Canadian dollars (Unaudited)	2019	2019	2019	2019	2018	2018	2018	2018
ASSETS								
Cash and non-interest bearing deposits with banks	<u> </u>	_	\$ 99,864	\$ 108,139	\$ 116,490	\$ 142,137	\$ 142,340	\$ 132,122
Interest bearing deposits with banks			293,290	497,462	374,237	400,882	232,306	186,376
Securities								
At amortized cost	_	_	2,940,598	2,955,948	n/a	n/a	n/a	n/a
At fair value through profit or loss (FVTPL)	_	_	2,765,313	2,558,180	n/a	n/a	n/a	n/a
At FVOCI	_	_	346,390	360,424	n/a	n/a	n/a	n/a
Available-for-sale	n/a	n/a	n/a	n/a	2,710,249	3,243,393	2,822,395	2,871,767
Held-to-maturity	n/a	n/a	n/a	n/a	655,757	444,642	375,409	451,209
Held-for-trading	n/a	n/a	n/a	n/a	2,695,138	2,366,522	2,344,596	2,067,134
	<del>_</del>		6,052,301	5,874,552	6,061,144	6,054,557	5,542,400	5,390,110
Securities purchased under reverse repurchase agreements		_	2,849,403	3,345,351	3,652,498	3,572,495	4,230,719	3,903,086
Loans								
Personal	_	_	5,072,731	5,218,445	5,372,468	5,544,853	5,748,417	5,854,733
Residential mortgage	_	_	16,313,107	16,573,276	16,986,338	17,535,808	18,229,038	18,569,531
Commercial	_	_	12,562,435	12,138,193	11,839,106	11,920,113	11,665,022	11,636,467
Customers' liabilities under acceptances			170,201	173,410	196,776	391,044	697,014	692,804
	_	_	34,118,474	34,103,324	34,394,688	35,391,818	36,339,491	36,753,535
Allowances for loan losses	<del>_</del>	_	(102,928)	(101,744)	(93,026)	(86,904)		(99,266
			34,015,546	34,001,580	34,301,662	35,304,914	36,242,544	36,654,269
Other								
Derivatives	_	_	134,464	124,827	94,285	99,832	102,373	140,429
Premises and equipment	_	_	78,693	79,006	80,961	68,802	49,938	37,410
Software and other intangible assets	_	_	384,401	375,135	367,345	343,609	328,477	306,313
Goodwill	_	_	117,605	116,496	116,617	115,713	114,988	115,435
Deferred tax assets	_	_	34,288	34,396	25,437	33,117	36,802	38,219
Other assets			633,512 1,382,963	563,190	704,007 1,388,652	494,641 1,155,714	542,477 1,175,055	520,147
			\$ 44,693,367	1,293,050 \$ 45,120,134		\$ 46,630,699		1,157,953 \$ 47,423,916
LIABILITIES AND SUADENSI DEDSI ESTITIV			,,,,,,	, , , ,	, , , , , , , , , , , , , , , , , , , ,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , , , , , , , , , , , , , , , , ,	, ,,,,,
LIABILITIES AND SHAREHOLDERS' EQUITY								
Deposits			¢ 00.000.007	¢ 04.007.400	¢ 00.005.450	© 04.007.440	¢ 00.077.005	₾ 04.755.70.4
Personal	s – s	_						
Business, banks and other			6,475,830	6,829,356	7,011,119 28,006,572	7,187,125 29,084,535	7,401,208 29,478,813	7,679,385
Other	<del>-</del>		27,079,197	28,216,542	20,000,572	29,004,535	29,470,013	29,435,119
Obligations related to securities sold short		_	2,168,836	3,097,605	3,008,666	3,141,612	2,425,367	2,948,400
Obligations related to securities sold short	_	_	2,100,030	3,097,003	3,000,000	3,141,012	2,423,307	2,940,400
under repurchase agreements	<del>-</del>	_	3,186,113	2,210,839	2,515,823	2,164,916	2,466,051	2,115,817
Acceptances	_	_	170,201	173,410	196,776	391,044	697,014	692,804
Derivatives	_	_	144,830	166,921	285,492	240,606	234,247	253,791
Deferred tax liabilities	_	_	35,167	31,852	19,081	18,701	19,535	20,111
Other liabilities			1,149,187	1,024,450	1,229,556	941,956	1,001,312	965,113
			6,854,334	6,705,077	7,255,394	6,898,835	6,843,526	6,996,036
Debt related to securitization activities			7,859,483	7,339,280	7,787,753	7,814,589	8,450,867	8,242,959
Subordinated debt	<del>_</del>		348,930	348,848	348,762	348,677	348,591	348,509
Shareholders' equity								
Preferred shares	_	_	244,038	244,038	244,038	244,038	244,038	244,038
Common shares	_	_	1,125,809	1,120,352	1,115,416	1,112,204	1,105,294	1,099,533
Retained earnings	_	_	1,152,058	1,132,718	1,152,470	1,131,742	1,099,299	1,069,398
Accumulated other comprehensive income	_	_	28,343	12,496	(15,990)	(3,921)	(5,064)	(11,676
Share-based compensation reserve	<del>_</del>		1,175	783	268			<u> </u>
	<del>-</del>		2,551,423	2,510,387	2,496,202	2,484,063	2,443,567	2,401,293
	<u> </u>	_	\$ 44,693,367	\$ 45,120,134	\$ 45,894,683	\$ 46,630,699	\$ 47,565,364	\$ 47,423,916

# **DEPOSITS**

	AS AT OCTOBER 31	AS AT JULY 31	AS AT APRIL 30	<b>AS AT JANUARY 31</b>	AS AT OCTOBER 31	AS AT JULY 31	AS AT APRIL 30	AS AT JANUARY 31
In thousands of Canadian dollars (Unaudited)	2019	2019	2019	2019	2018	2018	2018	2018
Personal								
Notice and demand								
Branch network	\$ <u> </u>	s – :	\$ 2,296,693	\$ 2,369,832	\$ 2,388,528	\$ 2,392,123	\$ 2,492,723	\$ 2,563,830
Independent brokers and advisors		_	2,018,456	2,081,567	2,112,976	2,163,439	2,242,880	2,278,259
	_	_	4,315,149	4,451,399	4,501,504	4,555,562	4,735,603	4,842,089
Term								
Branch network	_	_	4,925,105	4,979,943	4,769,308	4,847,825	4,814,287	4,738,843
Independent brokers and advisors	<u> </u>	_	11,363,113	11,955,844	11,724,641	12,494,023	12,527,715	12,174,802
	_	_	16,288,218	16,935,787	16,493,949	17,341,848	17,342,002	16,913,645
	<u> </u>	_	20,603,367	21,387,186	20,995,453	21,897,410	22,077,605	21,755,734
Business, banks and other								
Notice and demand	_	_	1,772,218	1,880,372	1,999,377	1,970,473	2,059,776	2,179,829
Term	<u> </u>		4,703,612	4,948,984	5,011,742	5,216,652	5,341,432	5,499,556
	<u> </u>		6,475,830	6,829,356	7,011,119	7,187,125	7,401,208	7,679,385
	\$	\$ <u> </u>	\$ 27,079,197	\$ 28,216,542	\$ 28,006,572	\$ 29,084,535	\$ 29,478,813	\$ 29,435,119

### ASSETS UNDER ADMINISTRATION

	AS AT C	OCTOBER 31	AS AT JULY 31	AS AT APRIL 30	AS	AT JANUARY 31	AS	S AT OCTOBER 31	AS AT JULY 31	AS AT APRIL 30	AS	AT JANUARY 31
In thousands of Canadian dollars (Unaudited)		2019	2019	2019		2019		2018	2018	2018		2018
Registered and non-registered investment accounts	\$	- \$	_	\$ 21,269,835	\$	20,725,682	\$	21,095,703	\$ 22,312,865	\$ 22,429,322	\$	23,170,070
Clients' brokerage assets		_	_	4,587,217		4,471,858		4,028,458	4,200,080	3,981,791		3,994,748
Mutual funds		_	_	3,374,243		3,277,091		3,321,480	3,544,101	3,578,356		3,683,625
Loans under administration		_	_	702,465		651,781		643,675	615,475	530,836		468,135
Institutional assets		_	_	86,745		85,494		84,484	77,881	81,481		78,175
Other - Personal		_	_	7,964		7,563		7,863	8,246	8,405		8,442
	\$	— \$	_	\$ 30,028,469	\$	29,219,469	\$	29,181,663	\$ 30,758,648	\$ 30,610,191	\$	31,403,195

#### **REGULATORY CAPITAL**

Row  1  2  3	Common Equity Tier 1 capital: instruments and reserves				
2	Common Equity Tier 1 conitely instruments and recornes				
2	Confinion Equity fier i capital. Instruments and reserves				
	Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	\$ _ \$	_ \$	1,126,984	\$ 1,121,135
3	Retained earnings	_	_	1,152,058	1,132,718
	Accumulated other comprehensive income (and other reserves)	_	_	5,256	756
6	Common Equity Tier 1 capital before regulatory adjustments	_	_	2,284,298	2,254,609
28	Total regulatory adjustments to Common Equity Tier 1 <sup>(2)</sup>	_	_	(449,453)	(436,079)
29	Common Equity Tier 1 capital (CET1)	_	_	1,834,845	1,818,530
	Additional Tier 1 capital: instruments				
30	Directly issued qualifying Additional Tier 1 instruments plus related stock surplus	_	_	244,038	244,038
31	of which: classified as equity under applicable accounting standards	_	_	244,038	244,038
33	Directly issued capital instruments subject to phase out from Additional Tier 1	_	_	_	_
36	Additional Tier 1 capital before regulatory adjustments	_		244,038	244,038
43	Total regulatory adjustments to Additional Tier 1 capital	_	_	· <del>-</del>	· _
44	Additional Tier 1 capital (AT1)	_	_	244,038	244,038
45	Tier 1 capital (T1 = CET1 + AT1)			2,078,883	2,062,568
	Tier 2 capital: instruments and allowances				
46	Directly issued qualifying Tier 2 instruments plus related stock surplus	_	_	348,930	348,848
47	Directly issued capital instruments subject to phase out from Tier 2	_	<u> </u>	_	_
50	Collective allowances	_	_	64,569	77,178
51	Tier 2 capital before regulatory adjustments	_	_	413,499	426,026
57	Total regulatory adjustments to Tier 2 capital	_	_	· <del>-</del>	(107)
58	Tier 2 capital (T2)		_	413,499	425,919
59	Total capital (TC = T1 + T2)	\$ _ s	_ \$	2,492,382	\$ 2,488,487
60	Total risk-weighted assets	\$ <b>–</b> \$	<b>–</b> \$	20,475,987	\$ 20,461,367
	Capital ratios				
61	Common Equity Tier 1 (as a percentage of risk-weighted assets)	—%	—%	9.0%	8.9%
62	Tier 1 (as a percentage of risk-weighted assets)	<b>-</b> %	—%	10.2%	10.1%
63	Total capital (as a percentage of risk-weighted assets)	—%	—%	12.2%	12.2%
	OSFI target <sup>(3)</sup>				
69	Common Equity Tier 1 target ratio	—%	—%	7.0%	7.0%
70	Tier 1 capital target ratio	—%	—%	8.5%	8.5%
71	Total capital target ratio	-%	—%	10.5%	10.5%
	Capital instruments subject to phase-out arrangements (only applicable between January 1 <sup>st</sup> , 2013 and January 1 <sup>st</sup> , 2022)				
82	Current cap on AT1 instruments subject to phase out arrangements	\$ _ \$	<b>–</b> \$	90,965	\$ 90,965
83	Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)	\$ - \$	_ <b>\$</b>	_	\$ _
84	Current cap on T2 instruments subject to phase out arrangements	\$ _ \$	_ \$	133,143	\$ 133,143
85	Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	\$ _ \$	_ \$	_	\$ _

<sup>(1)</sup> Row numbering, as per OSFI advisory revised May 2018, is provided for consistency and comparability in the disclosure of elements of capital among banks and across jurisdictions. Certain rows have been removed because there are no values in such rows.

<sup>(2)</sup> Mainly comprised of deductions for software and other intangible assets, goodwill and pension plan assets.

<sup>(3)</sup> The countercyclical buffer as at April 30 and January 31, 2019 was nil, as all private sector credit exposures were either in Canada or the United States.

# REGULATORY CAPITAL (CONTINUED)

_In th	ousands of Canadian dollars, except percentage amounts (Unaudited)	A	S AT OCTOBER 31, 2018		AS AT JULY 31, 2018		AS AT APRIL 30, 2018	AS A	AT JANUARY 31, 2018
Row	(1)								
	Common Equity Tier 1 capital: instruments and reserves								
1	Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	\$	1,115,684	\$	1,112,204	\$	1,105,294	\$	1,099,533
2	Retained earnings		1,152,470		1,131,742		1,099,299		1,069,398
3	Accumulated other comprehensive income (and other reserves)		(3,746)		3,132		1,241		(1,397)
6	Common Equity Tier 1 capital before regulatory adjustments		2,264,408		2,247,078		2,205,834		2,167,534
28	Total regulatory adjustments to Common Equity Tier 1 <sup>(2)</sup>		(452,401)		(434,896)		(418,041)		(397,074)
29	Common Equity Tier 1 capital (CET1)		1,812,007		1,812,182		1,787,793		1,770,460
	Additional Tier 1 capital: instruments								
30	Directly issued qualifying Additional Tier 1 instruments plus related stock surplus		244,038		244,038		244,038		244,038
31	of which: classified as equity under applicable accounting standards		244,038		244,038		244,038		244,038
33	Directly issued capital instruments subject to phase out from Additional Tier 1		_		_		_		_
36	Additional Tier 1 capital before regulatory adjustments		244,038		244,038		244,038		244,038
43	Total regulatory adjustments to Additional Tier 1 capital								
44	Additional Tier 1 capital (AT1)		244,038		244,038		244,038		244,038
45	Tier 1 capital (T1 = CET1 + AT1)		2,056,045		2,056,220		2,031,831		2,014,498
	Tier 2 capital: instruments and allowances								
46	Directly issued qualifying Tier 2 instruments plus related stock surplus		348,762		348,677		348,591		348,509
47	Directly issued capital instruments subject to phase out from Tier 2		_		_		_		_
50	Collective allowances		67,981		74,537		81,387		65,057
51	Tier 2 capital before regulatory adjustments		416,743		423,214		429,978		413,566
57	Total regulatory adjustments to Tier 2 capital		_		_		(1,362)		(7,303)
58	Tier 2 capital (T2)		416,743		423,214		428,616		406,263
59	Total capital (TC = T1 + T2)	\$	2,472,788	\$	2,479,434	\$	2,460,447	\$	2,420,761
60a	Common Equity Tier 1 capital risk-weighted assets	\$	20,238,803	\$	20,570,668	\$	20,816,431	\$	20,677,239
60b	Tier 1 capital risk-weighted assets	\$	20,239,820	\$	20,571,666	\$	20,817,438	\$	20,678,514
60c	Total capital risk-weighted assets	\$	20,240,837	\$	20,572,664	\$	20,818,444	\$	20,679,789
	Capital ratios								
61	Common Equity Tier 1 (as a percentage of risk-weighted assets)		9.0%	, 0	8.8%		8.6%		8.6%
62	Tier 1 (as a percentage of risk-weighted assets)		10.2%	, 0	10.0%		9.8%		9.7%
63	Total capital (as a percentage of risk-weighted assets)		12.2%	Ď	12.1%		11.8%		11.7%
	OSFI all-in target <sup>(3)</sup>								
69	Common Equity Tier 1 all-in target ratio		7.0%	Ď	7.0%		7.0%		7.0%
70	Tier 1 capital all-in target ratio		8.5%	Ď	8.5%		8.5%		8.5%
71	Total capital all-in target ratio		10.5%	, D	10.5%		10.5%		10.5%
	Capital instruments subject to phase-out arrangements (only applicable between January 1 <sup>st</sup> , 2013 and January 1 <sup>st</sup> , 2022)								
82	Current cap on AT1 instruments subject to phase out arrangements	\$	121,287	\$	121,287	\$	121,287	\$	121,287
83	Amount excluded from AT1 due to cap (excess over cap after	\$	, -	\$	, -	\$	, -	\$	,
0.4	redemptions and maturities)	\$	477 504	э \$	477 504	φ \$	477 504	\$	477.504
84 85	Current cap on T2 instruments subject to phase out arrangements  Amount excluded from T2 due to cap (excess over cap after redemptions	\$	177,524	Ф	177,524	Ф	177,524	Ф	177,524
	Amount excluded from 12 due to cap (excess over cap after redemptions								

<sup>(1)</sup> Row numbering, as per OSFI advisory revised April 2014, is provided for consistency and comparability in the disclosure of elements of capital among banks and across jurisdictions. Certain rows have been removed because there are no values in such rows.

<sup>(2)</sup> Mainly comprised of deductions for software and other intangible assets, goodwill and pension plan assets.

<sup>(3)</sup> The countercyclical buffer as at October 31, July 31, April 30 and January 31, 2018 was nil, as all private sector credit exposures were either in Canada or the United States.

### **RISK-WEIGHTED ASSETS**

In thousands of Canadian dollars (Unaudited)											AS AT AP	RIL 30, 2019
	0%	20%	35%	50%	75%	6 100%	150%	250%	1,250%	TOTAL	RISK- WEIGHTED ASSETS	CAPITAL REQUIRE- MENTS <sup>(2)</sup>
Exposure Class (after risk mitigation)												
Corporate	\$ 29,810	\$ 31,324	\$ <u> </u>	\$ 33,840	\$ <u> </u>	\$ 9,954,157	\$ 61,741 \$	— \$	— \$	10,110,872	10,069,954 \$	704,897
Sovereign	6,526,697	229,880	_	_	_	_	_	_	_	6,756,577	45,976	3,218
Bank	_	477,514	_	_	_	7,521	_	_	_	485,035	103,024	7,212
Retail residential mortgage loans	8,625,241	44,963	9,459,527	227,790	14,198	62,872	_	_	_	18,434,591	3,507,243	245,507
Other retail	432,829	_	_	_	1,724,743	_	11,332	_	_	2,168,904	1,310,555	91,739
Small business entities treated as other retail	7,363	_	_	_	1,943,063	_	_	_	_	1,950,426	1,457,297	102,011
Equity	_	_	_	_	_	377,666	_	_	_	377,666	377,666	26,437
Securitization	_	1,405	_	_	_	5,074	_	_	145	6,624	7,139	500
Other assets	706,126	199,555	_	_	_	398,740	_	75,139	_	1,379,560	626,499	43,855
	16,328,066	984,641	9,459,527	261,630	3,682,004	10,806,030	73,073	75,139	145	41,670,255	17,505,353	1,225,375
Derivatives <sup>(1)</sup>	_	171,430	_	_	_	150,420	_	_	_	321,850	184,706	12,929
Credit commitments	29,873	19,180	_	_	77,330	1,047,456	_	_	_	1,173,839	1,109,290	77,650
Operational risk											1,676,638	117,365
	\$ 16,357,939	\$ 1,175,251	\$ 9,459,527	\$ 261,630	\$ 3,759,334	\$ 12,003,906	\$ 73,073 \$	75,139 \$	145 \$	43,165,944	20,475,987 \$	1,433,319
Balance sheet items												
Cash, deposits with banks, securities and securities f	inancing transactions									5	793,902	
Personal loans											1,617,573	
Residential mortgage loans											3,785,346	
Commercial mortgage loans, commercial loans and a	acceptances										10,910,189	
Other assets											398,343	
										9	17,505,353	

<sup>(1)</sup> Collateral held on derivatives totaled \$40.8 million as at April 30, 2019 and included cash and government securities.

<sup>(2)</sup> The capital requirement is equal to 7% of risk-weighted assets.

# RISK-WEIGHTED ASSETS (CONTINUED)

In thousands of Canadian dollars (Unaudited)														AS AT OCTOB	ER 31, 2018
	0%	6 2	0%	35%	50%	75%	6 1009	%	150%	250%	1	,250%	TOTAL	RISK- WEIGHTED ASSETS	CAPITAL REQUIRE- MENTS <sup>(2)</sup>
Exposure Class (after risk mitigation)															
Corporate	\$ 11,759	\$ 40,50	8 \$	- \$	35,243	\$ —	\$ 9,345,469	\$	83,085 \$	_	\$	— \$	9,516,064	9,495,820 \$	664,707
Sovereign	7,531,943	296,12	0	_	_	_	_		_	_		_	7,828,063	59,224	4,146
Bank	_	541,62	7	_	_	_	5,096		_	_		_	546,723	113,422	7,940
Retail residential mortgage loans	8,704,145	34,43	7 10,043,7	64	218,422	12,565	52,225		_	_		_	19,065,558	3,693,064	258,514
Other retail	432,240	-	_	_	_	1,936,039	_		8,902	_		_	2,377,181	1,465,382	102,577
Small business entities treated as other retail	5,418	-	_	_	_	2,016,216	_		_	_		_	2,021,634	1,512,162	105,851
Equity	_	-	_	_	_	_	364,584		_	_		_	364,584	364,584	25,521
Securitization	_	2,45	1	_	_	_	6,651		_	_		153	9,255	9,054	634
Other assets	658,903	322,33	8	_	_	_	366,163		_	103,938		_	1,451,342	690,476	48,333
	17,344,408	1,237,48	1 10,043,7	64	253,665	3,964,820	10,140,188		91,987	103,938		153	43,180,404	17,403,188	1,218,223
Derivatives <sup>(1)</sup>	164	78,86	2	_	_	_	60,757		_	_		_	139,783	76,529	5,357
Credit commitments	38,577	19,57	3	_	_	1,326	1,070,751		_	_		_	1,130,227	1,075,661	75,296
Operational risk														1,683,425	117,840
	\$ 17,383,149	\$ 1,335,91	6 \$ 10,043,7	64 \$	253,665	\$ 3,966,146	\$ 11,271,696	\$	91,987 \$	103,938	\$	153	44,450,414	20,238,803 \$	1,416,716
Balance sheet items															
Cash, deposits with banks, securities and securities fi	nancing transactions												9	761,829	
Personal loans	•													1,799,266	
Residential mortgage loans														4,003,333	
Commercial loans and acceptances														10,356,401	
Other assets														482,359	
													9	17,403,188	

<sup>(1)</sup> Risk-weighed assets above are presented based on the CET1 capital approach. The Credit Valuation Adjustment after phase-in adjustments was \$27.1 million for CET1 capital risk-weighted assets as at October 31, 2018. Collateral held on derivatives totaled \$8.3 million as at October 31, 2018 and included cash and government securities.

<sup>(2)</sup> The capital requirement is equal to 7% of risk-weighted assets.

### **BASEL III LEVERAGE RATIO**

	ousands of Canadian dollars, except percentage		AS AT OCTOBER 31	AS AT JULY 31	AS AT APRIL 30	<b>AS AT JANUARY 31</b>
	nounts (Unaudited)		2019	2019	2019	2019
Row	<sub>(</sub> (1)					
	On-balance sheet exposures					
1	On-balance sheet items (excluding derivatives, securities financing transactions (SFTs) and grandfathered securitization exposures but including collateral)	\$	_	\$ _	\$ 41,659,281	\$ 41,624,963
4	(Asset amounts deducted in determining Tier 1 capital <sup>(2)</sup> )		_	_	(472,532)	(447,812)
5	Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of lines 1 to 4)	\$	_	\$ _	\$ 41,186,749	\$ 41,177,151
	Derivative exposures					
6	Replacement cost associated with all derivative transactions	\$	_	\$ _	\$ 101,222	\$ 80,150
7	Add-on amounts for potential future exposure (PFE) associated with all derivative transactions	1	_		167,515	175,099
11	Total derivative exposures (sum of lines 6 to 10)	\$		\$ 	\$ 268,737	\$ 255,249
	Securities financing transaction exposures					
12	Gross SFT assets recognized for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions	\$	_	\$ _	\$ 4,616,812	\$ 5,183,341
13	(Netted amounts of cash payables and cash receivables of gross SFT assets)		_	_	(2,292,349)	(2,253,443)
14	Counterparty credit risk (CCR) exposure for SFTs		_	_	14,641	20,773
16	Total securities financing transaction exposures (sum of lines 12 to 15)	\$	_	\$ _	\$ 2,339,104	\$ 2,950,671
	Other off-balance sheet exposures					
17	Off-balance sheet exposure at gross notional amount	\$	_	\$ _	\$ 9,028,018	\$ 9,532,900
18	(Adjustments for conversion to credit equivalent amounts)		_	_	(7,241,166)	(7,686,861)
19	Off-balance sheet items (sum of lines 17 and 18)	\$		\$ _	\$ 1,786,852	\$ 1,846,039
	Capital and total exposures					
20	Tier 1 capital	\$	_	\$ _	\$ 2,078,883	\$ 2,062,568
21	Total exposures (sum of lines 5, 11, 16 and 19)	\$	_	\$ _	\$ 45,581,442	\$ 46,229,110
	Leverage ratio					
22	Basel III leverage ratio		-%	 -%	 4.6%	4.5%

<sup>(1)</sup> Row numbering, as per OSFI advisory revised November 2018, is provided for consistency and comparability in the breakdown of the main leverage ratio regulatory elements among banks and across jurisdictions. Certain rows have been removed because there are no values in such rows.

<sup>(2)</sup> Mainly comprised of deductions for software and other intangible assets, goodwill, pension plan assets and cash flow hedges reserve.

# BASEL III LEVERAGE RATIO (CONTINUED)

In thou	isands of Canadian dollars, except percentage unts (Unaudited)	AS AT OCTOBER 31 2018	AS AT JULY 31 2018	AS AT APRIL 30 2018	AS AT JANUARY 31 2018
Row <sup>(1)</sup>	,	2016	2016	2016	 2010
	On-balance sheet exposures				
1	On-balance sheet items (excluding derivatives, securities financing transactions (SFT), and grandfathered securitization exposures but including collateral)	\$ 42,121,349	\$ 42,932,066	\$ 43,206,483	\$ 43,335,426
2	Asset amounts deducted in determining Basel III "all-in" Tier 1 capital <sup>(3)</sup>	(440,146)	(427,839)	(411,732)	(386,785)
3	Total on-balance sheet exposures	\$ 41,681,203	\$ 42,504,227	\$ 42,794,751	\$ 42,948,641
1	Derivative exposures				
4	Replacement cost associated with all derivative transactions (i.e. net of eligible cash variation margin)	\$ 24,098	\$ 27,012	\$ 24,398	\$ 45,942
5	Add-on amounts for potential future exposure (PFE) associated with all derivative transactions	99,563	88,876	95,161	105,182
11	Total derivative exposures	\$ 123,661	\$ 115,888	\$ 119,559	\$ 151,124
:	Securities financing transaction exposures				
12	Gross SFT assets recognized for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions	\$ 5,719,053	\$ 4,885,702	\$ 5,037,393	\$ 5,126,825
13	Netted amounts of cash payables and cash receivables of gross SFT assets	(3,207,052)	(2,340,462)	(2,199,010)	(2,779,264)
14	Counterparty credit risk (CCR) exposure for SFTs	15,723	8,665	10,164	3,784
16	Total securities financing transaction exposures	\$ 2,527,724	\$ 2,553,905	\$ 2,848,547	\$ 2,351,345
	Other off-balance sheet exposures				
17	Off-balance sheet exposure at gross notional amount	\$ 8,595,965	\$ 8,426,384	\$ 8,950,569	\$ 9,359,944
18	Adjustments for conversion to credit equivalent amounts	(6,886,166)	(6,734,530)	(7,148,463)	(7,522,852)
19	Off-balance sheet items	\$ 1,709,799	\$ 1,691,854	\$ 1,802,106	\$ 1,837,092
	Capital and total exposures				
20	Tier 1 capital	\$ 2,056,045	\$ 2,056,220	\$ 2,031,831	\$ 2,014,498
21	Total exposures (sum of lines 3, 11, 16 and 19)	\$ 46,042,387	\$ 46,865,874	\$ 47,564,963	\$ 47,288,202
1	Leverage ratio				
22	Basel III leverage ratio	4.5%	4.4%	4.3%	4.3%

<sup>(1)</sup> Row numbering, as per OSFI advisory revised November 2014, is provided for consistency and comparability in the breakdown of the main leverage ratio regulatory elements among banks and across jurisdictions. Certain rows have been removed because there are no values in such rows.

<sup>(2)</sup> Mainly comprised of deductions for software and other intangible assets, goodwill, pension plan assets and cash flow hedges reserve.

### ALLOWANCES FOR CREDIT LOSSES

### IFRS 9

	AS AT OCTOBER 31	AS AT JULY 31	AS AT APRIL 30	<b>AS AT JANUARY 31</b>
In thousands of Canadian dollars (Unaudited)	2019	2019	2019	2019
Personal				
Stage 1	\$ —	<b>\$</b> —	\$ 9,329	\$ 9,834
Stage 2	_	_	19,523	20,862
Stage 3	_	_	8,587	7,136
	<del>-</del>		37,439	37,832
Residential mortgage				
Stage 1	_	_	1,978	1,975
Stage 2	_	_	1,427	1,610
Stage 3	_	_	545	632
	<del>-</del>		3,950	4,217
Commercial <sup>(1)</sup>				
Stage 1	<del>-</del>	_	23,358	21,125
Stage 2	<del>-</del>	_	8,953	10,822
Stage 3	<u> </u>		35,451	33,782
			67,762	65,729
Total exposure				
Stage 1	<del>-</del>	_	34,665	32,934
Stage 2	<del>-</del>	_	29,903	33,294
Stage 3	<del>-</del>	_	44,583	41,550
Total allowances for credit losses	\$ _	\$	\$ 109,151	\$ 107,778
Total allowances for loan losses	\$ <del>-</del>	<b>s</b> —	\$ 102,928	\$ 101,744
Total allowances for off-balance sheet exposures <sup>(2)</sup>	<u> </u>	_	6,223	6,034
Total allowances for credit losses	\$ —	s –	\$ 109,151	\$ 107,778

<sup>(1)</sup> Including customers' liabilities under acceptances.

### IAS 39

	AS AT OCTOBER 3	1	AS AT JULY 31	AS AT APRIL 30	AS A	T JANUARY 31
In thousands of Canadian dollars (Unaudited)	20:	8	2018	2018		2018
Personal	\$ 24,9	0 \$	27,423	\$ 29,800	\$	29,712
Residential mortgage	9,9	34	10,515	10,640		11,739
Commercial <sup>(1)</sup>	61,4	8	52,324	60,470		63,643
Total allowances for credit losses	\$ 96,4	2 \$	90,262	\$ 100,910	\$	105,094
Individual allowances	\$ 28,4	2 \$	15,725	\$ 19,524	\$	21,832
Collective allowances against impaired loans	9,7	6	12,642	13,338		18,205
Collective allowances against other loans	54,8	8	58,537	64,085		59,229
Total allowances for loan losses	93,0	26	86,904	96,947		99,266
Allowances for off-balance sheet exposures <sup>(2)</sup>	3,3	16	3,358	3,963		5,828
Total allowances for credit losses	\$ 96,4	2 \$	90,262	\$ 100,910	\$	105,094

<sup>(1)</sup> Including customers' liabilities under acceptances.

<sup>(2)</sup> The allowances for off-balance sheet exposures, such as letters of guarantee and certain undrawn amounts under approved credit facilities, are recognized in other liabilities.

<sup>(2)</sup> The allowances for off-balance sheet exposures, such as letters of guarantee and certain undrawn amounts under approved credit facilities, are recognized in other liabilities.

# PROVISION FOR CREDIT LOSSES

# IFRS 9

		FO	R THE THREE MONT	HS ENDED	N	FOR THE SIX MONTHS ENDED
	ОСТ	OBER 31	JULY 31	APRIL 30	JANUARY 31	APRIL 30
In thousands of Canadian dollars (Unaudited)		2019	2019	2019	2019	2019
Personal						
Stage 1	\$	_ \$	_ \$	(505) \$	(1,236) \$	(1,741)
Stage 2		_	_	(1,339)	(1,636)	(2,975)
Stage 3				6,109	7,315	13,424
				4,265	4,443	8,708
Residential mortgage						
Stage 1		_	_	3	(471)	(468)
Stage 2		_	_	(183)	(230)	(413)
Stage 3				685	649	1,334
				505	(52)	453
Commercial <sup>(1)</sup>						
Stage 1		_	_	2,164	(1,055)	1,109
Stage 2		_	_	(1,870)	2,570	700
Stage 3		_	_	4,136	4,594	8,730
				4,430	6,109	10,539
Total exposure						
Stage 1		_	_	1,662	(2,762)	(1,100)
Stage 2		_	_	(3,392)	704	(2,688)
Stage 3			_	10,930	12,558	23,488
Total provision for credit losses	\$	— \$	— \$	9,200 \$	10,500 \$	19,700

<sup>(1)</sup> Including customers' liabilities under acceptances.

# IAS 39

			FC	OR THE THREE	MON <sup>-</sup>	THS ENDED		R THE SIX ITHS ENDED	Υ	FOR THE YEAR ENDED
	_	OCTOBER 31		JULY 31		APRIL 30	JANUARY 31	APRIL 30		OCTOBER 31
In thousands of Canadian dollars (Unaudited)		2018		2018		2018	2018	2018		2018
Personal	\$	4,096	\$	4,394	\$	5,697	\$ 6,970	\$ 12,667	\$	21,157
Residential mortgage		878		1,102		(201)	1,584	1,383		3,363
Commercial <sup>(1)</sup>		12,626		(596)		4,004	3,446	7,450		19,480
Total provision for credit losses	\$	17,600	\$	4,900	\$	9,500	\$ 12,000	\$ 21,500	\$	44,000
Individual provision	\$	15,049	\$	3,335	\$	4,019	\$ 7	\$ 4,026	\$	22,410
Collective provision against impaired loans		6,202		7,718		2,490	9,199	11,689		25,609
Collective provision against other loans		(3,689)		(5,548)		4,856	2,672	7,528		(1,709)
Total provision for loan losses		17,562		5,505		11,365	11,878	23,243		46,310
Provision for off-balance sheet exposures		38		(605)		(1,865)	122	\$ (1,743)	\$	(2,310)
Total provision for credit losses	\$	17,600	\$	4,900	\$	9,500	\$ 12,000	\$ 21,500	\$	44,000

<sup>(1)</sup> Including customers' liabilities under acceptances.

#### RESIDENTIAL MORTGAGE LOANS AND HELOCS

	AS AT OCTO	DBER 31	AS AT	JULY 31	AS AT	APRIL 30	AS AT JAN	UARY 31	AS AT OCT	OBER 31
In thousands of Canadian dollars, except percentage amounts (Unaudited)		2019		2019		2019		2019		2018
Insured and uninsured residential mortgage loans <sup>(1)</sup> (excluding HELOCs)										
Insured <sup>(2)</sup>										
Québec	\$ _	%	\$ _	-%	\$ 3,382,882	21%	\$ 3,483,882	21%	\$ 3,612,004	22%
Ontario	_	_	_	_	2,241,508	14	2,221,184	14	2,129,540	13
Rest of Canada	_	_	_	_	1,782,247	11	1,705,921	10	1,446,123	9
	_	_	_	_	7,406,637	46	7,410,987	45	7,187,667	44
Uninsured <sup>(2)</sup>										
Québec	_	_	_	_	4,084,156	25	4,199,543	26	4,333,395	26
Ontario	_	_	_	_	3,597,184	22	3,708,248	23	3,841,241	23
Rest of Canada	_	_	_	_	1,025,412	6	1,050,213	6	1,085,163	7
	_	_	_	_	8,706,752	54	8,958,004	55	9,259,799	56
	\$ _	-%	\$ 	-%	\$ 16,113,389	100%	\$ 16,368,991	100%	\$ 16,447,466	100%
Uninsured home equity lines of credit (HELOCs)										
Québec	_	-%	_	-%	545,170	67 %	557,956	67%	582,524	67%
Ontario	_	_	_	_	144,510	18	147,647	18	152,892	18
Rest of Canada	_	_	_	_	120,678	15	125,025	15	128,870	15
	\$ 	-%	\$ 	-%	\$ 810,358	100%	\$ 830,628	100%	\$ 864,286	100%
Amortization period ranges for residential mortgage loans (in %)										
Less than 20 years		-%		-%		20%		19%		19 '
20-24 years		_		_		43		43		43
25-29 years		_		_		27		28		28
30 years and greater						10		10		10
	 	-%		-%		100%		100%		100%
Average Loan-To-Value ratios for newly originated and acquired uninsured residential mortgages and HELOCs <sup>(3)</sup>										
Québec		-%		-%		62%		60%		63%
Ontario		-%		-%		66%		63%		63%
Rest of Canada		-%	 	-%		66%		67%		60%
		-%		-%		64%		63%		63%

<sup>(1)</sup> Including residential mortgage loans secured by one- to four-unit dwellings.

Potential impact on residential mortgage loans and HELOCs in the event of an economic downturn
In accordance with the Bank's credit risk management policies, the mortgage & HELOC portfolios are regularly reviewed to ensure that the level of risk associated with these portfolios remains in line with the Bank's risk tolerance and its strategic objectives. As part of this oversight, the portfolios are stressed to reflect the effects of a potential economic downturn creating a decline in property values. Due to the large portion of insured loans and the relatively low loan-to-value ratio of uninsured mortgage loans, reflecting the excellent quality of the guarantees, the Bank believes that loan losses under such a scenario would remain largely manageable.

<sup>(2)</sup> Insured residential mortgage loans and HELOCs are mortgage loans guaranteed by the Canada Mortgage and Housing Corporation or similar private mortgage insurers.

<sup>(3)</sup> Excluding loan renewals during the period.

### RECONCILIATION OF GAAP AND NON-GAAP MEASURES

							FOR	THE THREE	MON	NTHS ENDED	)						FO	R THE SIX M	IONT	HS ENDED		YEAR ENDED
In thousands of Canadian dollars, except per	осто	BER 31		JULY 31		APRIL 30	JA	NUARY 31	00	CTOBER 31		JULY 31		APRIL 30	JA	NUARY 31		APRIL 30		APRIL 30	00	CTOBER 31
share and percentage (Unaudited)		2019		2019		2019		2019		2018		2018		2018		2018		2019		2018		2018
Reported results																						
Net interest income	\$	_	\$	_	\$	164,564	\$	172,600	\$	173,152	\$	177,013	\$	177,112	\$	178,635	\$	337,164	\$	355,747	\$	705,912
Other income		_		_		75,317		69,738		82,705		83,651		82,775		88,367		145,055		171,142		337,498
Total revenue		_		_		239,881		242,338		255,857		260,664		259,887		267,002		482,219		526,889		1,043,410
Amortization of net premium on purchased financial instruments		_		_		390		442		495		547		601		653		832		1,254		2,296
Provision for credit losses		_		_		9,200		10,500		17,600		4,900		9,500		12,000		19,700		21,500		44,000
Non-interest expenses		_		_		183,131		184,676		176,437		187,245		175,554		177,545		367,807		353,099		716,781
Income before income taxes				_		47,160		46,720		61,325		67,972		74,232		76,804		93,880		151,036		280,333
Income taxes		_		_		3,847		6,464		10,524		13,069		15,037		17,057		10,311		32,094		55,687
Net income	\$	_	\$	_	\$	43,313	\$	40,256	\$	50,801	\$	54,903	\$	59,195	\$	59,747	\$	83,569	\$	118,942	\$	224,646
Reported measures																						
Efficiency ratio		-%		-%		76.3%		76.2%		69.0%		71.8%		67.6%		66.5%		76.3%		67.0%		68.7%
Diluted earnings per share	\$	_	\$		\$	0.95	\$	0.88	\$	1.13	\$	1.23	\$	1.34	\$	1.41	\$	1.83	\$	2.74	\$	5.10
Return on common shareholders' equity		-%		-%		7.3%		6.5%		8.4%		9.2%		10.5%		10.8%		6.9%		10.7%		9.7%
Adjusting items <sup>(1)</sup>																						
Restructuring charges <sup>(2)</sup>																						
Severance charges	\$	_	\$	_	\$	2.420	\$	1.347	\$	925	\$	_	\$	_	\$	_	\$	3,767	\$	_	\$	925
Other restructuring charges	•	_	•	_	*	1,020	*	659	*	107	•	2,243	Ψ.	1,751	Ψ.	918	•	1,679	Ψ.	2,669	•	5,019
Items related to business combinations						,						,		,				,-		,		.,.
Amortization of net premium on purchased financial instruments		_		_		390		442		495		547		601		653		832		1,254		2,296
Amortization of acquisition-related intangible assets		_		_		3,436		3,433		3,366		3,370		2,986		2,983		6,869		5,969		12,705
Other costs related to business combinations		_		_		· —		· —		_		_		1,758		599		· –		2,357		2,357
Adjusting items before income taxes	\$	_	\$	_	\$	7,266	\$	5,881	\$	4,893	\$	6,160	\$	7,096	\$	5,153	\$	13,147	\$	12,249	\$	23,302
Income tax recovery related to the above						1,853		1,484		1,350		1,689		1,666		1,683		3,337		3,349		6,388
Impact of adjusting items on net income	\$	_	\$	_	\$	5,413	\$	4,397	\$	3,543	\$	4,471	\$	5,430	\$	3,470	\$	9,810	\$	8,900	\$	16,914
Impact of adjusting items on diluted earnings per share	\$		\$		\$	0.13	\$	0.10	\$	0.08	\$	0.11	\$	0.13	\$	0.09	\$	0.23	\$	0.22	\$	0.41
Adjusted results <sup>(1)</sup>																						
Net interest income	\$	_	\$	_	\$	164,564	\$	172,600	\$	173,152	\$	177,013	\$	177,112	\$	178,635	\$	337,164	\$	355,747	\$	705,912
Other income		_		_		75,317		69,738		82,705		83,651		82,775		88,367		145,055		171,142		337,498
Total revenue				_		239,881		242,338		255,857		260,664		259,887		267,002		482,219		526,889		1,043,410
Provision for credit losses		_		_		9,200		10,500		17,600		4,900		9,500		12,000		19,700		21,500		44,000
Adjusted non-interest expenses				_		176,255		179,237		172,039		181,632		169,059		173,045		355,492		342,104		695,775
Adjusted income before income taxes		_		_		54,426		52,601		66,218		74,132		81,328		81,957		107,027		163,285		303,635
Adjusted income taxes						5,700		7,948		11,874		14,758		16,703		18,740		13,648		35,443		62,075
Adjusted net income	\$	_	\$		\$	48,726	\$	44,653	\$	54,344	\$	59,374	\$	64,625	\$	63,217	\$	93,379	\$	127,842	\$	241,560
Adjusted measures <sup>(1)</sup>																						
Adjusted efficiency ratio		-%		-%		73.5%		74.0%		67.2%		69.7%		65.1%		64.8%		73.7%		64.9%		66.7%
Adjusted diluted earnings per share <sup>(3)</sup>	\$	_	\$	_	\$	1.08	\$	0.98	\$	1.22	\$	1.34	\$	1.47	\$	1.49	\$	2.06	\$	2.96	\$	5.51
Adjusted return on common shareholders' equity		-%		-%		8.3%		7.3%		9.0%		10.0%		11.6%		11.5%		7.8%		11.5%		10.5%

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<sup>(1)</sup> Adjusted results and measures are non-GAAP.

<sup>(2)</sup> For the three and six-month periods ended April 30, 2019, severance charges are presented net of a \$4.8 million curtailment gain on pension plans and other post-employment benefits obligations and reversals of provisions amounting to \$3.5 million.

<sup>(3)</sup> The impact of adjusting items on a per share basis does not add due to rounding for certain quarters.

# **GEOGRAPHIC SEGMENTS**

					FOR THE THREE	MONTHS ENDE	)			FOR THE SIX N	MONTHS ENDED	FOR THE YEAR ENDED
	осто	BER 31	JULY 31	APRIL 30	JANUARY 31	OCTOBER 31	JULY 31	APRIL 30	JANUARY 31	APRIL 30	APRIL 30	OCTOBER 31
In thousands of Canadian dollars (Unaudited)		2019	2019	2019	2019	2018	2018	2018	2018	2019	2018	2018
Average earning assets												
Canada	\$	_	\$ —	\$ 36,154,141	\$ 36,170,372	\$ 37,434,918	\$ 38,225,929	\$ 38,605,166	\$ 39,026,317	\$ 36,162,391	\$ 38,819,232	\$ 38,320,764
United States		_	_	2,061,016	1,854,105	1,482,304	1,425,729	1,377,725	1,082,995	1,955,846	1,227,917	1,341,896
	\$	_	\$ —	\$ 38,215,157	\$ 38,024,477	\$ 38,917,222	\$ 39,651,658	\$ 39,982,891	\$ 40,109,312	\$ 38,118,237	\$ 40,047,149	\$ 39,662,660
Average loans and acceptances												
Canada	\$	_	\$ —	\$ 32,070,624	\$ 32,453,376	\$ 33,281,202	\$ 34,280,394	\$ 35,192,843	\$ 35,492,740	\$ 32,265,172	\$ 35,345,277	\$ 34,556,608
United States		_	_	1,988,954	1,763,627	1,479,125	1,488,853	1,422,615	1,208,701	1,874,423	1,313,885	1,399,636
	\$		\$ —	\$ 34,059,578	\$ 34,217,003	\$ 34,760,327	\$ 35,769,247	\$ 36,615,458	\$ 36,701,441	\$ 34,139,595	\$ 36,659,162	\$ 35,956,244
Total assets												
Canada	\$	_	\$ —	\$ 42,382,387	\$ 43,066,113	\$ 44,246,652	\$ 45,014,912	\$ 45,980,670	\$ 46,199,141	\$ 42,382,387	\$ 45,980,670	\$ 44,246,652
United States		_	_	2,310,980	2,054,021	1,655,363	1,615,787	1,584,694	1,224,775	2,310,980	1,584,694	1,655,363
	\$		\$ —	\$ 44,693,367	\$ 45,120,134	\$ 45,894,683	\$ 46,630,699	\$ 47,565,364	\$ 47,423,916	\$ 44,693,367	\$ 47,565,364	\$ 45,894,683
Total loans and acceptances												
Canada	\$	_	\$ —	\$ 32,078,067	\$ 32,248,563	\$ 32,784,312	\$ 33,946,299	\$ 34,825,824	\$ 35,460,257	\$ 32,078,067	\$ 34,825,824	\$ 32,784,312
United States		_	_	2,040,407	1,854,761	1,610,376	1,445,519	1,513,667	1,293,278	2,040,407	1,513,667	1,610,376
	\$		\$ <u> </u>	\$ 34,118,474	\$ 34,103,324	\$ 34,394,688	\$ 35,391,818	\$ 36,339,491	\$ 36,753,535	\$ 34,118,474	\$ 36,339,491	\$ 34,394,688
Total revenue												
Canada	\$	_	\$ —	\$ 211,992	\$ 215,759	\$ 232,885	\$ 237,187	\$ 237,791	\$ 247,596	\$ 427,751	\$ 485,387	\$ 955,459
United States		_	_	27,889	26,579	22,972	23,477	22,096	19,406	54,468	41,502	87,951
	\$	_	\$ —	\$ 239,881	\$ 242,338	\$ 255,857	\$ 260,664	\$ 259,887	\$ 267,002	\$ 482,219	\$ 526,889	\$ 1,043,410